

# Q3 REPORT

Report and condensed consolidated financial information for the nine month period ended 30 September 2018

# TABLE OF CONTENTS

<u>01</u>

Report on review of interim financial information

02

Condensed consolidated statement of financial position

03

Condensed consolidated statement of profit or loss

<u>04</u>

Condensed consolidated statement of profit or loss and other comprehensive income

<u>05</u>

Condensed consolidated statement of changes in equity

<u>06</u>

**Condensed consolidated statement of cash flows** 

07

Notes to the condensed consolidated financial statements



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#### REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

The Board of Directors Al Waha Capital PJSC Abu Dhabi United Arab Emirates

#### Introduction

We have reviewed the accompanying condensed consolidated statement of financial position of Al Waha Capital PJSC ("the Company") and its subsidiaries (together referred to as "the Group") as at 30 September 2018 and the related condensed consolidated statements of profit or loss, profit or loss and other comprehensive income, changes in equity and cash flows for the nine month period then ended, and a summary of significant accounting policies and other explanatory notes. Management is responsible for the preparation and presentation of this interim financial information in accordance with IAS 34, "Interim Financial Reporting". Our responsibility is to express a conclusion on this interim financial information based on our review.

#### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with IAS 34.

Deloitte & Touche (M.E.)

Signed by:
Georges F. Najem
Registration No. 809
7 November 2018
Abu Dhabi
United Arab Emirates



## Condensed consolidated statement of financial position

Page		Note	As at 30 September 2018 (Unaudited) AED '000	As at 31 December 2017 (Audited) AED '000
Investment property	ASSETS			
Coodwill and intangible assets   110,312   115,155   Investments in finance leases   2,835   9,930   322,963   3232,963   Investments in equity-accounted associates and joint ventures   8	Furniture and equipment			
Investments in finance leases   2,835   9,930   1,03	Investment property	7		
Loan investments   232,963   232,963   1   232,963   1   232,963   1   232,963   1   232,963   1   232,963   1   232,963   232,963   1   232,246   1   23,257   2   2   2   2   2   2   2   2   2	Goodwill and intangible assets		110,312	
Investments in equity-accounted associates and joint ventures   9   5,018,475   3,575,184	Investments in finance leases			
ventures         3         4,618,016         5,321,224           Financial investments         9         5,018,475         3,575,184           Inventories         7,722         8,900           Trade and other receivables         10         639,059         510,680           Cash and cash equivalents, net         11         871,024         519,626           Asset classified as held for sale         6         -         219,480           Total assets         12,349,104         11,354,342           EQUITY AND LIABILITIES         12         1,944,515         1,944,515           Treasury shares         (267,184)         (267,184)         (267,184)           Retained earnings         1,589,696         1,725,713         (22,763)           Reserves         120,637         (22,763)         (22,763)           Equity attributable to the Owners of the Company         3,387,664         3,380,281           Non-controlling interests         995,528         789,569           Total equity         4,383,192         4,169,850           Liabilities         13         6,917,974         6,584,012           Borrowings         13         6,917,974         6,584,012           End of service benefit provision         32	Loan investments		232,963	232,963
ventures         3         4,618,016         5,321,224           Financial investments         9         5,018,475         3,575,184           Inventories         7,722         8,900           Trade and other receivables         10         639,059         510,680           Cash and cash equivalents, net         11         871,024         519,626           Asset classified as held for sale         6         -         219,480           Total assets         12,349,104         11,354,342           EQUITY AND LIABILITIES         12         1,944,515         1,944,515           Treasury shares         (267,184)         (267,184)         (267,184)           Retained earnings         1,589,696         1,725,713         (22,763)           Reserves         120,637         (22,763)         (22,763)           Equity attributable to the Owners of the Company         3,387,664         3,380,281           Non-controlling interests         995,528         789,569           Total equity         4,383,192         4,169,850           Liabilities         13         6,917,974         6,584,012           Borrowings         13         6,917,974         6,584,012           End of service benefit provision         32	Investments in equity-accounted associates and joint	0		
Trade and other receivables	ventures	0		
Trade and other receivables         10         639,059         510,680           Cash and cash equivalents, net         11         871,024         519,626           Asset classified as held for sale         6         -         219,480           Total assets         12,349,104         11,354,342           EQUITY AND LIABILITIES         Equity         5         1,944,515         1,944,515           Share capital         12         1,944,515         1,944,515           Treasury shares         (267,184)         (267,184)         (267,184)           Retained earnings         1,589,696         1,725,713         (22,763)         (22,763)           Reserves         120,637         (22,763)         (22,763)         (22,763)         (22,763)         (22,763)         (22,763)         (22,763)         (22,763)         (22,763)         (23,80,281)	Financial investments	9 -	5,018,475	
Cash and cash equivalents, net       11       871,024       519,626         Asset Classified as held for sale       6       -       219,480         Total assets       12,349,104       11,354,342         EQUITY AND LIABILITIES       Equity       12       1,944,515       1,944,515         Treasury shares       (267,184)       (267,184)       (267,184)         Retained earnings       1,589,696       1,725,713         Reserves       120,637       (22,763)         Equity attributable to the Owners of the Company       3,387,664       3,380,281         Non-controlling interests       995,528       789,569         Total equity       4,383,192       4,169,850         Liabilities       13       6,917,974       6,584,012         End of service benefit provision       32,873       32,608         Derivative liabilities       14       70,402       123,263         Trade and other liabilities       15       944,663       444,609         Total liabilities       7,965,912       7,184,492	Inventories		7,722	8,900
Asset classified as held for sale  Total assets  EQUITY AND LIABILITIES Equity Share capital Treasury shares Retained earnings Reserves  Equity attributable to the Owners of the Company Non-controlling interests Total equity  Liabilities Borrowings End of service benefit provision Derivative liabilities  Total liabilities  Total liabilities  Total equity  11,134,862  - 219,480  11,354,342   11,354,342   11,354,342   11,354,342   11,354,342   11,354,342   11,354,342   11,354,342   11,354,342   11,354,342  11,344,515	Trade and other receivables	10	639,059	510,680
Asset classified as held for sale  Total assets  EQUITY AND LIABILITIES Equity Share capital Treasury shares Retained earnings Reserves  Equity attributable to the Owners of the Company Non-controlling interests Total equity  Liabilities Borrowings End of service benefit provision Derivative liabilities  Total liabilities	Cash and cash equivalents, <i>net</i>	11	871,024	519,626
Total assets         12,349,104         11,354,342           EQUITY AND LIABILITIES         Equity           Share capital         12         1,944,515         1,944,515           Treasury shares         (267,184)         (267,184)           Retained earnings         1,589,696         1,725,713           Reserves         120,637         (22,763)           Equity attributable to the Owners of the Company         3,387,664         3,380,281           Non-controlling interests         995,528         789,569           Total equity         4,383,192         4,169,850           Liabilities         8         6,917,974         6,584,012           End of service benefit provision         32,873         32,608           Derivative liabilities         14         70,402         123,263           Trade and other liabilities         15         944,663         444,609           Total liabilities         7,965,912         7,184,492			12,349,104	11,134,862
Total assets         12,349,104         11,354,342           EQUITY AND LIABILITIES         Equity           Share capital         12         1,944,515         1,944,515           Treasury shares         (267,184)         (267,184)           Retained earnings         1,589,696         1,725,713           Reserves         120,637         (22,763)           Equity attributable to the Owners of the Company         3,387,664         3,380,281           Non-controlling interests         995,528         789,569           Total equity         4,169,850           Liabilities         8         6,917,974         6,584,012           End of service benefit provision         32,873         32,608           Derivative liabilities         14         70,402         123,263           Trade and other liabilities         15         944,663         444,609           Total liabilities         7,965,912         7,184,492	Asset classified as held for sale	6		219,480
Share capital   12   1,944,515   1,944,5			12,349,104	11,354,342
Share capital       12       1,944,515       1,944,515         Treasury shares       (267,184)       (267,184)         Retained earnings       1,589,696       1,725,713         Reserves       120,637       (22,763)         Equity attributable to the Owners of the Company       3,387,664       3,380,281         Non-controlling interests       995,528       789,569         Total equity       4,383,192       4,169,850         Liabilities       13       6,917,974       6,584,012         End of service benefit provision       32,873       32,608         Derivative liabilities       14       70,402       123,263         Trade and other liabilities       15       944,663       444,609         Total liabilities       7,965,912       7,184,492				
Retained earnings       1,589,696       1,725,713         Reserves       120,637       (22,763)         Equity attributable to the Owners of the Company       3,387,664       3,380,281         Non-controlling interests       995,528       789,569         Total equity       4,383,192       4,169,850         Liabilities       8       6,917,974       6,584,012         End of service benefit provision       32,873       32,608         Derivative liabilities       14       70,402       123,263         Trade and other liabilities       15       944,663       444,609         Total liabilities       7,965,912       7,184,492	•	12	1,944,515	
Retained earnings       1,589,696       1,725,713         Reserves       120,637       (22,763)         Equity attributable to the Owners of the Company       3,387,664       3,380,281         Non-controlling interests       995,528       789,569         Total equity       4,383,192       4,169,850         Liabilities       5       6,917,974       6,584,012         End of service benefit provision       32,873       32,608         Derivative liabilities       14       70,402       123,263         Trade and other liabilities       15       944,663       444,609         Total liabilities       7,965,912       7,184,492	Treasury shares			
Equity attributable to the Owners of the Company       3,387,664       3,380,281         Non-controlling interests       995,528       789,569         Total equity       4,383,192       4,169,850         Liabilities       3       6,917,974       6,584,012         End of service benefit provision       32,873       32,608         Derivative liabilities       14       70,402       123,263         Trade and other liabilities       15       944,663       444,609         Total liabilities       7,965,912       7,184,492	·		1,589,696	
Non-controlling interests         995,528         789,569           Total equity         4,383,192         4,169,850           Liabilities         8         6,917,974         6,584,012           End of service benefit provision         32,873         32,608           Derivative liabilities         14         70,402         123,263           Trade and other liabilities         15         944,663         444,609           Total liabilities         7,965,912         7,184,492	_		120,637	(22,763)
Non-controlling interests         995,528         789,569           Total equity         4,383,192         4,169,850           Liabilities         80 conversion         13         6,917,974         6,584,012           End of service benefit provision         32,873         32,608           Derivative liabilities         14         70,402         123,263           Trade and other liabilities         15         944,663         444,609           Total liabilities         7,965,912         7,184,492	Equity attributable to the Owners of the Company		3,387,664	3,380,281
Liabilities         4,383,192         4,169,850           Borrowings         13         6,917,974         6,584,012           End of service benefit provision         32,873         32,608           Derivative liabilities         14         70,402         123,263           Trade and other liabilities         15         944,663         444,609           Total liabilities         7,965,912         7,184,492			995,528	789,569
Borrowings       13       6,917,974       6,584,012         End of service benefit provision       32,873       32,608         Derivative liabilities       14       70,402       123,263         Trade and other liabilities       15       944,663       444,609         Total liabilities       7,965,912       7,184,492			4,383,192	4,169,850
Borrowings       13       6,917,974       6,584,012         End of service benefit provision       32,873       32,608         Derivative liabilities       14       70,402       123,263         Trade and other liabilities       15       944,663       444,609         Total liabilities       7,965,912       7,184,492	Liabilities			
End of service benefit provision       32,873       32,608         Derivative liabilities       14       70,402       123,263         Trade and other liabilities       15       944,663       444,609         Total liabilities       7,965,912       7,184,492		13	6,917,974	6,584,012
Derivative liabilities         14         70,402         123,263           Trade and other liabilities         15         944,663         444,609           Total liabilities         7,965,912         7,184,492				32,608
Trade and other liabilities         15         944,663         444,609           Total liabilities         7,965,912         7,184,492		14		123,263
<b>Total liabilities 7,965,912</b> 7,184,492		15		
				7,184,492
	Total equity and liabilities			

These condensed consolidated financial statements were authorised for issue by the Board of Directors on 7 November 2018 and signed on their behalf by:

Chairman

Chief Executive Officer

**Chief Financial Officer** 



## Condensed consolidated statement of profit or loss

	Note	Nine month period ended 30 September 2018 (Unaudited) AED '000	Nine month period ended 30 September 2017 (Unaudited) AED '000	Three month period ended 30 September 2018 (Unaudited) AED '000	Three month period ended 30 September 2017 (Unaudited) AED '000
Revenue from sale of goods and					·
services Cost of sale of goods and	16	211,070	244,683	66,867	77,944
services	16	(162,570)	(172,025)	(53,005)	(51,717)
Gross profit		48,500	72,658	13,862	26,227
Share of profit from equity-accounted associates and joint ventures, <i>net</i> Impairment of equity-accounted	8	406,597	471,538	125,462	167,192
associates and joint ventures	8	(147,266)	(205,822)	(3,521)	(67,833)
Gain on disposal of equity-accounted associates and joint ventures Gain on disposal of asset classified as	8	64,100	-	39,073	-
held for sale	6	92,098	-	-	-
Income / (loss) from financial investments Other income / (expense), net General and administrative	17	161,645 23,929	281,175 15,111	(37,890) 9,411	90,133 (1,830)
expenses	18	(203,451)	(250,853)	(72,121)	(84,458)
Finance cost, <i>net</i>	19	(113,110)	(91,427)	(39,502)	(33,082)
Profit for the period		333,042	292,380	34,774	96,349
Profit for the period attributable to:					
Owners of the Company Non-controlling interests		295,117 37,925	267,808 24,572	55,389 (20,615)	84,672 11,677
Profit for the period		333,042	292,380	34,774	96,349
		333,042	232,300	51,274	50,515
Basic and diluted earnings per share attributable to the Owners of the Company					
during the period (AED)	12	0.16	0.15	0.03	0.05



## Condensed consolidated statement of profit or loss and other comprehensive income

	Nine month period ended 30 September 2018 (Unaudited) AED '000	Nine month period ended 30 September 2017 (Unaudited) AED '000	Three month period ended 30 September 2018 (Unaudited) AED '000	Three month period ended 30 September 2017 (Unaudited) AED '000
Profit for the period	333,042	292,380	34,774	96,349
Other comprehensive income / (loss)				
Items that may be reclassified subsequently to profit or loss: Share of effective portion of changes in				
fair value of cash flow hedges (note 14) Hedge reserve reclassification for	23,579	(503,632)	(29,981)	(184,798)
amounts recognised in profit or loss (note 14) Share of change in other reserves of	103,143	-	53,991	-
equity-accounted associates and joint ventures (note 8) Release of share of other reserves of	26,292	(822)	3,784	(1,612)
asset classified as held for sale Release of share of other reserves of	(976)	-	-	-
equity-accounted associates and joint ventures upon disposal	(4,301)		(3,084)	
	147,737	(504,454)	24,710	(186,410)
Items that will not be reclassified subsequently to profit or loss:  Net change in fair value of other financial assets at fair value through other comprehensive income (note 9)		(5,002)		(1,472)
other comprehensive income (note 9)		(5,002)		(1,472)
Other comprehensive income / (loss) for the period	147,737	(509,456)	24,710	(187,882)
Total comprehensive income / (loss) for the period	480,779	(217,076)	59,484	(91,533)
Total comprehensive income / (loss) attributable to:				
Owners of the Company Non-controlling interests	442,854 37,925	(241,648) 24,572	80,099 (20,615)	(103,210) 11,677
Total comprehensive income / (loss) for the period	480,779	(217,076)	59,484	(91,533)

## الواحة كابيتال WAHA CAPITAL

## **Condensed consolidated statement of changes in equity**

### For the nine month period ended 30 September

	Share capital AED '000	Treasury shares AED '000	Retained earnings AED '000	Statutory reserve AED '000	Revaluation reserve AED '000	Hedge reserve AED '000	Other reserves	Total reserves AED '000	Equity attributable to Owners of the Company AED '000	Non- controlling interests AED '000	Total equity AED '000
At 1 January 2017 (as reported)	1,944,515	(267,184)	1,710,069	429,897	11,411	42,047	242	483,597	3,870,997	314,568	4,185,565
Reclassifications	-	-	-	-	-	-	-	-	-	(5,534)	(5,534)
At 1 January 2017 (restated)	1,944,515	(267,184)	1,710,069	429,897	11,411	42,047	242	483,597	3,870,997	309,034	4,180,031
Profit for the period	-	-	267,808	-	-	-	-	-	267,808	24,572	292,380
Other comprehensive loss	-	-	-	-	(5,002)	(503,632)	(822)	(509,456)	(509,456)	-	(509,456)
Total comprehensive income / (loss)	-	-	267,808	-	(5,002)	(503,632)	(822)	(509,456)	(241,648)	24,572	(217,076)
Cash dividend (note 12)	-	-	(367,702)	-	-	-	-	-	(367,702)	-	(367,702)
Contributions from non-controlling interests	-	-	-	-	-	-	-	-	-	302,832	302,832
At 30 September 2017 (Unaudited)	1,944,515	(267,184)	1,610,175	429,897	6,409	(461,585)	(580)	(25,859)	3,261,647	636,438	3,898,085
At 1 January 2018 (as reported) Impact of adoption of new accounting	1,944,515	(267,184)	1,725,713	472,491	4,337	(500,557)	966	(22,763)	3,380,281	789,569	4,169,850
standards (note 3 and 9)	-	-	(106,270)	-	(4,337)	-	-	(4,337)	(110,607)	(3,818)	(114,425)
At 1 January 2018 (restated)	1,944,515	(267,184)	1,619,443	472,491	-	(500,557)	966	(27,100)	3,269,674	785,751	4,055,425
Profit for the period	-	-	295,117	-	-	-	-	-	295,117	37,925	333,042
Other comprehensive income	-	-	-	-	-	126,722	21,015	147,737	147,737	-	147,737
Total comprehensive income	-	-	295,117	-	-	126,722	21,015	147,737	442,854	37,925	480,779
Cash dividend (note 12)	-	-	(321,739)	-	-	-	-	-	(321,739)	-	(321,739)
Acquisition of non-controlling interests Contributions from non-controlling interests,	-	-	(3,125)	-	-	-	-	-	(3,125)	(16,463)	(19,588)
net	-	-	-	-	-	-	-	-	-	198,088	198,088
Distribution to non-controlling interests  At 30 September 2018 (Unaudited)	1,944,515	(267,184)	1,589,696	472,491	-	(373,835)	21,981	120,637	3,387,664	(9,773) <b>995,528</b>	(9,773) <b>4,383,192</b>



## **Condensed consolidated statement of cash flows**

For the nine month period ended 30 September			2017
		2018	(Unaudited)
	Note	(Unaudited) AED '000	(As restated) AED '000
Cash flows from operating activities	Note	ALD 000	
Profit for the period		333,042	292,380
Adjustments for:		14 556	14 462
Depreciation Finance cost, <i>net</i>	19	14,556 113,110	14,462 91,427
Charge for employees' end of service benefits	13	5,336	5,705
Loss on reclassification of hedge reserve on maturity	17	103,143	-
Gain on financial assets at fair value through profit or loss	17	(260,983)	(293,606)
Share of profit from equity-accounted associates and joint ventures, net	8	(406,597)	(471,538)
Impairment of equity-accounted associates and joint ventures	8	147,266	205,822
Gain on disposal of equity-accounted associates and joint ventures	8	(64,100)	-
Dividend from equity-accounted associates and joint ventures	8	19,086	4,369
Gain on disposal of asset classified as held for sale Amortisation of intangible assets		(92,098) 6,646	13,032
Gain on disposal of investment property		-	(1,394)
Reversal of provisions for slow moving and obsolete inventories		(52)	(32)
Provision for doubtful debts		8,581	3,702
Investment in asset classified as held for sale and an equity- accounted associate		(1,538)	(200,309)
Investments in financial assets at FVTPL		(1,010,351)	(430,319)
Loans obtained for / (repaid against) financial assets at FVTPL		914,335	(48,286)
Finance cost paid on loans obtained against financial assets at FVTPL		(28,784)	(22,053)
Disposal of asset classified as held for sale Disposal of associates and joint ventures, net		245,518 1,318,636	- -
2.5posa. o. associates and joint vental of net		_/0_0/000	
Changes in working capital:		4 222	(4.770)
Change in inventories Change in trade and other receivables		1,230 (292,715)	(1,779) (89,321)
Change in trade and other liabilities		84,911	282,690
Net cash generated from / (used in) operations		1,158,178	(645,048)
Employees' end of service benefits paid		(5,071)	(3,691)
Net cash generated from / (used in) operating activities		1,153,107	(648,739)
Cash flows from investing activities			
Payments made for development of investment property		(14,001)	(122,997)
Purchase of furniture and equipment, <i>net</i> Purchase of intangible assets, <i>net</i>		(8,053) (298)	(30,601)
Proceeds from finance leases		7,495	(2,154) 4,623
Wakala deposit redeemed		25,000	-
Interest received		4,310	461
Net cash generated from / (used in) investing activities		14,453	(150,668)
Cash flows from financing activities			
Finance cost paid on borrowings		(55,912)	(34,841)
Loans repaid	12	(1,070,160)	(42,470)
Loans obtained Dividends paid	13 12	449,487 (321,739)	868,694 (367,702)
Contributions by non-controlling interest holders, <i>net</i>		198,088	302,832
Acquisition of non-controlling interests		(14,078)	-
Distributions paid to non-controlling interest holders		(1,738)	
Net cash (used in) / generated from financing activities		(816,052)	726,513
<b>Net increase / (decrease) in cash and cash equivalents</b> Cash and cash equivalents at 1 January		351,508 519,626	(72,894) 572,262
Cash and cash equivalents at 1 January		871,134	499,368
•		, -	



#### 1 Legal status and principal activities

Al Waha Capital PJSC ("the Company") is a public joint stock company with limited liability, formed in the Emirate of Abu Dhabi, United Arab Emirates, by Emiri Decree No. 10 dated 20 May 1997 and incorporated on 12 July 1997.

These condensed consolidated financial statements for the nine month period ended 30 September 2018 comprise the results and financial position of the Company and its subsidiaries (collectively referred to as "the Group") and the Group's interest in associates and jointly controlled entities ("associates and joint ventures").

The Group invests in a wide range of sectors, including aviation leasing, financial services, capital markets, industrial real estate, infrastructure, healthcare, oil and gas, fintech and maritime services.

The Group's consolidated financial statements for the year ended 31 December 2017 are available on its website <a href="https://www.wahacapital.ae">www.wahacapital.ae</a> and also upon request at the Company's registered office at P.O. Box 28922, Etihad Towers, 42nd floor, Tower 3, Abu Dhabi, UAE.

#### 2 Basis of preparation

These condensed consolidated financial statements have been prepared in accordance with IAS 34 *Interim Financial Reporting*. They do not include all the information required for full annual consolidated financial statements and should be read in conjunction with the consolidated financial statements of the Group as at and for the year ended 31 December 2017. Certain comparative figures have been reclassified, wherever necessary, to conform to the presentation adopted in the condensed consolidated financial statements.

#### 3 Significant accounting policies

The significant accounting policies, risk management principles, methods of computation and estimates applied by the Group in these condensed consolidated financial statements are the same as those applied by the Group in the preparation of the consolidated financial statements as at and for the year ended 31 December 2017, except for the adoption of new standards effective as of 1 January 2018, and impairment assessment of equity-accounted associates and joint ventures disclosed below. The Group has not early adopted any other standard, interpretation or amendment that has been issued but is not yet effective.

#### Impairment of equity-accounted associates and joint ventures

During the period, the Group's investment in Aercap Holdings NV ("Aercap") was tested for impairment, following a reassessment of the investment's recoverable amount and the evidence of a prolonged period of its share price trading at lower multiple, among other relevant factors. The recoverable amount was determined using the higher of its fair value (level 1) and value in use (level 3), considering the successive settlement of the Group's equity price collar agreements, in Aercap shares when due. Based on estimates of recoverable amount developed in accordance with these assumptions, an impairment of AED 147,266 thousand was recognised during the current period (note 8).

#### New and revised IFRSs effective in 2018

The Group has applied, for the first time, several new standards and amendments in 2018, as stated below:

- IFRS 9 Financial Instruments (revisions in 2014)
- IFRS 15 Revenue from Contracts with Customers
- Annual Improvements to IFRS Standards 2014 2016 Cycle amending IFRS 1 and IAS 28
- IFRIC 22 Foreign Currency Transactions and Advance Consideration
- Amendments to IFRS 2 *Share Based Payment* regarding classification and measurement of share based payment transactions
- Amendments to IAS 40 *Investment Property* regarding transfer of investment property

The adoption of these standards have no material impact on the condensed consolidated financial statements of the Group, except for the adoption of the impairment related provisions of IFRS 9, the nature and effect of the changes are disclosed below.



#### 3 Significant accounting policies (continued)

#### New and revised IFRSs effective in 2018 (continued)

#### IFRS 15 Revenue from Contracts with Customers

IFRS 15 Revenue from Contracts with Customers supersedes IAS 11 Construction Contracts, IAS 18 Revenue and related Interpretations, and it applies to all revenue arising from contracts with customers, unless those contracts are in the scope of other standards. The new standard establishes a five-step model to account for revenue arising from contracts with customers. Under IFRS 15, revenue is recognised at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The standard requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. The Group adopted IFRS 15 effective 1 January 2018 which does not have significant impact on the condensed consolidated financial statements of the Group.

#### IFRS 9 Financial Instruments (revisions in 2014)

During 2014, the Group early adopted IFRS 9 *Financial Instruments* (2013) and the related consequential amendments (IFRS 7 and IAS 39) in advance of its effective date. The Group has chosen 1 July 2014 as its date of initial application (i.e. the date on which the Group has assessed its existing financial assets and financial liabilities).

Effective 1 January 2018, the Group has adopted IFRS 9 (2014), which mainly includes a) impairment requirements for financial assets and b) limited amendments to the classification and measurement requirements by introducing a 'fair value through other comprehensive income' (FVTOCI) measurement category for certain debt instruments.

The Group has also elected to apply the limited exemption in IFRS 9 relating to transition for classification and measurement and impairment, and accordingly instead of restating comparative periods, has adjusted the opening retained earnings (or other component of equity, as appropriate) of the current reporting period.

#### Impairment of financial assets

The adoption of IFRS 9 (2014) has fundamentally changed the Group's accounting for impairment losses for financial assets by replacing IAS 39's incurred loss approach with a forward-looking expected credit loss (ECL) approach. IFRS 9 requires the Group to record an allowance for ECLs for all loans and other debt financial assets not held at FVTPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive. The shortfall is then discounted at an approximation to the asset's original effective interest rate.

The Group applies the IFRS 9 simplified approach to measuring ECL which uses a lifetime expected loss allowance for its trade receivables. Further, the Group applies the general approach for all other financial assets carried at amortized cost.

The Group recognises a loss allowance for expected credit losses on financial assets. No impairment loss is recognised for investments in equity instruments which are carried at FVTPL. The amount of expected credit losses (ECL) is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

The Group recognises lifetime ECL when there has been a significant increase in credit risk since initial recognition. If, on the other hand, the credit risk on the financial instrument has not increased significantly since initial recognition, the Group measures the loss allowance for that financial instrument at an amount equal to 12-month ECL. The assessment of whether lifetime ECL should be recognised is based on significant increases in the likelihood or risk of a default occurring since initial recognition instead of on evidence of a financial asset being credit-impaired at the reporting date or an actual default occurring.

Lifetime ECL represents the expected credit losses that will result from all possible default events over the expected life of a financial instrument. In contrast, 12-month ECL represents the portion of lifetime ECL that is expected to result from default events on a financial instrument that are possible within 12 months after the reporting date.



#### 3 Significant accounting policies (continued)

New and revised IFRSs effective in 2018 (continued)

IFRS 9 Financial Instruments (revisions in 2014) (continued)

Impairment of financial assets (continued)

#### (i) Significant increase in credit risk

In assessing whether the credit risk on a financial instrument has increased significantly since initial recognition, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition. In making this assessment, the Group considers both quantitative and qualitative information that is reasonable and supportable, including historical experience and forward-looking information that is available without undue cost or effort. Forward-looking information considered includes the future prospects of the industries in which the Group's debtors operate, obtained from economic expert reports, financial analysts and other similar organisations, as well as consideration of various external sources of actual and forecast economic information that relate to the Group's core operations.

In particular, the following information is taken into account when assessing whether credit risk has increased significantly since initial recognition:

- an actual or expected significant deterioration in the financial instrument's external (if available) or internal rating;
- significant deterioration in external market indicators of credit risk for a particular financial instrument (e.g. a significant increase in the credit spread);
- existing or forecast adverse changes in business, financial or economic conditions that are expected to cause a significant decrease in the debtor's ability to meet its debt obligations;
- an actual or expected significant deterioration in the operating results of the debtor;
- significant increases in credit risk on other financial instruments of the same debtor; and
- an actual or expected significant adverse change in the regulatory, economic, or technological environment of the debtor that results in a significant decrease in the debtor's ability to meet its debt obligations.

Irrespective of the outcome of the above assessment, the Group presumes that the credit risk on a financial asset has increased significantly since initial recognition when contractual payments are more than 90 days past due, unless the Group has reasonable and supportable information that demonstrates otherwise.

Despite the foregoing, the Group assumes that the credit risk on a financial instrument has not increased significantly since initial recognition if the financial instrument is determined to have low credit risk at the reporting date. A financial instrument is determined to have low credit risk if:

- the financial instrument has a low risk of default;
- the borrower has a strong capacity to meet its contractual cash flow obligations in the near term; and
- adverse changes in economic and business conditions in the longer term may, but will not necessarily, reduce the ability of the borrower to fulfill its contractual cash flow obligations.

The Group considers a financial asset to have low credit risk when it has an internal or external credit rating of 'investment grade' as per globally understood definition.

The Group regularly monitors the effectiveness of the criteria used to identify whether there has been a significant increase in credit risk and revises them as appropriate to ensure that the criteria are capable of identifying significant increase in credit risk before the amount becomes past due.



#### 3 Significant accounting policies (continued)

New and revised IFRSs effective in 2018 (continued)

IFRS 9 Financial Instruments (revisions in 2014) (continued)

Impairment of financial assets (continued)

#### (ii) Definition of default

The Group considers the following as constituting an event of default for internal credit risk management purposes as historical experience indicates that receivables that meet either of the following criteria are generally not recoverable.

- when there is a breach of financial covenants by the counterparty; or
- information developed internally or obtained from external sources indicates that the debtor is unlikely to pay its creditors, including the Group, in full (without taking into account any collaterals held by the Group).

Irrespective of the above analysis, the Group considers that default has occurred when a financial asset is more than 90 days past due unless the Group has reasonable and supportable information to demonstrate that a more lagging default criterion is more appropriate.

#### (iii) Credit-impaired financial assets

A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of that financial asset have occurred. Evidence that a financial asset is credit-impaired includes observable data about the following events:

- significant financial difficulty of the issuer or the borrower;
- a breach of contract, such as a default or past due event;
- the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

#### (iv) Write-off policy

The Group writes off a financial asset when there is information indicating that the counterparty is in severe financial difficulty and there is no realistic prospect of recovery, e.g. when the counterparty has been placed under liquidation or has entered into bankruptcy proceedings, or in the case of financial assets at amortised cost, when the amounts are over two years past due, whichever occurs sooner. Financial assets written off may still be subject to enforcement activities under the Group's recovery procedures, taking into account legal advice where appropriate. Any recoveries made are recognised in profit or loss.

#### (v) Measurement and recognition of expected credit losses

The measurement of expected credit losses is a function of the probability of default, loss given default (i.e. the magnitude of the loss if there is a default) and the exposure at default. The assessment of the probability of default and loss given default is based on historical data adjusted by forward-looking information as described above. The exposure at default for financial assets is represented by the assets' gross carrying amount at the reporting date. The expected credit loss is estimated as the difference between all contractual cash flows that are due to the Group in accordance with the contract and all the cash flows that the Group expects to receive, discounted at the original effective interest rate.

Where lifetime ECL is measured on a collective basis to cater for cases where evidence of significant increases in credit risk at the individual instrument level may not yet be available, the financial instruments are grouped on the following basis:

- Nature of financial instruments;
- Past-due status;
- Nature, size and industry of debtors;
- Nature of collaterals, if applicable; and
- External credit ratings where available.



#### 3 Significant accounting policies (continued)

New and revised IFRSs effective in 2018 (continued)

IFRS 9 Financial Instruments (revisions in 2014) (continued)

Impairment of financial assets (continued)

#### (v) Measurement and recognition of expected credit losses (continued)

The grouping is regularly reviewed by management to ensure the constituents of each group continue to share similar credit risk characteristics.

The Group recognises an impairment gains or loss in profit or loss for all financial instruments with a corresponding adjustment to their carrying amount through a loss allowance account.

In accordance with IAS 39 and IFRS 9, the carrying amounts as at January 1, 2018 are compared as follows:

	Original carrying amount under IAS 39 AED'000	Re- measurement AED'000	New carrying amounts under IFRS 9 AED '000
Investments in equity-accounted associates			
and joint ventures	5,321,224	(103,485)	5,217,739
Trade and other receivables	510,680	(10,153)	500,527
Cash and cash equivalents, net	519,626	(787)	518,839
Total	6,351,530	(114,425)	6,237,105
Retained earnings	1,725,713	(106,270)	1,619,443
Reserves	(22,763)	(4,337)	(27,100)
Non-controlling interests	789,569	(3,818)	785,751
Total	2,492,519	(114,425)	2,378,094



31 December 2017

## Notes to the condensed consolidated financial statements (continued)

#### 4 Fair values

#### a Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial assets and liabilities by valuation technique:

Level 1: inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;

Level 2: inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and

Level 3: inputs are unobservable for the asset or liability.

		(Unaudited)	AED '000			(Audited)	AED '000	
Financial assets	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
Financial assets at FVTPL				_				
Listed equity securities	1,760,707	1,760,707	-	-	1,254,437	1,254,437	-	-
Other investment in equity securities	6,409	-	-	6,409	6,237	-	-	6,237
Listed fixed income securities	2,987,140	2,987,140	-	-	2,072,245	2,072,245	-	-
Derivative assets	36,274	-	36,274	-	48,122	-	48,122	-
Reverse repurchase contracts	168,981	-	168,981	-	130,305	-	130,305	-
Unquoted fund	58,964	-	-	58,964	-	-	-	-
Financial assets at FVTOCI								
Unquoted fund	-	-	-		63,838	-	-	63,838
Total	5,018,475	4,747,847	205,255	65,373	3,575,184	3,326,682	178,427	70,075
				_	_			_
Financial liabilities	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
Financial liabilities at FVTPL								
Derivative liabilities	(4,391)	-	(4,391)	-	(14,121)	-	(14,121)	-
Derivatives designated and effective as								
hedging instruments carried at fair value								
Equity price collar	(66,011)		(66,011)		(109,142)	-	(109,142)	_
Total	(70,402)	-	(70,402)		(123,263)	-	(123,263)	-

30 September 2018

There were no transfers between Level 1 and Level 2 during the period.



## 4 Fair values (continued)

## a Fair value hierarchy (continued)

As at the end of the reporting period, the Group held the following financial assets and liabilities at fair value:

		30 September 2018 (Unaudited) AED '000	31 December 2017 (Audited) AED '000	Fair value hierarchy	Valuation technique
Financial loss	assets at fair value through profit or				
a b c d e f	Listed equity securities Other investment in equity securities Listed fixed income securities Reverse repurchase contracts Derivative assets Unquoted fund	1,760,707 6,409 2,987,140 168,981 36,274 58,964	1,254,437 6,237 2,072,245 130,305 48,122	Level 1 Level 3 Level 1 Level 2 Level 2 Level 3	Quoted bid prices in an active market. Valuation is based on Net Asset Values (NAV). Quoted bid prices in an active market. The valuation is based on broker quotes. The valuation is based on broker quotes. Valuation is based on Net Asset Values (NAV) of the fund calculated by the fund manager.
	assets at fair value through other ehensive income Unquoted fund		63,838	Level 3	Valuation is based on Net Asset Values (NAV) of the fund calculated by the fund manager.
	es designated and effective as g instruments carried at fair value Equity price collar	(66,011)	(109,142)	Level 2	Black-Scholes model with market observable inputs, mainly share price and market volatilities of the underlying shares.
Financial or loss a	liabilities at fair value through profit  Derivative liabilities	(4,391)	(14,121)	Level 2	The valuation is based on broker quotes.



#### 4 Fair values (continued)

#### a Fair value hierarchy (continued)

#### Reconciliation of level 3 fair value movements

	Mille month	
	period ended	
	30 September	Year ended
	2018	31 December 2017
	(Unaudited)	(Audited)
	AED '000	AED '000
At 1 January	70,075	76,548
Decrease / (increase) in fair value through profit or loss	(4,702)	601
Total loss in other comprehensive income	-	(7,074)
	65,373	70,075

Nina month

#### b Fair values of financial assets and liabilities measured at amortised cost

The fair values of financial assets and liabilities approximate their carrying amounts.

#### 5 Non-controlling interests

During the period, the Group invested AED 66,204 thousand (30 September 2017: AED nil) and non-controlling interest holders invested a net amount of AED 153,211 thousand (30 September 2017: AED 131,058 thousand) into the Waha MENA Equity Fund SP, resulting in an increase in the Group's ownership from 50.4% to 51.5%; the Group invested AED 44,136 thousand (30 September 2017: AED nil) and non-controlling interest holders invested a net amount of AED 36,958 thousand (30 September 2017: AED 149,695 thousand) into the Waha CEEMEA credit Fund SP (previously named Waha CEEMEA Fixed income fund), resulting in an increase in the Group's ownership from 60.5% to 66.1%; non-controlling interest holders redeemed a net amount of AED 1,598 thousand (30 September 2017: invested a net amount of AED 920 thousand) from Waha MENA Value Fund SP, resulting in an increase in the Group's ownership from 99.1% to 99.8%.

In addition, the non-controlling interest holders in Anglo Arabian Healthcare Group contributed their share of their investment amounting to AED 9,518 thousand (30 September 2017: AED 17,522 thousand) and distributions were made amounting to AED 9,773 thousand (30 September 2017: AED nil).

During the current period, the Group bought 4.5% stake in Anglo Arabian Healthcare Group from its co-investors, subsequent to which the co-investors' ownership reduced from 9.9% to 5.4%.



#### 6 Asset classified as held for sale

	Nine month period ended 30 September 2018 (Unaudited) AED '000	Year ended 31 December 2017 (Audited) AED '000
As at 1 January	219,480	-
Investment in equity-accounted associate reclassified as held for sale (note 8)	-	283,606
Additions	1,725	-
Disposal	(221,205)	(64,126)
	-	219,480

On 12 November 2017, the Group agreed to sell the entire investment in NPS Holdings Limited for a combination of cash and 5.8% equity stake in a NASDAQ-listed entity, National Energy Services Reunited Corp. (NESR), in two stages. As a result, the investment was reclassified as held for sale. The first stage exit, representing 4.68% was completed and a gain on partial disposal amounting to AED 50,207 thousand was recognised during Q4 2017.

On 6 June 2018, the Group completed the second stage exit of the remaining 15.94% stake and recognised a gain on disposal amounting to AED 92,098 thousand, calculated as follows:

	Nine month period ended 30 September 2018	Year ended 31 December 2017
	(Unaudited)	(Audited)
Cash consideration	AED '000 130,640	AED \000 114,241
Equity shares consideration <sup>1</sup>	181,687	
Total consideration	312,327	114,241
Share of other reserves	976	92
Carrying amount of investment disposed	(221,205)	(64,126)
Gain on disposal	92,098	50,207

<sup>1</sup>As part of the consideration, the Group received 4.8 million shares, equivalent to 5.8% stake in NESR. Upon initial assessment, the investment in NESR was recognised at \$10 per share and was classified as FVTPL. Subsequently, the change in fair value on re-measurement is presented in the statement of profit and loss (see note 9).

In the event the performance of NESR's operations achieve certain criteria during the financial year 2018, additional consideration in the form of equity shares in NESR will be earned. As at reporting date, the management does not expect to receive any earn-out consideration.



Nina month

Nine month

## Notes to the condensed consolidated financial statements (continued)

#### 7 Investment property

The movement of investment property is presented below:

	Nine month	
	period ended	
	30 September	Year ended
	2018	31 December 2017
	(Unaudited)	(Audited)
	AED '000	AED '000
At 1 January	758,666	680,569
Additions <sup>1</sup>	14,001	144,179
Fair value loss	-	(58,361)
Transfer to investment in finance leases	-	(7,721)
	772,667	758,666

<sup>&</sup>lt;sup>1</sup>Additions to investment property represents value of the work certified relating to the development of planned small industrial units, which included borrowing costs amounting to AED 4,098 thousand (31 December 2017: AED 3,150 thousand).

#### 8 Investments in equity-accounted associates and joint ventures

The movement of investments in equity-accounted associates and joint ventures is presented below:

	Title Illollell	
	period ended	Year ended
	30 September 2018	31 December 2017
	(Unaudited)	(Audited)
	AED '000	AED '000
As at 1 January (as reported)	5,321,224	5,033,561
Impact of adoption of new accounting standards (note 3)	(103,485)	-
As at 1 January (restated)	5,217,739	5,033,561
Investments in equity-accounted associates and joint ventures	412,129	200,451
Disposals <sup>1</sup>	(1,278,389)	-
Share of profit, net	406,597	644,706
Impairment loss	(147,266)	(257,348)
Share of equity reserves	26,292	816
Distributions received	(19,086)	(17,214)
Reclassified as held for sale	-	(283,606)
Other adjustments	-	(142)
	4,618,016	5,321,224

<sup>&</sup>lt;sup>1</sup> During the period, the Group disposed 6.68 million shares equivalent to 4.55% stake in its equity accounted associate investment in Aercap Holdings N.V. ("Aercap") for a consideration of AED 1,333,113 thousand, resulting in the recognition of gain on disposal of AED 64,100 thousand in the consolidated statement of profit or loss. Consequently, the Group's stake in Aercap reduced from 17.55% to 13.00%. During the period, Aercap carried out a share buyback program, which the Group did not participate in. Consequently, the Group's beneficial ownership increased from 13.00% to 13.72%.

Disposal of the shares and settlement of corresponding collars were executed simultaneously (note 14), and the relevant funding amounting to AED 923,301 thousand was settled (note 13). Consequently, an amount of AED 103,143 thousand was reclassified from other comprehensive income to profit or loss.

During the period, the Group disposed of 0.59% shareholding in Channel VAS to its co-investors, for an amount of AED 5,875 thousand. Additionally, the Group acquired from its co-investors a shareholding of 0.40% for an amount of AED 800 thousand. Consequently, the Group's ownership in Channel VAS reduced from 20.0% to 19.81%.



#### Investments in equity-accounted associates and joint ventures (continued)

Investment in equity-accounted associates and joint ventures domiciled outside the UAE amount to AED 3,988,301 thousand (31 December 2017: AED 4,938,889 thousand).

The Group's investments with a carrying amount of AED 3,988,301 thousand (31 December 2017: AED 4,938,889 thousand) are collateralised against the Group's borrowings (note 13).

On 6 August 2018, the Group, along with co-investors, entered into a conditional subscription agreement to acquire 35% stake in Dubai-based Petronash, a global oilfield services and manufacturing company, for an upfront consideration of AED 322,762 thousand and a deferred contingent consideration of AED 134,863 thousand. The transaction closed on 10 October 2018 which includes options, pursuant to which the Group can increase its ownership up to 50% in Petronash. The Group exercises joint control in Petronash through its shareholding agreement and representations on its board and various committees.

#### **Financial investments**

	30 September 2018 (Unaudited) AED '000	31 December 2017 (Audited) AED '000
Financial assets at fair value through other comprehensive		
<b>income</b> Unquoted fund <sup>1</sup>	-	63,838
Financial assets at fair value through profit or loss		
Unquoted fund <sup>1</sup>	58,964	-
Derivative assets <sup>2</sup>	36,274	48,122
Reverse repurchase contracts, net <sup>3</sup>	168,981	130,305
Listed fixed income securities <sup>4</sup>	2,987,140	2,072,245
Listed equity securities <sup>5</sup>	1,760,707	1,254,437
Others investments	6,409	6,237
	5,018,475	3,575,184

<sup>1</sup>Due to the application of the clarification for classification of investment in unquoted fund to debt instrument, the Group's investment in an unquoted fund was reclassified from FVTOCI to FVPTL. Consequently, the accumulated fair value losses of AED 4,337 thousand were transferred from the revaluation reserve to retained earnings.

<sup>2</sup>Derivative assets held by the Group include interest rate swaps, total return swaps, credit default swaps and currency futures and have a notional value of AED 22,346,641 thousand (31 December 2017: AED 12,168,622 thousand).

<sup>3</sup>Reverse repurchase contracts are shorted simultaneously. The carrying amounts presented are net of reverse repurchase receivables of AED 1,638,113 thousand and corresponding liabilities of AED 1,469,132 thousand (31 December 2017: reverse repurchase receivables of AED 1,000,565 thousand and corresponding liabilities of AED 870,260 thousand). The repurchase agreements are subject to a master netting agreement.

<sup>4</sup>Listed fixed income securities totalling AED 2,876,081 thousand (31 December 2017: AED 1,685,987 thousand) are pledged as security against the Group's borrowings under repurchase agreements.

<sup>5</sup>Included in the listed equity securities is a 19.50% associate investment in SDX Energy Inc. carried at AED 109,895 thousand (31 December 2017: 19.39% stake carried at AED 109,691 thousand), as part of the Group's venture capital activities and measured at FVTPL.

Included in the listed equity securities is a 5.77% equity stake in NESR carried at AED 211,120 thousand (31 December 2017: AED nil), which was classified and measured as a financial asset at FVTPL (see note 6).



31 December 2017

## Notes to the condensed consolidated financial statements (continued)

#### 10 Trade and other receivables

	(Unaudited)	(Audited)
	AED '000	AED '000
Trade receivables <sup>1</sup>	287,789	165,164
Allowance for doubtful debts	(34,768)	(24,616)
Prepayments and advances	15,940	20,398
Accrued interest	113,781	89,543
Amounts set aside for prior years dividends	36,460	36,959
Deposits under lien	36,017	36,011
Wakala deposits	-	25,000
Other receivables	183,840	162,221
	639,059	510,680

30 September 2018

#### 11 Cash and cash equivalents, net

. ,	30 September 2018 (Unaudited)	31 December 2017 (Audited)
Short term deposits held with banks	-	158,000
Cash at banks	870,438	361,564
Cash in hand	696	62
	871,134	519,626
Less: Allowance for impairment	(110)	
	871,024	519,626

#### 12 Share capital and dividend

On 25 March 2018, the Company held its Annual General Meeting which, among other things, approved a 17.5% cash dividend amounting to AED 321,739 thousand representing AED 0.175 per share (22 March 2017: cash dividend of AED 367,702 thousand representing AED 0.20 per share).

The basic and diluted earnings per share for the current period ended 30 September 2018 has been calculated using the weighted average number of shares outstanding during the period after considering the effect of treasury shares.

	Nine month	Nine month	Three month	Three month
	period ended	period ended 30	period ended	period ended
	30 September	September	30 September	30 September
	2018	2017	2018	2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Profit for the period attributable to Owners of the Company (AED '000)	295,117	267,808	EE 290	84,672
Weighted average number of ordinary shares for the purposes of basic and diluted	293,117	207,000	55,389	<u>04,072</u>
earnings per share	1,838,508,714	1,838,508,714	1,838,508,714	1,838,508,714

<sup>&</sup>lt;sup>1</sup>Increase in trade receivables mainly represent amounts due from brokers of capital market transactions.



#### 13 Borrowings

The movement in borrowings is presented below:

At 1 January
Loans drawn-down
Loan arrangement and prepaid interest costs, net of amortisations
Loans repaid
Disposal of a subsidiary

Nine month	
period ended	Year ended
30 September 2018	31 December 2017
(Unaudited)	(Audited)
AED '000	AED '000
6,584,012	5,464,877
1,363,822	1,120,936
40,300	58,327
(1,070,160)	(50,016)
-	(10,112)
6,917,974	6,584,012

The investments and assets pledged to lenders as security against various facilities are the Group's interests in equity accounted investees (refer to note 8); the Group's shareholding in Al Waha Land LLC and investment in fixed income securities (refer to note 9).

During the period, an amount of AED 293,505 thousand was net drawn-down from the Group's existing AED 1,839,000 thousand (US\$ 500 million) secured revolving loan facility, and AED 14,151 thousand was drawn-down from the AED 426,000 thousand secured Murabaha-Ijara based financing for further development of its light industrial real estate project.

During the period, the Group's repurchase liabilities against its investment in fixed income securities increased by AED 914,335 thousand.

Loans repaid during the current period include settlement of funding against collared assets amounting to AED 923,301 thousand, upon maturity of the corresponding equity price collars on 6.88 million shares of Aercap (note 14).



#### 14 Derivative liabilities

Derivatives designated and effective as hedging instruments carried at fair value Equity price collar<sup>1</sup>
Financial liabilities at fair value through profit or loss Other derivative liabilities<sup>2</sup>

30 September 2018 (Unaudited) AED '000	31 December 2017 (Audited) AED '000
66,011	109,142
4,391 70,402	14,121 123,263

20 Contombor

During the period, collars on 6.88 million shares of Aercap matured and were settled. Consequently, an amount of AED 103,143 thousand was reclassified from other comprehensive income to profit or loss upon maturity (note 17).

#### 15 Trade and other liabilities

	30 September	
	2018	31 December 2017
	(Unaudited)	(Audited)
	AED '000	AED '000
Trade payables <sup>1</sup>	227,169	169,222
Interest accrued on borrowings	107,638	78,893
Dividends payable	39,173	39,672
Long term employee incentive plans accrual	29,532	23,981
Other payables and accruals <sup>2</sup>	541,151	132,841
	944,663	444,609

<sup>&</sup>lt;sup>1</sup> Trade payables mainly represent amounts due to brokers of capital market transactions.

<sup>&</sup>lt;sup>1</sup> The Group carries equity price collars on its 19.97 million shares equivalent to 13.59% stake in AerCap, representing an investment of AED 307,822 thousand, at floor and cap prices in the range of US\$ 34.74 – 39.38 and US\$ 55.97 – 70.02 per share respectively. The equity price collars have been designated as cash flow hedging instruments, hedging the cash proceeds on a highly probable future sale of the shares, and accounted for as at fair value through other comprehensive income. During the period, the Group recognised a fair value gain of AED 23,579 thousand (30 September 2017: loss of AED 503,632 thousand) on mark-to-market of cash flow hedges through other comprehensive income.

<sup>&</sup>lt;sup>2</sup> Other derivative liabilities held by the Group represent interest rate swaps, total return swaps, credit default swaps, and currency futures, and have a notional value of AED 1,002,247 thousand (31 December 2017: AED 3,168,168 thousand).

<sup>&</sup>lt;sup>2</sup> Other payables includes an amount of AED 444,147 thousand which represents the purchase consideration against the acquisition of an equity accounted investment (note 8).



## 16 Revenue and cost of sale of goods and services

	Nine month period ended 30 September 2018 (Unaudited) AED '000				30	month period September 20 audited) AED	18
	Revenue	Cost of sale	<b>Gross profit</b>		Revenue	Cost of sale	Gross profit
Sales of goods and services	188,473	(158,837)	29,636		59,033	(52,240)	6,793
Rental income	22,597	(3,733)	18,864		7,834	(765)	7,069
_	211,070	(162,570)	48,500		66,867	(53,005)	13,862
	Nine month period ended 30 September 2017 (Unaudited) AED '000				30	e month period e O September 20: naudited) AED '(	17
	Revenue	Cost of sale	Gross Profit		Revenue	Cost of sale	Gross Profit
Sales of goods and services	222,006	(170,415)	51,591		69,909	(51,626)	18,283
Rental income	22,677	(1,610)	21,067	_	8,035	(91)	7,944
_	244,683	(172,025)	72,658		77,944	(51,717)	26,227

Revenue and cost of sales of services are mainly attributable to the healthcare operations. Rental income and direct cost of sales relate to the Group's investment property.

#### 17 Income from financial investments

	Nine month period ended 30 September 2018 (Unaudited) AED '000	Nine month period ended 30 September 2017 (Unaudited) AED '000	Three month period ended 30 September 2018 (Unaudited) AED '000	Three month period ended 30 September 2017 (Unaudited) AED '000
Derivatives designated and effective as hedging instruments carried at fair value				
Equity price collar –  Reclassification of hedge reserve on maturity (note				
14)	(103,143)	-	(53,991)	-
Financial assets at fair value through profit or loss				
Net loss from unquoted fund	(4,874)	-	(2,840)	-
Net gain / (loss) from derivatives	53,697	(11,637)	(4,008)	1,858
Net gain from listed fixed income securities	69,432	114,696	50,092	32,815
Net gain / (loss) from listed	126 F21	177.065	(22 170)	EE 200
equity securities  Others <sup>1</sup>	126,521 20,012	177,965 151	(33,178) 6,035	55,309 151
Others	161,645	281,175	(37,890)	90,133

<sup>&</sup>lt;sup>1</sup> Others include income from arranging, advising and administering capital financing on behalf of external clients.

Total

## Notes to the condensed consolidated financial statements (continued)

Nine month period ended

#### 18 General and administrative expenses

Staff costs

expenses

Others

		September 20 nudited) AED \		
	Company	Subsidiaries	Total	Co
ther al	73,789	39,112	112,901	
ai	3,123	17,310	20,433	

Legal and otl professiona Depreciation 899 8,414 9,313 Amortisation of intangible assets 546 6,100 6,646 5,149 3,476 Marketing expenses 1,673 Rental expenses 9,149 11,615 2,466 Provision for doubtful debts 8,581 8,581 7,760 21,053 28,813 90,256 113,195 203,451

Three month period ended 30 September 2018 (Unaudited) AED '000 ompany Subsidiaries

23,827 12,627	36,454
1,524 6,703	8,227
244 2,873	3,117
181 1,870	2,051
867 1,095 643 3,044	1,962 3,687
3,011	3,007
- 7,378	7,378
2,876 6,369	9,245
30,162 41,959	72,121

Nine month period ended 30 September 2017 (Unaudited) AED '000

Three month period ended 30 September 2017 (Unaudited) AED '000

	(0116	dulited) ALD 00	0	(01	laudited) ALD 000	
	Company	Subsidiaries	Total	Company	Subsidiaries	Total
Staff costs	94,473	43,586	138,059	32,109	15,619	47,728
Legal and other professional						
expenses	8,978	10,647	19,625	2,568	4,114	6,682
Depreciation	1,218	8,686	9,904	377	3,073	3,450
Amortisation of						
intangible assets	1,994	7,599	9,593	554	2,088	2,642
Marketing expenses	2,496	24,509	27,005	1,282	6,921	8,203
Rental expenses	2,733	9,695	12,428	914	3,258	4,172
Provision for doubtful						
debts	-	2,176	2,176	-	(376)	(376)
Others	6,043	26,020	32,063	1,322	10,635	11,957
_	117,935	132,918	250,853	39,126	45,332	84,458

#### 19 Finance cost, net

	Nine month period ended 30 September 2018 (Unaudited) AED '000	Nine month period ended 30 September 2017 (Unaudited) AED '000	Three month period ended 30 September 2018 (Unaudited) AED '000	Three month period ended 30 September 2017 (Unaudited) AED '000
Interest on borrowings	(121,578)	(98,697)	(42,345)	(36,360)
Amortisation of loan arrangement costs Interest income from loan	(3,418)	(3,489)	(1,144)	(1,158)
investments at amortised cost	7,176	7,552	2,519	2,195
Interest earned on time deposits	4,310	2,320	1,395	1,942
Interest income from investments in finance leases	400	887	73	299
	(113,110)	(91,427)	(39,502)	(33,082)



#### 20 Related parties

#### Significant transactions with related parties:

Key management personnel compensation

	Nine month	Nine month	Three month	Three month
	period ended	period ended	period ended	period ended
	30 September	30 September	30 September	30 September
	2018	2017	2018	2017
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	AED '000	AED '000	AED '000	AED '000
Salary and benefits	6,729	5,316	1,979	1,590
End of service and other long term	ŕ		·	
benefits	490	438	170	219
	7,219	5,754	2,149	1,809

#### Significant balances with related parties:

Loan investments provided to an associate amounted to AED 12,283 thousand as at 30 September 2018 (31 December 2017: AED 12,283 thousand).

During the period, the Company's Directors and Key Management Personnel redeemed a net amount of AED 503 thousand from Waha MENA Equity Fund SP (30 September 2017: the Company's Directors and Key Management Personnel invested an amount of AED 1,526 thousand); the Company's Directors and Key Management Personnel redeemed a net amount of AED 1,598 thousand from Waha MENA Value Fund SP (30 September 2017: the Company's Directors and Key Management Personnel invested an amount of AED 2,078 thousand); the Company's Key Management Personnel redeemed a net amount of AED 2,759 thousand from Waha CEEMEA Credit Fund SP (previously named Waha CEEMEA Fixed income fund) under a co-investment plan (30 September 2017: the Company's Directors and Key Management Personnel invested AED 3,479 thousand).

#### 21 Changes in the statement of cash flows presentation

During the current period, the Group reassessed its business activities and considers the acquisition and disposal of investments a core component of its main operations. Accordingly, cash flow for the comparative period has been restated to align with the current period presentation, as follows:

	Original		
AED '000	classification	Adjustment	As restated
Cash flows from operating activities			
Investment in asset classified as held for sale			
and an equity-accounted associate	-	(200,309)	(200,309)
Investments in financial assets at FVTPL	-	(430,319)	(430,319)
Loans repaid against financial assets at FVTPL	-	(48,286)	(48,286)
Finance cost paid on loans obtained against			
financial assets at FVTPL	-	(22,053)	(22,053)
Cash flows from investing activities  Investment in asset classified as held for sale and			
an equity-accounted associate	(200,309)	200,309	-
Purchase of investments at FVTPL, net	(430,319)	430,319	-
Cash flows from financing activities			
Finance cost paid on borrowings	(56,894)	22,053	(34,841)
Loans repaid	(90,756)	48,286	(42,470)



#### 22 Operating segments

During the period, the Group realigned its operating segments following developments in key responsibilities of management and internal reporting. Following the realignment, the Principal Investments and Private Equity segment that holds the Group's healthcare investment, Anglo Arabian Healthcare, were grouped under one segment called Private Investments. Comparative periods were restated accordingly.

#### Private Investments

The Private Investments segment holds all of the Group's proprietary investments in diversified industries including aviation leasing, maritime, financial services, infrastructure, oil and gas, fintech, industrial real estate and healthcare.

#### Asset Management - Capital Markets

The Asset management- Capital Markets segment represents a platform to provide investors access to opportunities in equities and other asset management services.

The following table presents revenue and profit information for the Group's operating segments for the nine month period ended 30 September 2018 and 2017, respectively:

		Asset		
AED '000		Management		
Nine month period ended	Private	Capital		
30 September 2018 (unaudited)	Investments	Markets	Corporate	Consolidated
Revenue from sale of goods and services	211,070	-	-	211,070
Share of profit from equity-accounted associates and joint ventures, net Impairment of equity-accounted associates and	406,597	-	-	406,597
joint ventures	(147,266)	-	-	(147,266)
Gain on disposal of equity-accounted associates and joint ventures Gain on disposal of asset classified as held for	64,100	-	-	64,100
sale	92,098	-	-	92,098
Income from financial investments	(78,712)	240,357	-	161,645
Other income, net	23,669	253	7	23,929
Profit / (loss) for the period	295,501	190,424	(152,883)	333,042
Other comprehensive income	147,737	-	•	147,737
Nine month period ended 30 September 2017 (unaudited)				
Revenue from sale of goods and services Share of profit from equity-accounted associates	244,683	-	-	244,683
and joint ventures, net Impairment of equity-accounted associates and	471,538	-	-	471,538
joint ventures	(205,822)	-	-	(205,822)
Income from financial investments	36,688	244,487	-	281,175
Other income / (expense), net	16,647	(1,536)	-	15,111
Profit / (loss) for the period	245,280	203,779	(156,679)	292,380
Other comprehensive loss	(509,456)	-	-	(509,456)

Segment income reported above represents income generated from external customers. There was no inter-segment income during the period (2017: AED nil).



#### 22 Operating segments (continued)

The following table presents assets and liabilities information for the Group's operating segments as at 30 September 2018 and 31 December 2017, respectively:

AED '000		Asset Management		
As at 30 September 2018 (unaudited)	Private Investments	Capital Markets	Corporate	Consolidated
Segment assets	6,343,698	5,489,174	516,232	12,349,104
Segment liabilities	770,505	2,902,115	4,293,292	7,965,912
As at 31 December 2017 (audited)				
Segment assets	7,066,576	4,142,608	145,158	11,354,342
Segment liabilities	378,418	1,904,281	4,901,793	7,184,492

#### 23 Other matters

Waha Capital PJSC has not invested in the Abraaj Group, nor in any of its funds.

Waha Capital PJSC is the ultimate beneficial owner of 49% of Aqua Consortium Limited, which holds the Stanford Marine group of companies (including Stanford Marine, Grandweld and Gallagher International); the remaining 51% of the Stanford Marine group is ultimately held by the Abraaj Group. Waha Capital has no financial exposure to the Abraaj Group through its shareholding in the Stanford Marine group of companies and foresees no direct financial loss for Waha Capital PJSC arising from the Abraaj liquidation process.