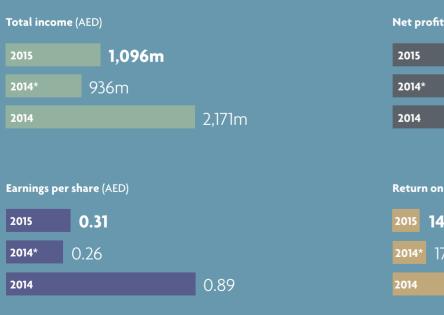


Annual Report 2015

# A Year of Continued Growth

# 2015 was a year of progression for Waha Capital

### 2015 in Summary



Net profit (	AED)	
2015	588m	
2014*	498m	
2014		1,733m
Return on A	Average Equity	
2015 14.	3%	
<b>2014</b> * 17.	7%	
2014	50.5%	

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# About Waha Capital



Waha Capital is an Abu Dhabi listed investment company that offers shareholders and third-party investors exposure to high-potential opportunities in diversified asset classes.

The Company manages assets across several sectors, including aircraft leasing, healthcare, financial services, energy, infrastructure, industrial real estate and capital markets.

Through its Principal Investments unit, Waha Capital has established a strong investment track-record, deploying capital in sectors that display robust demand fundamentals and that have been prioritised by governments in the Middle East and North Africa region.

The Company has also built a strong capability in managing global and regional credit and equity portfolios, which have enhanced the diversification and liquidity of Waha Capital's balance sheet.

The excellent performance of the Company's principal investments and capital markets portfolios has laid the foundations for the launch of an asset management business aimed at third-party investors.

Established in 1997, Waha Capital has been consistently profitable – its investment teams are singularly focused on deploying capital efficiently, where they see and can add value, in order to deliver sustainable and attractive returns to shareholders and investment partners.

The management team has extensive experience operating in the regional market, with expertise honed at leading international blue-chip corporations and financial institutions. Waha Capital also benefits from a roster of prominent local shareholders that includes Mubadala Development Company and a distinguished board.

While Waha Capital manages investments globally, the Company remains deeply rooted in Abu Dhabi's economy and operates at the centre of influential business networks in the United Arab Emirates and the wider Middle East region. By investing in key growth sectors, the Company is a contributor to the ongoing development of a dynamic private sector — an important component of the region's economic diversification plans.



Waha Capital
Annual Report 2015
Introduction
Chairman's Message



Dear shareholders,

Waha Capital delivered another strong performance in 2015, with our increasingly diversified portfolio of investments serving the company well despite a challenging environment for the global economy and markets.

The strength of Waha Capital's business is founded on our long-held strategy of diversification of our direct investments, across sectors that include aircraft leasing, financial services, healthcare and energy. Over the last four years, the company has also built a very successful track record in capital markets, with our credit and equities portfolios adding liquidity to the balance sheet and producing excellent returns that have excelled their benchmarks.

AerCap Holdings, in which we have been a major shareholder since 2010, is now firmly established as the global leader in aircraft leasing, with a portfolio of 1,700 aircraft. Waha Capital has shown its confidence in AerCap by raising our stake through open market transactions to 15.4% from 12.6% at the end of 2014.

Among our other investments, Dunia Finance and Anglo Arabian Healthcare Group, continued to grow impressively in 2015 and are both becoming mature businesses with strong brands. Meanwhile, Stanford Marine Group and National Petroleum Services won new contracts despite the notable downturn in the oil and gas services industry. Both firms are fully focused on maintaining fortitude during this difficult period, and should be well positioned to take advantage of a cyclical recovery.

Waha Capital also continues to benefit from low-volatility assets, such as its investments in the MENA Infrastructure Fund and in the ALMARKAZ light industrial real estate development, which is pushing ahead with further development after fully leasing the first 90,000 m<sup>2</sup> of high quality space.

While Waha Capital continued to prosper in 2015, the company's Board and management remain cautious on the regional and global macro-economic outlook and the potential for continued volatility in securities markets. The company places a strong emphasis on risk management and mitigation, and employs stringent processes at the corporate level and across the investment teams.

Nevertheless, we are also aware that the current environment may represent an opportune time to deploy capital. As a nimble company that benefits from a strong balance sheet, we believe that Waha Capital is in an excellent position to take advantage of attractive opportunities. We are therefore committing resources to the sourcing of proprietary transactions in areas of the economy where we believe there is significant potential for the creation of shareholder value.

Given our excellent track record in direct and capital markets investments through business and market cycles, Waha Capital is also well placed to offer our expertise to third party investors. In the coming year, the company will be taking funds to the market, with the long-term aim of establishing robust fee-generating businesses.

On behalf of the Board and the management of the company, I would like to express my gratitude for the support and guidance of the Government of Abu Dhabi, and the visionary leadership of H.H. Sheikh Khalifa Bin Zayed Al Nahyan, President of the UAE and Supreme Commander of the UAE Armed Forces, and H.H. General Sheikh Mohammed Bin Zayed Al Nahyan, Crown Prince of Abu Dhabi, Deputy Supreme Commander of the UAE Armed Forces and Chairman of the Abu Dhabi Executive Council.

Furthermore, I would like to thank the Board of Directors for their expert guidance, which has shaped the success of the company in recent years. I would also like to express my appreciation to Waha Capital's management and employees for their dedication and hard work.

- Phys

Hussain J. Al Nowais CHAIRMAN OF THE BOARD

Waha Capital Annual Report 2015

Introduction CEO & MD's Message



Dear shareholders,

2015 was another year of strong performance for Waha Capital, with the business showing impressive resilience in an uncertain global economic environment. We recorded a net profit of AED 588 million, which represents a return on equity of 14.3% — one of the highest figures achieved by a publicly listed company in the region. This was an 18% rise on adjusted 2014 net profit.

Our strength stems from a strategy of portfolio diversification – across sectors and asset classes. The company has built exposure over recent years in aircraft leasing, financial services, healthcare, energy, infrastructure, industrial real estate and capital markets.

In 2015, the Company's Principal Investments held up well in the face of global macroeconomic headwinds, and key assets such as Dunia Finance and Anglo Arabian Healthcare continued on their robust growth trajectories.

On the Capital Markets front, our investment team delivered an outstanding performance from our credit and equities portfolios, given the extremely tough global markets environment. With the Federal Reserve starting a rate hiking cycle, the Chinese economy failing to inspire investor confidence, and commodity prices falling, emerging markets had a tough year. Credit spreads widened and stock markets sustained heavy losses.

Against this difficult backdrop, Waha Capital's credit portfolio, which invests in Central and Eastern Europe, the Middle East and Africa, delivered a total return of 9.8%. Our MENA equities portfolio gave a total return of 10.8%, far outperforming its benchmark, which was in negative territory.

Waha Capital's objective has always been to maximise shareholder value through macroeconomic and business cycles. And we believe that the most prudent way to succeed in the long-run is through continued diversification — of assets and revenues — and by enhancing the liquidity of our balance sheet.

As such, Waha Capital is launching an asset management platform to offer investors access to our expertise and attractive proprietary investment opportunities. We are committed to investing significantly in our new funds, because we have full confidence in our investment teams, and because we want to align our interests closely with those of our investment partners.

In summary, our achievements in 2015 have given us a strong platform to push ahead with our long-term objectives. Despite regional macro-economic trends, we believe that the current environment also creates attractive investment opportunities for a financially strong investor such as Waha Capital.

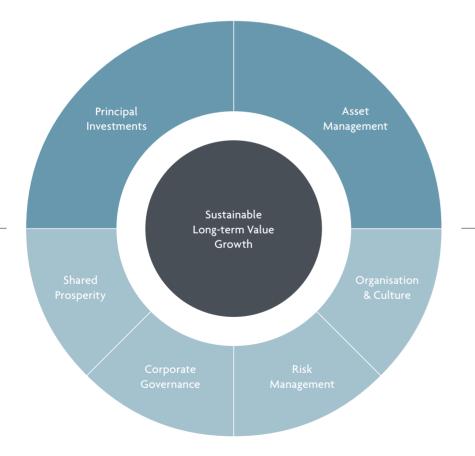
I would like to take this opportunity to thank our shareholders for their continued support, and I am also extremely grateful to the company's Board of Directors for their valuable guidance. Finally, I would like to express my appreciation for the hard work and commitment shown by the company's management team and employees, who continue to channel their considerable talents to build an ever-stronger business.

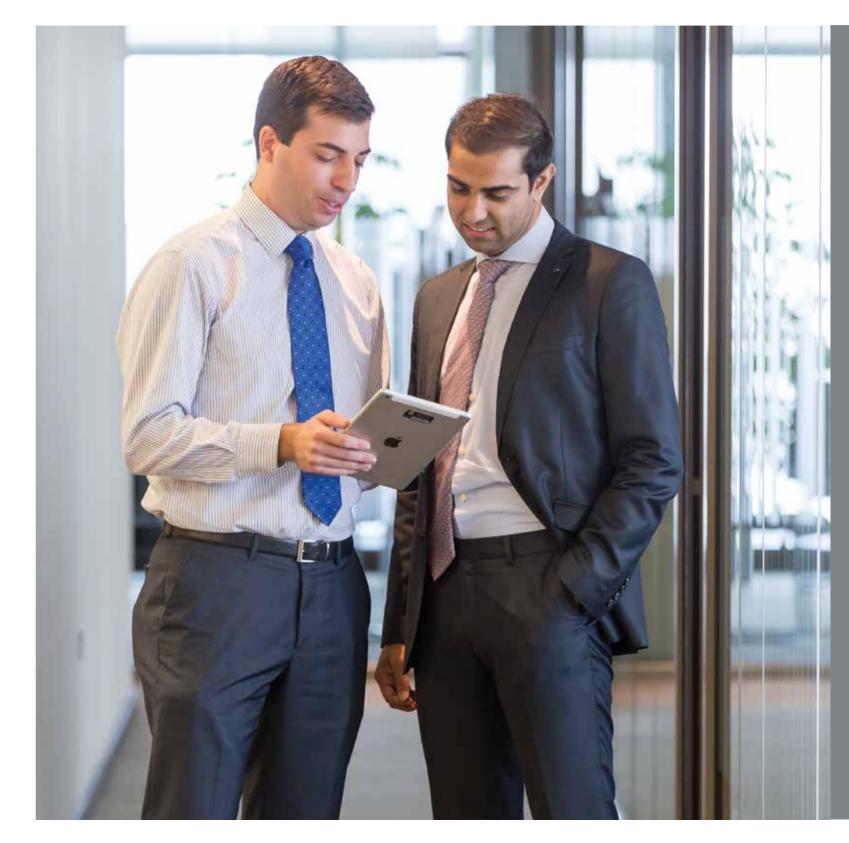
Salem Rashid Al Noaimi CHIEF EXECUTIVE OFFICER & MANAGING DIRECTOR

# How we run our business

How we create value

How we run our business





How we run our business

# Principal Investments



Overview

The Principal Investments division holds Waha Capital's proprietary investments in diversified industries including aviation, maritime, financial institutions and infrastructure. Following the creation of the Asset Management division, a more focused Principal Investments business will continue to manage the existing investments in Aercap Holdings, Dunia Group, Stanford Marine Group, MENA Infrastructure and hereafter Waha Land.

The Principal Investments team brings together highly skilled asset managers as well as research analysts who have a proven track record of deal origination, execution, asset management and exits in the private sectors of both emerging and developed markets.

#### Investment theme

- Over the past five years, Waha Capital has built an impressive track record in managing proprietary investments by working alongside the management teams of portfolio companies.
- Focuses on resilient sectors including aviation, finance & banking, industrial real estate, and infrastructure.

- Prefers joint control or significant minority stake with world class management in stable businesses.
- Representation on Board and various committees to add value.

#### Risk and return objective

- Focuses on stable return on equity and cash yield.
- Targets average Return on Investment of 15%
- Targets cash yield of circa 5% and above, through various structures.
- Leverages proprietary capital.
- Investment horizon is long term.

#### Competitive advantage

By leveraging its extensive network and sector expertise, our Principal Investments business is well placed to generate significant income and cash flows on a regular basis in the foreseeable future.

#### Operations in 2015

The Principal Investments platform generated total income of AED 614.0 million and a net profit of AED 593.9 million in 2015. Its assets had a carrying value of AED 4.899 million as at 31 December 2015.

# AerCap Holdings NV

AerCap, a NYSE listed company, is a global aircraft leasing company. It acquires aircraft from manufacturers, airline operators, other aircraft-leasing companies and financial investors to lease to commercial airlines and cargo operators.

On 4 June 2015, AerCap acquired 15,698,588 of its own shares held by American International Group, Inc. (AIG) for a total purchase consideration of USD 750 million. Pursuant to this share buyback, Waha Capital's ownership in AerCap increased from 12.6% to 13.5%. Following the sale of shares by AIG, Waha Capital has again become the largest beneficial shareholder of AerCap. On 13 December 2015, the Group acquired a further 124,846 Aercap shares and subsequent to the year end, the Group acquired an additional 3,875,154 shares, for a total consideration of USD 146.03 million. Consequently the Group's shareholding has increased to 15.4%.

Waha Capital continues to retain two seats on AerCap's Board of Directors, as well as representations on the various Board Sub-committees.

## The key financial highlights of Aercap for the year 2015 were as follows:

- Net profit of USD 1,178.7 million compared to USD 810.4 million in 2014.
- EPS of USD 5.78 compared to USD 4.61 in 2014.
- USD 1.9 billion of funding raised at an average cost of 3.6%.

- USD 9.2 billion of available liquidity as of 31 December 2015.
- Debt/equity ratio of 2.9 as of 31 December 2015.
- Book value per share in excess of USD 42 as of 31 December 2015.

Principal Investments

 USD 400 million share repurchase programme approved, which will run through 30 June 2016.

## The key operational highlights of Aercap for the year 2015 were as follows:

- 405 aircraft transactions executed in 2015, including 117 widebody aircraft, as follows:
  - Signed lease agreements for 276 aircrafts.
  - Purchased 46 aircrafts.
  - Executed sale transactions for 83 aircrafts.
- Achieved 99.5% fleet utilisation rate.
- Average remaining lease term of 5.9 years as of 31 December 2015.
- Over 85% of aircraft deliveries until 2018 have been leased under a contract or letter of intent on an average 12-year lease term.

As of 31 December 2015, AerCap's portfolio consisted of 1,700 aircraft that were either owned, managed, or under contract to purchase. For the year ended 31 December 2015, AerCap has contributed 52.0% of the Group's total income and its carrying value of AED 4,073.7 million represents 42.4% of the Group's total assets representing a key component of the Group's strong balance sheet.

During the year ended 31 December 2015, Dunia Services recorded net income of AED 33.5 million.





## Dunia Group

Waha Capital owns a 25% stake in Dunia Finance and a 25% stake in Dunia Services (which together comprise "Dunia Group").

Dunia Finance is a finance company regulated by the Central Bank of the U.A.E. that offers a range of financial solutions including personal loans, auto loans, credit cards, guarantees and deposits to its customers in the U.A.E.

Dunia Finance has demonstrated impressive growth, stable net interest margins and rising profits over the last few years. Net interest margins have consistently been in the 25-35% range. Serving the salaried and mass affluent market has enabled Dunia to grow its loan book at a 50.5% CAGR over the 2009 to 2015 period.

## During the year ended 31 December 2015, Dunia Finance achieved the following:

- Net interest income of AED 546.3 million, an increase of 41% on the corresponding period in 2014.
- Net income of AED 217.4 million, an increase of 13.6% on the corresponding period in 2014.
- Loan book expanded to a customer base of 211,000 with 33.7% growth in its loan portfolio on 31 December 2014.
- Cost to income ratio reduced to 27.7% from 31.6% in 2014.

- Customer deposits grew to AED 1.2 billion as at 31 December 2015, an increase of 41.9% against the 31 December 2014 balance. Customer deposits comprise a mix of deposits pledged for the issue of guarantees, interbank sources, deposits and regular time deposits.
- Prudent impairment reserve of 3.3% of total loans and advances, providing a non-performing loan cover of 1.2x.

Dunia Services FZ LLC was established in 2012 under the Dubai Technology and Media Free Zone Authority. Dunia Services' principal activity is to offer a range of services including strategy and management consulting and knowledge and business process outsourcing to a range of customers including commercial banks, finance companies and insurance companies.

During the year ended 31 December 2015, Dunia Services recorded net income of AED 33.5 million, which is an increase of 259.9% on the corresponding period in 2014.

The carrying value of Dunia Group was AED 202.8 million as at 31 December 2015.

## MENA Infrastructure Fund

Overview

MENA Infrastructure Fund (the "Fund") was launched in 2007 as a private equity fund that invests in infrastructure development projects across MENA with a total capital commitment of AED 1,103.4 million (USD 300 million) from its Limited Partners (LP). Waha Capital owns a stake in the general partner, and is also an investor in the fund through a limited partnership interest.

The Fund has invested USD 222 million over seven years in four projects:

- Alexandria International Container Terminals
   Holds concession to operate and maintain two container terminals in Egypt. The Fund's ownership in the project is 30.3%.
- Qurayyah Independent Power Project (IPP)

  Owns and operates a 3.9GW gas-fired IPP in KSA in partnership with ACWA Power and Samsung C&T. The Fund's ownership in the project is 15%.
- United Power Company
   Owns and operates a 270MW single-cycle gas-fired Manah
   IPP in Oman. The Fund's ownership in the project was sold in January 2016.
- Sohar Power Company
   Owns and operates a 585MW of combined-cycle gas-fired power generation and 150,000 m3 of water desalination capacity in Oman. The Fund's ownership in the project is 20%.

The Fund's dividend yield is circa 7.4%. Waha Capital originally committed to fund AED 197.7 million (17.9% of total commitments); and invested a total of AED 167 million (USD 45.5 million) for its limited partner (17.9%) and general partner (33.3%) stakes. The Group has received circa AED 75 million in distributions.

Principal Investments

As at 31 December 2015, the Group carried its limited partner stake in the fund at AED 142.2 million.





ALMARKAZ is an integrated mixed-use industrial development with Grade "A" industrial facilities and infrastructure.

Principal Investments

# Stanford Marine Group (SMG)

Waha Capital owns a 49% stake in Abraaj Aqua SPV (AASPV) – an ultimate parent company of Stanford Marine Group, which owns 100% of Grandweld and Gallagher – with the remaining 51% owned by Abraaj Capital.

Stanford Marine Group (SMG) is a Dubai-based company that owns and operates offshore support vessels (OSVs) for the oil and gas industry, primarily in the Middle East, South East Asia and Africa. The company also offers shipbuilding and ship repair and maintenance services through its subsidiary, Grandweld. SMG's clients include BG Group, McDermott, ZADCO, Occidental Petroleum of Qatar, Dubai Petroleum, Maersk Oil of Qatar, Abu Dhabi National Oil Company, Total, Abu Dhabi Ports Company, Kuwaiti Oil Tanker Company, Kuwaiti Oil Company, Halul Offshore, Bourbon, National Marine Dredging Company, and Zamil Offshore. Waha Capital owns a 45% equity interest in SMG. Since acquisition, SMG grew its fleet of Offshore Supply Vessels (OSVs) in operation from 21 in 2008 to 40 as at 31 December 2015.

SMG is one of the UAE's leading offshore support businesses with interests in vessel ownership and operation and shipbuilding and repair. SMG's chartering business – Stanford Marine – generates circa 90% of SMG's total EBITDA. The business owns and manages a diverse fleet of crew boats, anchor handlers and platform supply vessels operating across multiple geographies.

## During the year ended 31 December 2015, AASPV achieved the following:

- Maintained a fleet of 40 owned Offshore Supply Vessels (OSVs) in operation. SMG's owned fleet comprises 12 platform supply vessels, 11 anchor handling tug and anchor handling tug supply vessels, 15 crew/utility supply vessels, and 2 workboats with an average utilisation of 86.2% and average age of 8.1 years (arithmetic) or 5.8 years (value weighted).
- Delivered 15 ships and completed 561 repair and maintenance jobs.
- For the year ended 31 December 2015, AASPV has generated Gross Revenue of AED 1,018.7 million. The carrying value of our investment in AASPV is AED 142.5 million which represents 1.5% of the Group's total assets.

### Industrial Real Estate

Waha Land was established as a wholly-owned subsidiary of Waha Capital to construct and manage master developments in Abu Dhabi including infrastructure, mixed use, industrial warehousing and logistics projects.

#### **ALMARKAZ**

Overview

ALMARKAZ is an integrated mixed-use industrial development with Grade "A" industrial facilities and infrastructure owned, developed and operated by Waha Land, a wholly owned subsidiary of the Group. The project is located in Al Dhafra, approximately 25 km from central Abu Dhabi, and is well located to access the multi-modal industrial and logistics infrastructure (land, sea, air, and future rail) of the UAE. The ALMARKAZ development is on 6 km² of land, which was granted by the Government of Abu Dhabi.

Waha Land is developing the initial phase of the project on 25% (1.5 km $^2$ ) of the total area. Phase I of the development initially involved the construction of 90,000 m $^2$  of leasable small industrial units (SIUs) which were fully occupied by 31 March 2015.

Following the successful leasing of the first 90,000 m² of industrial space, the Board mandated Management to explore further growth plans and financing options for ALMARKAZ to develop the remaining 0.8 sq km of serviced land within Phase I. These include (i) expansion of its small industrial units (SIU's), (ii) development of new products such as dedicated warehouses and storage facilities, light industrial units (LIU's), the fit out of smaller units and ready-to-occupy workshops, together with Retail/Food & Beverage Amenities, a Security Centre, and Management Offices.

Following an exhaustive market and feasibility study, Management has proposed and received approval for a development to grow the leasable portfolio by an additional circa 92,500 m² by applying a consistent disciplined investment approach with an emphasis on flexible assets that can be easily configured to suit a variety of industry segments.

Waha Capital's investment objective continues to be to maximise shareholder value by achieving long-term growth in net asset value. Key elements of ALMARKAZ's growth strategy include: maximising portfolio cash flow, maintaining focus on core markets, continuing to attract a diversified tenant base, developing new tenant services and providing exceptional tenant service.

## During the year ended 31 December 2015, ALMARKAZ reported the following:

- Rental revenue and other income of AED 35 million (2014: AED 15.7 million).
- Net profit of AED 21.9 million (2014: net loss of AED 120.2 million).

The carrying value of Industrial Real Estate asset is AED 696.0 million as at 31 December 2015.

Waha Capital
Annual Report 2015
Overview
Asset Management

# Asset Management



In order to accelerate revenue diversification and earnings growth, Waha Capital launched an Asset Management business, which will operate alongside the Principal Investments division as the two major platforms of the company. The Asset Management business will build on the strong foundations of the Company's capital markets and direct investments, offering third-party investors access to listed credit and equity markets and private equity opportunities.

The pre-existing CEEMEA credit portfolio and MENA equities portfolio have been converted into regulated funds. Waha Capital has seeded these funds with AED 736 million, or USD 200 million, underlining the company's commitment to, and belief in, the prospects for these businesses. The company will offer two additional capital markets funds – the MENA Value Fund and the Credit Opportunity Fund.

Meanwhile, a new Private Equity fund will offer investors access to attractive growth opportunities across the MENA region. The Company transferred Anglo Arabian Healthcare and National Petroleum Services investments into this fund and also seeded the business with AED 368 million, or USD 100 million, of capital. The fund is targeting sectors where Waha Capital has built significant expertise, such as healthcare, energy and facilities management, with a focus on small and mid-cap businesses with experienced management teams. Investments are likely to be majority stakes, alongside other strategic partners.



# Asset Management Capital Markets



A key achievement of the Group during the year was the establishment of a wholly owned Asset Management business which is regulated by the UAE Central Bank. The team brings together highly skilled risk and portfolio managers as well as research analysts, who have a proven track record in both emerging and developed capital markets. A rigorous risk management process is followed in order to minimise risk and maximise returns in the portfolios managed by the Asset Management team.

#### Overview

The Capital Markets business of Waha Capital is a key contributor to the company's increasingly diversified asset mix and comprises investments in public capital markets and private transactions.

In the area of public capital markets, the investment team has developed a solid track-record of outperformance over more than four years investing in emerging market credit, with a particular focus on Central and Eastern Europe, the Middle East and Africa (CEEMEA). Since the beginning of 2014, the team has also managed an equities portfolio, which invests across the Middle East and North Africa (MENA) region.

With a seeded amount of USD 100 million in each portfolio, the portfolios have produced cumulative returns since their inception of 43% and 45% respectively as of 31 December 2015.

In 2015, the Capital Markets team launched the Waha CEEMEA Fixed Income Fund and the Waha MENA Equity Fund to offer third-party institutional, family office and high-net-worth investors access to opportunities in listed fixed income and equities. The funds continue to follow the existing strategies, focusing on CEEMEA fixed income and MENA equity securities, adopted prior to launch. The funds have been incorporated and launched in the

Cayman Islands and are fully regulated by the Cayman Islands Monetary Authority. The funds are managed by Waha Investment PrJSC through an asset management agreement. During 2015, the Capital Markets team raised USD 24 million in third party funds.

The Capital Markets team also continues to manage and administer several private transactions. These include the use of a range of financial instruments such as secured and mezzanine debt and derivative products, which are usually secured on an underlying asset.

#### **Financial Performance**

In 2015, the Capital Markets division generated AED 154.1 million of net income and its assets had a carrying value of AED 2.45 billion as at 31 December 2015.

#### Strategy

Overview

Waha Capital will continue to build its asset management business in 2016 by committing an additional USD 100 million of seed capital to the capital markets funds, thereby increasing the total seeded capital to USD 300 million. This will be used to further diversify the company's asset base, and to align its interests closely with those of third-party investors.

Capital Markets is in process of offering two more funds – Waha MENA Value Fund and a fund focusing on credit opportunities – by committing USD 50 million seed capital for each. The Waha MENA Value Fund will seek long-term capital appreciation by investing in equities and other securities in MENA, while the credit opportunities fund will focus on income-generating private debt instruments such as senior debt, subordinated paper including loans, mezzanine facilities, notes, bonds and convertibles in the MENA region.

#### Waha CEEMEA Fixed Income Fund

During the year, the Capital Markets team launched the open-ended Waha CEEMEA Fixed Income Fund. available to third-party institutional, family office and high-net-worth investors. The team focused primarily on US dollardenominated corporate and sovereign bonds issued in CEEMEA. Adopting a total return investment strategy, the Fund Manager combines a "top down" view identifying broad investment themes with thorough "bottom-up" analysis at the individual security level. Investment themes and opportunities are identified through both macroeconomic analysis at the global, regional and sovereign level by utilising in-house fundamental credit research, coupled with the experience and expertise of the Funds' managers. This is complemented with a rigorous in-house risk governance framework, adopted to minimise risk and maximise returns. The team produced a strong performance in 2015 with a 9.8% return.

#### **Waha MENA Equity Fund**

Following the launch of the CEEMEA Fixed Income Fund, the Capital Markets team launched the open-ended Waha MENA Equity Fund, available to third-party institutional, family office and high-net-worth investors. Focusing on equity investments encompassing the large MENA region, the Fund's total return investment strategy is similar to the CEEMEA Fixed Income Fund. combining a "top down" view identifying broad investment themes with thorough "bottom-up" analysis at the individual security level. The security selection exercise involves in-house fundamental research and a rigorous risk governance framework. leverage of sell side research and relationships with companies in MENA in order to develop internal views on value and/or growth prospects for a particular equity security. On the back of this in-house expertise and investment strategy, the fund delivered a 2015 return of 10.8%.

Capital Markets

# Asset Management Private Equity



Waha Capital launched a new division focused on private equity style investments. Waha Private Equity's mandate is to deploy capital into high return investment opportunities across the Middle East and North Africa. The new business division will be seeded by way of a transfer of direct stakes in some of Waha Capital's existing portfolio investments (Anglo Arabian Healthcare and National Petroleum Services) as well as proprietary and third party capital for new investments.

# Anglo Arabian Healthcare

In 2013, Waha Capital made its first investment in the healthcare sector by acquiring Anglo Arabian Healthcare (AAH), a group established to deliver healthcare services throughout the United Arab Emirates. AAH owns and operates more than 26 business assets, employs more than 900 people and serves over 540,000 registered outpatients. Operating assets consist of twelve clinics, five pharmacies, six diagnostics centres, one medical education provider, one-day-hospital and a new hospital which officially opened in the fourth quarter of 2015. The launch of the new hospital, which will offer inpatient and outpatient services, was a significant milestone in the development of AAH, increasing the inpatient capacity to approximately 23,400 per annum, from 1,872.

AAH is well placed for further growth and plans to expand rapidly over the next few years, both organically and through further strategic acquisitions, and is expected to benefit from the roll out of mandatory medical insurance in the United Arab Emirates.

#### During the year ended 31 December 2015, AAH has:

- Achieved consolidated revenue of AED 248.0 million, a 94% increase on AED 127.7 million in 2014;
- Consolidated revenue is comprised of AED 129.2 million (2014: AED 60.8 million) from laboratory services,
   AED 100.6 million (2014: AED 51.0 million) from patient fees and AED 18.2 million (2014: AED 15.9 million) from sale of pharmaceuticals;
- Shareholders' equity base of AED 207.1 million as at 31 December 2015, compared to AED 83.9 million as at 31 December 2014;
- Acquired a majority stake in the share capital of a leading healthcare entity in the U.A.E., Health Bay Polyclinic, which provides high end polyclinic related services;
- Acquired a major stake in Oras Medical Centre LLC, which has been providing gynaecological services to women for over 27 years;
- Commenced operating and managing all laboratory related work in a large specialty hospital in Al Ain under a long-term exclusive contract; and
- Launched a new multi-speciality hospital in Ajman offering a wide range of medical and surgical specialties as well as operating theatres, an emergency room, an intensive care unit, diagnostic services, physiotherapy and pharmacy.

The carrying value of AAH's net assets is AED 200.3 million as at 31 December 2015.



# Organisation & Culture



# National Petroleum Services (NPS)

Waha Capital acquired a 20.2% stake in NPS Holdings Limited, the holding company for the National Petroleum Services ("NPS") business in June 2014, as part of a consortium, including Fajr Capital, and APICORP.

NPS Holdings owns a controlling stake in NPS Bahrain, which was formed in 2007 through the merger of Qatari and Saudi oil field service providers. NPS, through its various subsidiaries and joint ventures, has a significant presence in Saudi Arabia, Qatar, United Arab Emirates, Brunei, India, Libya, Bahrain, Iraq, Algeria and Malaysia. NPS's principal activities include oil well maintenance services such as cementing, coiled tubing, well drilling, well testing and wireline services.

# During the year ended 31 December 2015, NPS reported the following key metrics:

- Secured contracts worth AED 150.6 million, taking current contracts-in-progress to AED 1,212.5 million (remaining value as of 31 December 2015);
- Invested AED 206.4 million in capital expenditure (2014: AED 194.9 million);
- Had available banking facilities with regional banks for an amount of AED 734 million at an interest rate of LIBOR + 2.9% per annum. The undrawn balance of the facility was AED 51.3 million as at 31 December 2015 (2014: AED 183.5 million);
- Reported revenue of AED 747.6 million (2014: AED 730.4 million);
- Reported a gross book value of property, plant and equipment as at 31 December 2015 of AED 1.395.4 million.

Waha Capital's stake in NPS Holdings as an equity-accounted investee was carried at AED 280.2 million as at 31 December 2015.

## Our Guiding Principles

At the heart of the organisation's brand is its guiding principle: 'Collaborate. Excel. Deliver'. This principle lies behind the Company's approach to its business, which allows Waha Capital to make clear, concise and confident decisions.

#### **Our Vision**

Our aim is to be the premier investment company in the Middle East, setting the highest standards in investment expertise, professionalism and corporate governance.

#### **Our Mission**

- To build and maintain long-term shareholder value.
- To promote sound financial management.
- To provide quality financial products and services.
- To foster a culture that attracts, empowers and rewards.

#### **Our Promise**

We promise professionalism, clarity and to act in the interests of our shareholders and other stakeholders. We foster a corporate culture that attracts, empowers and rewards high-calibre employees and incentivises them to provide high-quality and competitive services.

#### **Our Values**

We have a passion for delivering excellence with integrity in our day-to-day work, showing respect to business partners and peers, and communicating transparently and directly to all stakeholders.

#### We adhere to the following shared values:

#### Passion

Passion is the burning force that keeps us going no matter what happens. We have self-confidence and a firm belief in abilities.

#### Respect

We respect all people and the free exchange of ideas.

#### Integrity

We work in an open, honest, ethical, courteous and caring way.

#### Directness

We are direct and to the point, conveying information in a manner that is easily understood by all. We make dealing with us and our products and services as easy as possible.

#### Excellence

We are committed to achieving the highest standards in everything we do.

Overview

# Corporate Social Responsibility





## Together towards a better community

- Leading a community walk at YAS Marina to help beat diabetes
- Sponsoring the Pink Biathlon to raise breast cancer awareness
- Partnering with Emirates Red Crescent to support a humanitarian crisis
- Drawing a smile on orphans across the UAE during Ramadan

Waha Capital believes that we have a fundamental corporate responsibility to give back to the community and people of the UAE. Waha Capital has demonstrated corporate social responsibilities by supporting medical, educational and humanitarian causes both in the UAE and elsewhere — creating a positive impact where we have contributed. In 2015, Waha Capital led and participated in various community, healthcare and humanitarian initiatives.

For the second year in a row, we teamed up with YAS Marina for the annual Walkathon, which aims to support the Health Authority's quest to raise awareness about diabetes and to help improve lifestyles. Waha Capital employees were also out in force at the ITU Abu Dhabi Triathlon in March. During the month of October, Waha Capital sponsored the Pink Biathlon, an annual event to raise awareness of breast cancer. This great community event held at the Saadiyat Public Beach in Abu Dhabi, involved running and swimming, with all proceeds going to a very worthy charity, Pink Caravan Breast Cancer Awareness.

In the spirit of the holy month of Ramadan, Waha Capital and its employees attended to their annual Ramadan Charity Drive, which focused on specific charities.
In 2015, the Company also organised an Iftar for orphans across the UAE, with the aim to help put a smile on their faces. Waha Capital also showed leadership in the effort to support regional struggles, through its AED 2 million charitable donation to the Emirates Red Crescent Compassion Campaign that supports the humanitarian crisis in Yemen.

As a company, we constantly try to encourage employees and the wider UAE community to participate in activities that promote health, wellness and compassion.



 $^{14}$ 

Overview

# Risk Management



Risk management is an integral part of our operations and permeates through every level of the organisation. The annual and on-going elements of the risk management process have been formalised, including the risk identification, assessment and monitoring processes. We place a strong emphasis on embedding a strong risk management culture through all aspects of our business.

#### Risk Management at Waha Capital

Waha Capital's primary objective is to create long-term shareholder value by leveraging its expertise in managing investments, which necessarily involves undertaking financial risk. Therefore risk management is an integral part of our operations and permeates through every level of the organisation. The Board establishes the control environment, sets the risk appetite, and approves policies and delegates responsibilities under the company's risk management framework.

## How Risk Management fits into the Waha Capital organisation.

Our approach to the risk management process comprises of the following key components:

- Identification and assessment of risk.
- Measurement of risk.
- Control of risk.
- Monitoring and reporting of risk.

Waha Capital strongly believes in a disciplined approach to managing risk and has actively fostered an organisation-wide culture of prudent risk management.

All risk management reviews, decisions and actions are based on an approved enterprise-wide risk management strategy framework supported by:

- A documented risk management policy.
- A comprehensive set of policies and procedures.
- A risk governance structure incorporating sufficient built-in challenges, checks and balances.

Ultimate responsibility for setting risk appetite and the effective management of risk rests with the Board.

This is managed through a number of senior executive committees, primarily the Investment Committee and the Risk Committee, which ensure that risk taking authority and policies are cascaded down from the Board to the appropriate business units.

## Risk Management framework at Waha Capital

Our risk management framework recognises that the long-term success of our company is contingent on our ability to effectively understand, accept and manage risk within our business.

#### Our risk management framework includes:

- A risk management policy which is communicated throughout the company and reviewed annually.
- A standard set of key risk areas, categories and definitions.

- A standardised and automated risk assessment and reporting tool, including standard risk assessment criteria, and the determination of our risk appetite.
- Consolidation of risk assessments for each business at the company level to identify organisation-wide impacts and trends, which applies across both our Asset Management and Principal Investments businesses.
- A periodic risk assessment, action planning and reporting cycle, which includes a review of current and emerging risks and their mitigation by the Board, Investment Committee and the Risk Committee.
- Reporting to the Board on any matters which have arisen from the review of risk management and internal control processes and any exceptions to these processes.

Roles and responsibilities for risk management within Principal Investments and Asset Management are clearly defined at each level - the Investment Committee, the Risk Committee and Risk Management departments. The Investment Committee approves investments and reviews periodic investment activity reports. These reports summarise all investment activities, clearly illustrate investment portfolio risk and return, evaluate compliance with the investment policy and all risk limits, and list exceptions to internal policy and regulatory requirements.

Risk Management

Overview Risk Management

#### Dedicated Risk Management Team is an integral part of our business

The Risk Management team at Waha Capital sits independently from the Principal Investments and Asset Management teams, and constantly monitor and highlight the various types of risk that the company is exposed to. The primary focus is the five key areas of risk that we face today as a business:

Risk Categories	Financial Risk	Operational Risk	Strategic Risk	Compliance Risk	Hazard Risk
Risk Sub-categories	Market Risk     Credit Risk     Liquidity Risk     Capital     Management	Human Capital     Technology     Legal     Corporate     Governance	Reputation     Competition     Partnership	Regulatory     Changes     Licenses &     Permits	Social &     Political Unrest     Accidents     Natural     Calamities
Risk Elements	Interest Rates Risk FX Risk Lower Stock Price Higher Expenses Default on Credit Facility Cash Availability Refinancing Budgeting	Key Men Risk     Lack/Loss     of Talent     Outsourcing     Individual     Development     Plans     Lack of Adequate     Policies &     Procedures     Outdated     Systems &     Softwares     Litigations/ Law-suits     Fraud	Loss of Strategic Shareholders     Lack of Investment Opportunities     Poor Marketability     Failure to Secure Investors	<ul> <li>SCA Regulatory Changes</li> <li>Lack of Necessary Licenses</li> <li>Non- Satisfactory Central Bank Audit</li> <li>Non-Satisfactory Internal or External Audit</li> <li>Lack of Adequate KYC/AML Processes</li> </ul>	Interruption of Business Operations     Injury/Illness to Employees     Earthquake     Fire

#### Financial risk

As an investment management company, managing financial risks is one of our key strengths and a major focus. Principal financial risks include liquidity needs, availability of capital to achieve our growth objectives, interest rate and exchange rate volatility.

#### • Operational risk

Our people and operations are our greatest assets. Potential operational risks include the areas of governance, technology leadership and security, as well as human capital.

#### Strategic risk

Our goal is to be a world class investment management firm. This requires effective and well-executed strategy, which creates shareholder value and meets shareholder expectations, in order to retain and increase shareholder confidence and benefit the share price. This in turn increases the company's ability to access capital. It is therefore vital to be aware of any risks that may impact strategy.

#### Compliance risk

Regulatory developments affecting our business model and profitability arise from governments and regulators continuing to develop policies that may impose new requirements, including in the areas of capital and liquidity management, operational risk, counterparty exposures and business structure.

#### Hazard risk

Macroeconomic and geopolitical risks facing all of our investments.

#### Risk identification across our two key business segments

Principal Investments and Private Equity

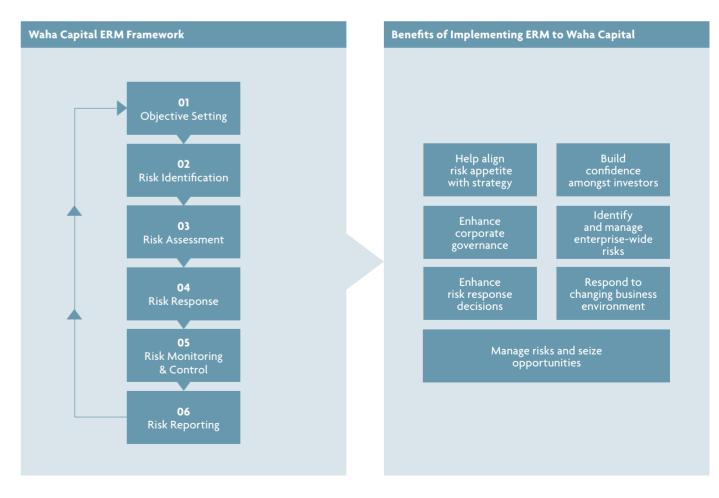
Risks are continuously assessed, controlled and managed through a comprehensive framework with clearly defined roles and responsibilities – starting at the Board level and permeating through senior management and other levels within the organisation. Waha Capital has implemented an Enterprise Risk Management platform for its Principal Investments and Private Equity assets based on international standards to help protect and create value for the company's stakeholders. The Enterprise Risk Management process identifies, analyses and manages risks across the entire company. It also allows the company to successfully respond to a changing business environment and seize opportunities.

#### Asset Management – Capital Markets

Similarly, a comprehensive risk management platform has been developed for Waha Capital's Capital Markets business which applies tight compliance and risk monitoring policies and covers market risk, operational risk, credit risk and liquidity risk for all assets under its scope. It also includes value-at-risk analysis, soft and hard stop loss triggers, interest rates, foreign exchange, credit and macro hedging processes.

#### **Principal Investments and Private Equity**

We employ a highly developed Enterprise Risk Management (ERM) framework to establish the oversight, control and discipline on our Principal Investments and Private Equity assets, to drive continuous improvement of an entity's risk management capabilities in a changing operating environment.



Annual Report 2015 Overview

## The Waha Capital Enterprise Risk Management framework consists of:

#### Objective setting

- Understand objectives and strategies as they pertain to the risk profile of the business.
- Identify key stakeholders and "key performance indicators" (KPIs).
- Determine risk appetite level.

#### 2. Risk identification

- Identify internal and external factors affecting achievement of objectives.
- Distinguish between risks and opportunities.
- Determine identified risks' tolerance levels and record risks within a risk register to help better align with strategy.

#### 3. Risk assessment

- Analyse risks, at the inherent and residual levels, by determining their likelihood and impact.
- Determine risk scores by placing the identified risks on the risk matrix.

#### 4. Risk response

- Identify risk responses if the severity level is higher than the established risk tolerance level.
- Determine the effectiveness of the risk responses.

#### 5. Risk monitoring and control

- Develop "key risk indicators" (KRIs) that act as early warning signals.
- Develop policies and controls to ensure that risk responses are effectively carried out.

#### 6 Risk reporting

- Identify and capture relevant information in the form of risk reports, scorecards and dashboards.
- Analyse the nature of risks, their trend and how they are managed.

## We primarily apply the Enterprise Risk Management framework to achieve the following goals:

#### 1. Align risk appetite with strategy

- Create risk awareness and an open, positive culture with respect to risk and risk management.
- Continue to improve tools for quantifying risk exposures.
- Increase accountability for managing risks.

#### 2. Build confidence amongst investors

 Allows better management of risk to enable stakeholders to make informal assessments as to whether returns are adequate in relation to risks undertaken.

#### 3. Enhance corporate governance

Further strengthens Board oversight, necessitates an
assessment of existing oversight structures, clarifies risk
management roles and responsibilities, and aligns risk
appetite with the opportunity-seeking behaviour.

#### 4. Identify and manage enterprise-wide risks

- Evaluate the likelihood and impact of major events.
- Develop responses to either prevent those events from occurring or manage their impact on the entity if they do occur.
- Focus on low probability and catastrophic risks in addition to traditional sources of risk.
- Increase emphasis on reducing earnings volatility and managing key performance indicator shortfalls.

#### 5. Enhance risk response decisions

- Integrate risk management into critical management activities e.g. strategy-setting, business planning, capital expenditure and M&A due diligence.
- Link risk management to more efficient capital allocation and risk transfer decisions.
- Increase transparency by developing quantitative and qualitative measures of risks and risk management performance.

#### 6. Successfully respond to a changing business environment

- Evaluate the assumptions underlying the existing business model and the effectiveness of execution strategies.
- Identify alternative future scenarios, the likelihood and severity of those scenarios.
- Prioritise the risks and improve the organisation's capabilities around managing those risks.

#### Illustrative Enterprise Risk Management for a Principal Investments and Private Equity Investment

Ri	isk Identification Techniques
Q	uestionnaires & checklists
W	orkshops & Brainstorming
In	spection & Audits
Fl	owcharts & Dependency Analysis
S١	NOT Analysis

Risk Tolerance Levels	
Risk Tolerance Level	Description
01	Low
02	Modest
03	Moderate
04	High

Risk Management

Likelihood and impact scores assigned to the risks can be based on either qualitative or quantitative criteria, or both.

The cell where the likelihood and impact scores intersect on the matrix represents the "risk score" for the identified risk.

Likelihood & Impact Scores					
Likelihood	Description	Impact	Description		
01	Remote	01	Insignificant		
02	Less Likely	02	Minor		
03	Possible	03	Moderate		
04	Good Chance	04	High		
05	Probable	05	Very High		
06	Highly Probable	06	Severe		

Risk Scores	
Severity Level	Equivalent Risk Score
Low	<11
Modest	11 to 21
Moderate	22 to 30
High	· 30

Risk	Matrix							
	Highly Probable	06						36
	Probable	05	11	17	23	28		35
o)	Good Chance	04	07				29	33
Score	Possible	03	04	08				30
hood	Less Likely	02	02	05	09			26
Likelihood	Remote	01	01	03	06	10		21
			01	02	03	04	05	06
			Insignificant	Minor	Moderate	High	Very High	Severe
			ı	Impact Sc	ore			

### Determining a Risk Score

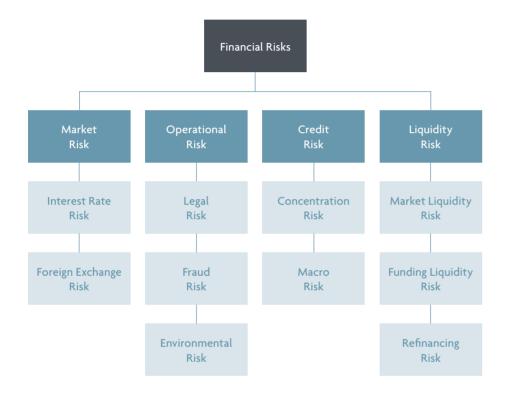
An identified risk with a good chance of occurrence (likelihood score: 4) combined with a severe impact (impact score: 6), is identified as a high severity risk (dark zone, risk score: 33)

Overview Risk Management

#### **Risk Management in Capital Markets**

The Capital Markets business faces a fundamentally different variety of risks to the Principal Investments business. While Principal Investments assets tend to be multi-year investments, Capital Markets investments are generally significantly shorter in tenure, and are therefore more significantly vulnerable to market volatility. We employ an extremely disciplined approach to risk management of the Capital Markets portfolios which are monitored on a continuous basis by the Risk Management team.

The main financial risks can be summarised as follows:



#### Market risk

- Market risk is the possibility that an asset/position will lose value due to a change in the price of the underlying instrument, a change in the value of an index of financial instruments, changes in various interest rates, and other risk factors.
- This includes, in our case, interest rate risk, foreign exchange risk and macro credit risk.

#### Operational risk

 Defined as the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. These include legal and fraud risks in addition to risks related to trading and settlement errors. The management of these risks requires putting in place adequate procedures and operational controls.

#### **Credit risk**

 The possibility of loss due to a counterparty's or an issuer's default, or inability to meet contractual payment terms.

#### Liquidity risk

#### Liquidity risk can be split into three categories:

Market liquidity risk

The possibility that an instrument cannot be obtained, closed out, or sold at (or very close to) its economic value. As individual markets evolve, their liquidity will gradually change, but market liquidity can also fluctuate rapidly during periods of market stress.

• Funding liquidity risk

The risk that the funds will not be able to meet efficiently both expected and unexpected current and future cash flow and collateral needs, without affecting either daily operations or the financial condition of the portfolio. This may be due to some specific market events such as the liquidity squeeze observed after the Lehman bankruptcy.

Refinancing risk

The risk of not being able to replace maturing liabilities which may trigger a forced liquidation of assets.

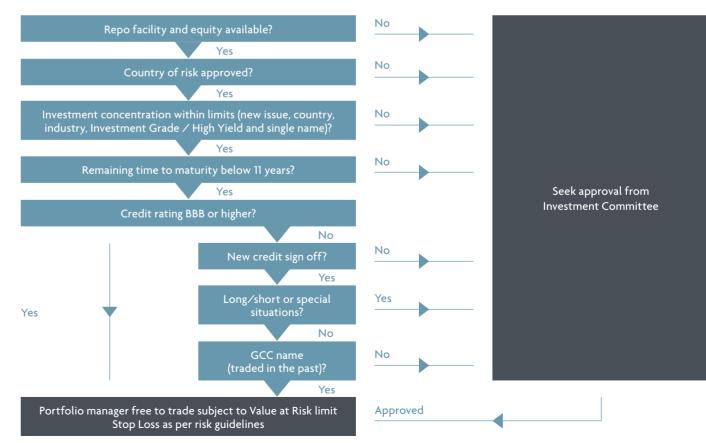
#### **Role of the Investment Committee**

- The Investment Committee approves investments proposed by the portfolio managers.
- The Investment Committee reviews investment activity reports produced by the Risk Management team on a weekly basis (daily during periods of high volatility).
- These reports (i) summarise all investment activity,
   (ii) clearly illustrate investment portfolio risk and return,
   (iii) evaluate the portfolio managers' compliance with the investment policy and all risk limits, and (iv) list exceptions to internal policy and regulatory requirements.
- The Investment Committee ensures compliance with internal policies and regulatory requirements.

#### **Role of the Risk Committee**

- The Risk Committee exists to approve and amend new risk policies and meets when required.
- The Risk Committee defines responsibilities of different parties in implementing the risk policy.
- New policies or amendments are proposed by the risk manager after detailed discussions with the Risk Committee and Portfolio Management team members.
- The implementation of approved risk policies are monitored on a daily basis by the Risk Management team.
- Any breach of the Risk Management policy is reported following the action plan detailed in the related policy.

#### The investment approval process is illustrated below:



Overview Risk Management

#### **Investment approval Process**

After a detailed fundamental analysis of the target investable market, the portfolio managers propose a list of investments to the Risk Committee for approval. Most new investments require the portfolio managers to submit a detailed investment paper to the Risk Committee for approval.

#### Risk management tools

#### Risks are managed through the use of several tools, including:

#### Stop loss policies

The stop loss policy relates to a pre-determined loss exposure limit. If the loss on a security position or a sub-portfolio exceeds pre-set loss limit set by the Risk Committee, the breach will be flagged to the committee members to take the appropriate action.

#### VaR limits

The VaR is usually used to quantify the level of financial risk within an investment portfolio over a specific time frame. The VaR policy is implemented at the portfolio level and sub-portfolio level, and gives an indication of the expected losses over a specified period of time, taking into account the current composition. We calculate the liquidity-adjusted value at risk (LAVaR) for individual positions using return volatility over the last five years. This allows us to compare positions with different fundamentals and sensitivities. This method takes liquidity cost of individual positions into consideration and assesses it using bid-offer spreads.

#### Macro hedging policies

A number of limits are set to monitor the concentration risk of the portfolio. These limits are fixed and any breach has to be addressed with the Risk Management team. Various hedging tools are used to mitigate the risk as per Investment Committee approvals.

#### • Interest rate hedging policies

Interest rate movements represent a major risk to fixed income investments even if the primarily criteria for bond selection is positive views on credit. The management of IR risk is therefore required to appropriately position the portfolio.

#### FX hedging policies

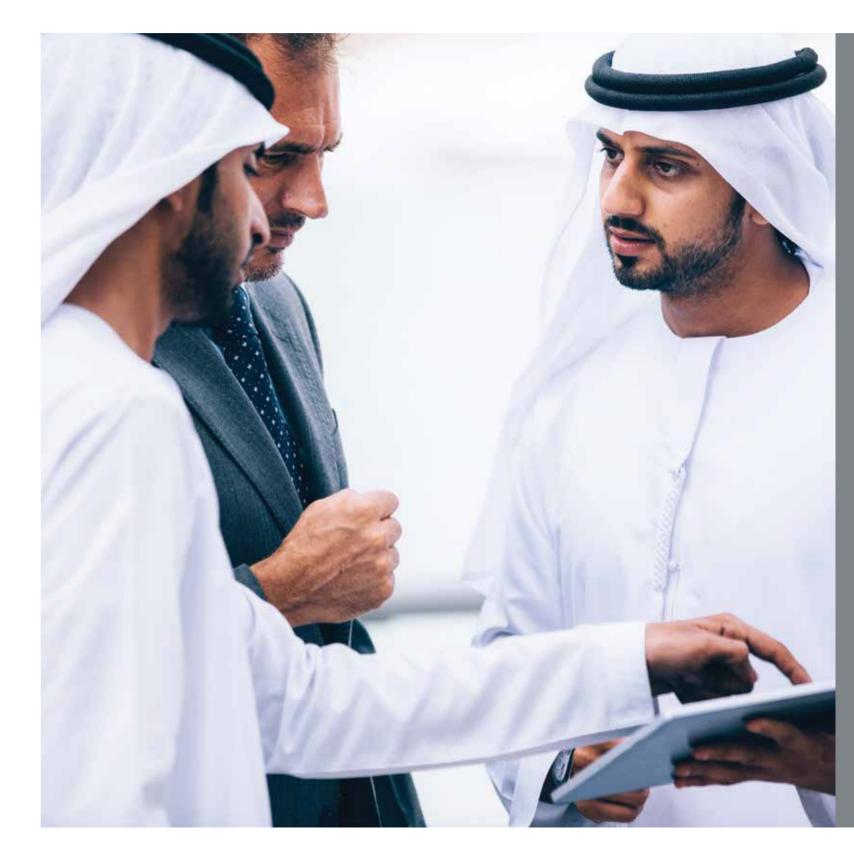
Similar to interest rate hedges, we employ FX hedges for non-USD bonds as required to achieve the right risk/return profile of the portfolio.

#### Other limits

Other limits such as concentration limits by issuer, sector and geography are also set.

#### Monitoring of the policy

Securities are monitored daily by the Risk Management team. If any of the limits are breached, a notification is automatically sent to the Risk Committee, and the portfolio manager has to propose corrective actions. The Risk Management team produces a portfolio overview report, which allows the management to track the portfolio performance and positions on a weekly basis and even daily during times of stress.



Corporate Governance

# Corporate Governance



Overview

Waha Capital's commitment to a robust corporate governance framework is essential for its long-term prosperity. This lies at the centre of its mission to create value for its shareholders and provide them and the wider market with confidence that company affairs are being managed in a fair, responsible and transparent manner.

Accordingly, Waha Capital has implemented a comprehensive corporate governance framework which is modelled on international best practice and complies with the requirements of the Emirates Securities and Commodities Authority (ESCA) and the Abu Dhabi Securities Exchange (ADX).

## This framework addresses the following key topics:

- Responsibilities of the Board and individual Directors;
- Terms of reference for each of the company's three Board Committees;
- Appropriate delegation of authority to Management;
- The Company's relationship with its shareholders;

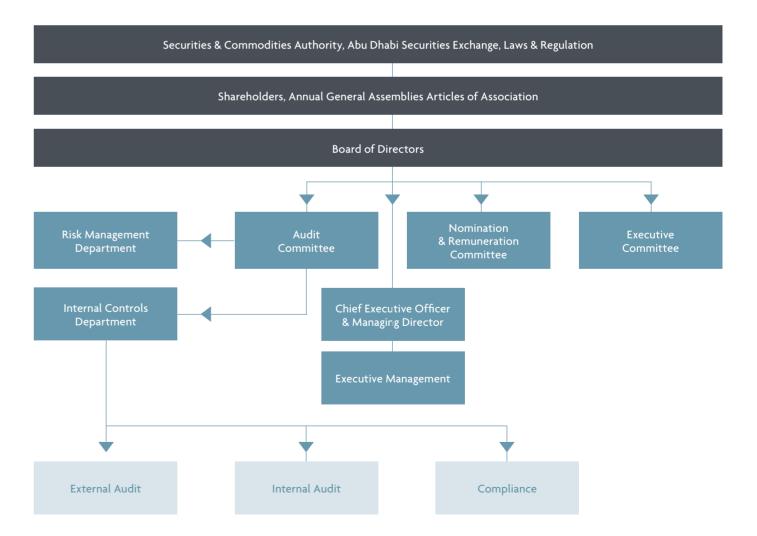
- Internal controls, and compliance functions;
- Rules relating to the appointment of external auditors;
- The Company's Code of Conduct; and
- Share dealing policy applicable to Directors and employees.

We continue to monitor and update our corporate governance framework to ensure that it keeps abreast of regulatory changes, changes to our business and prevailing corporate governance concepts.

Further information on our corporate governance framework and practices is set out in our Corporate Governance Report for 2015 which is available on our website www.wahacapital.ae

#### **Corporate Governance Structure**

Waha Capital's corporate governance framework is headed by the Board of Directors. The Board is ultimately responsible for ensuring that the Company complies with its legal and regulatory obligations, the Company's Memorandum and Articles of Association, and its duties to shareholders, creating and delivering sustainable value through the proper management of the company's business. The Board is assisted in this process internally by the Board Committees. the Internal Control Department, the Compliance Officer, the Risk Management Department and day-to-day by members of the Executive Management.



Corporate Governance

#### **Board**

The current Board of Directors was elected by the Company's shareholders in the Company's 2015 Annual General Assembly held on 24 March 2015. Accordingly, all of the Directors' terms of office will expire upon the Company's Annual General Assembly in 2018.

All of Waha Capital's Directors (other than the Vice-Chairman and the CEO/MD) are considered as non-executive and independent under ESCA's Corporate Governance Code. The Vice-Chairman is considered as non-executive, whilst the CEO/MD is considered as an executive Director.

To ensure their continued independence, Directors are required to disclose the nature of their positions with other organisations, including companies and public institutions, and indicate the set term of each position, when they first join the Company, and when their positions change.

#### **Board Committees**

The Company has established the Audit Committee, the Nomination and Remuneration Committee and Executive Committee with formal Terms of Reference (charters), which set out its responsibilities, composition and operating and reporting frameworks.

Each Committee reports regularly to the Board about their activities and the exercise of their powers, which includes updating the Board at each Board meeting of all decisions and resolutions passed by the Committees since the last Board meeting.

Annually, each Committee evaluates its workings under its relevant Terms of Reference, with a view to improving the workings of the relevant Committee or its relationship with the Board and the Board follows up the operations of the Committees to ensure that they are adhering to their Terms of Reference.

#### **Executive Committee**

The Executive Committee acts on behalf of the Board when timing is critical. As such, it is authorised by the Board to fulfill the objects set out in the Company's Memorandum and Articles of Association, including the authorisation and negotiation of and entry into legally binding agreements on behalf of the Company.

## In particular, it has the following delegated authority, subject to a transaction value cap of AED 150 million:

- Entering into share or asset purchase or disposal agreements;
- Entering into or terminating any joint venture arrangements or shareholder agreements with another company or legal entity;
- Entering into any limited or general partnership as a general partner;
- Obtaining commitments to fund;

- Entering into or terminating any financing under which the Company accepts a funding commitment in favour of a party outside the Company's group;
- Restructuring of the Company's financing;
- Entering into leasing or licensing agreements;
- Entering into management agreements relating to the management of asset portfolios;
- Establishing of special purpose vehicles in appropriate jurisdictions through which the Company may conduct its business; and
- Entering into hedging arrangements.

#### **Audit Committee**

The duties and responsibilities of the Audit Committee according to its approved terms of reference are consistent with the governance rules set forth in the Corporate Governance Code.

## In particular, the Audit Committee has the following key duties and responsibilities:

- Overseeing the integrity of and reviewing the Company's financial statements and annual and quarterly reports;
- Developing and applying the policy for contracting with external auditors, and following up and overseeing the qualifications, independence and performance of the external auditor;
- Overseeing the qualifications, independence and performance of the Company's internal audit and compliance staff, and approving the annual audit plan prepared by the internal auditors;
- Reviewing the external and internal auditor's management letters, reports and recommendations, and management responses, and overseeing the implementation of action steps recommended by the Audit Committee;
- Reviewing the Company's financial control, internal control and risk management systems;
- Overseeing the scope of the Company's compliance with its Code of Conduct and its various legal and regulatory obligations; and
- Reviewing or investigating any allegations of fraud or theft which are brought to the Audit Committee's attention, which are made by or against employees or Directors and making appropriate recommendations to the Board.

#### **Nomination and Remuneration Committee**

Overview

The duties and responsibilities of the Nomination and Remuneration Committee according to its approved Terms of Reference are consistent with the governance rules set forth in the Corporate Governance Code.

# In particular, the Nomination and Remuneration Committee has the following key duties and responsibilities:

- Organising and following up the Board nomination procedures in line with the requirements of applicable laws and regulations and of the Corporate Governance Code, in addition to determining the Company's needs for qualified staff at the level of senior management and the basis for their selection;
- Verifying the ongoing independence of independent Board members:
- Reviewing and approving, in consultation with the Chairman
  of the Board and/or the Chief Executive Officer, the terms
  and conditions of the service contracts of Executive Directors
  and senior management employees;
- Reviewing at least annually the remuneration (comprising basic salary, other allowances, and any performance-related element of salary or bonus) of the Company's employees including the senior management team, and remuneration proposed to be paid to the Board directors; and
- Preparing a succession plan for the Board and its Committees, the Chief Executive Officer, and key members of Management.

#### **Internal Controls Department**

Waha Capital's internal control and supervisory system is established to ensure that the Board and Management are able to achieve their business objectives in a prudent manner, safeguarding the interests of the Company's shareholders and other stakeholders, whilst at the same time minimising key risks such as fraud, unauthorised business activity, misleading financial statements, uninformed risk-taking, or breach of legal or contractual obligations.

As per the approved Waha Capital Corporate Governance Manual, the Board is responsible for ensuring that the Company applies adequate internal control systems. The Board is also responsible for performing an annual review of the effectiveness of the Company's internal control system and the scope of the Company's compliance with that system.

Under a delegated authority, Management is also responsible for ensuring that adequate internal controls (both financial and operational) are in place and applied to safeguard and manage the assets of the Company in an effective and efficient manner. In May 2014, the Company appointed Mr. Amit Choudhary as the Company's Head of Internal Control Department and Compliance Officer. Amit is a qualified accountant with over

14 years of professional experience in audit and internal controls at globally reputed accounting firms. In this role, Amit reports to the Audit Committee, and enjoys operational independence from Management.

#### Internal Audit

During 2014 and 2015, the Head of Internal Control Department carried out substantial audits of all departments of the Company. All internal audit reviews have been completed, with the findings of all of them (other than the last two) presented to the Audit Committee. As part of these reviews, the Head of Internal Control Department also followed up on all action items from the last round of reviews.

#### External Audit

Deloitte & Touche (M.E.) ("Deloitte") was first appointed as Waha Capital's External Auditor at the 2012 Annual General Assembly held on 15 April 2012. They were reappointed as External Auditor at the 2013, 2014, and 2015 Annual General Assemblies.

Waha Capital adopts a policy on External Auditors' independence by which the External Auditor may not, while assuming the auditing of the Company's financial statements, perform any technical, administrative or consultation services or works in connection with its assumed duties that may affect its decisions and independence or any services or works that, in the discretion of ESCA, may not be rendered by the External Auditor. The external audit fees of Deloitte for the year 2015 was similar to the fees charged for 2014.

#### Compliance

The role of the Compliance Officer is to verify compliance by the Company and its officers and employees with the applicable legal and regulatory requirements (including the resolutions issued by ESCA and the ADX), the Company's internal policies and procedures, and commitments made to third parties (including the Company's lenders and counterparties).

The Compliance Officer reports to the Audit Committee/Board on key matters of non-compliance.

#### **Disclosure Practices**

The Company is committed to complying with all of its disclosure obligations, including to ESCA, the ADX and to shareholders, so that trading in its shares can take place in an informed market. In 2015, the Company made regular disclosures to ESCA and ADX, including in relation to its quarterly and annual financial statements, its upcoming Board meetings and decisions, the 2015 dividend, its share buy-back program, its key investor relations materials, and key transactions entered into by the Company.

Corporate Governance

#### **Share Dealing Policy**

The Company has adopted a policy on Directors' and employees' dealing in the Company's securities, for the purpose of ensuring that the Company's Directors and employees (and their closely related individuals) do not deal or trade in securities issued by the Company or its subsidiary or sister companies based on undisclosed confidential information or in circumstances of conflict.

## The following represents the key aspects of the Share Dealing Policy:

- No director or employee of the Company (or any subsidiary or other company controlled by Waha) may deal in Company securities whilst they are in possession of any information which could affect the price of these securities, where such information has not been disclosed to ADX.
- Trading may not take place during any black-out period, as follows:
  - Ten working days prior to the announcement of any significant information which affects the share price by way of a rise or fall, unless the information was a result of sudden adventitious events;
  - From 15 March until the company's first quarter financial statements are disclosed to the ADX;
  - From 15 June until the company's first half financial statements are disclosed to the ADX;
  - From 15 September until the company's third quarter financial statements are disclosed to the ADX; and
  - From 15 December until the company's full year audited financial statements are disclosed to the ADX.
- Directors who are not in possession of such information as referred to above, and who are not proposing to trade in any black-out period, may only deal in the securities of the Company with the prior written consent of the Chairman (or, in his absence, the Vice-Chairman), whilst employees who are not in such possession may only do so with the prior written consent of the Chief Executive Officer & Managing Director or Chief Operating Officer (or, in their absence, the Company Secretary), which consent will normally only be given in the first two weeks after the quarterly or annual results are released to the ADX.

#### Policy Implementation Measures

The Board and the individual Directors as well as Company management understand their obligations with respect to disclosure requirements in connection with their dealings in Waha securities and are regularly informed of key dates. The Company has also given to ADX an updated list of Company insiders, to facilitate the ADX's monitoring of the Company's compliance with all applicable share dealing laws.

#### **Directors' Remuneration**

The Company's General Assembly determines the remuneration of the Board directors on an annual basis. According to the new Commercial Companies Law (Federal Law No. 2 of 2015), the Director's remuneration cannot exceed 10% of the net profits of the Company, after deducting 10% of the net profits to the statutory reserve.

The Nomination and Remuneration Committee is also required to review, at least annually, the remuneration proposed to be paid to Directors, whether in their capacity as members of the Board or of Board Committees, and make recommendations to the Board as considered appropriate.

In 2015, the Directors were paid AED 18 million (in aggregate) in respect of the 2014 financial year. The Directors' fees for the 2015 financial year will be decided at the Company's Annual General Assembly for 2016.

No allowances were paid to Directors for their attendance of meetings of the Board or Board Committees in 2015.

Furthermore, as per the Company's Policy, Directors will not be entitled to participate in any share option plan (or other form of long term incentive plan) of the Company.

#### **Memorandum and Articles of Association**

The Company's Memorandum and Articles of Association is available for viewing at the company's website: www.wahacapital.ae Waha Capital is currently in the process of replacing its Articles of Association with a new version that complies with the requirements of the new Commercial Companies Law (Federal Law No. 2 of 2015). This new version will also be made available at the company's website.



10 4

Overview

Waha Capital
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Board of Directors

# Board of Directors

Front Row (Sitting – left to right)

- 1. H.E. Hussain Jasim Al Nowais Chairman
- 2. Abubaker Seddiq Al Khoori Vice Chairman

Back Row (Standing – left to right)

- 1. Fahad Saeed Al Raqbani Director
- 2. Carlos Obeid Director
- 3. Salem Rashid Al Noaimi Chief Executive Officer & Managing Director
- 4. Ahmed Bin Ali Al Dhaheri Director
- 5. Mansour Mohamed Al Mulla Director



Waha Capital's Board of Directors

is comprised of some of the most distinguished public and private sector business leaders.

# Board of Directors



H.E. Hussain Jasim Al Nowais Chairman

His Excellency Mr. Al Nowais has over 26 years of experience in business management, banking, project finance, investment, as well as within the hospitality and real estate sectors. He has extensive experience in the development of industrial, infrastructure, and energy projects. Moreover, he has led the establishment of new businesses and acquisition of existing companies, primarily in the Gulf and wider Middle East region.

H.E. Al Nowais holds a number of board positions with large public and private companies. He is Chairman of Waha Capital, SENAAT, National Petroleum Construction Company (NPCC), Khalifa Fund for Enterprise Development, Al Nowais Investments and MENA Infrastructure Fund.

H.E. Al Nowais holds a Bachelor of Arts degree in Business Administration with a major in Finance from Lewis & Clark College in Portland, Oregon, USA. He has since attended various Executive Management courses at INSEAD in France and London Business School in the UK.



Abubaker Seddiq Al Khoori Vice Chairman

His Excellency Mr. Al Khoori is the Chairman of Aldar Properties. Previously, he was the Managing Director of Sorouh Real Estate, and worked as the Assistant Director of the Abu Dhabi Investment Authority.

Mr. Al Khoori has over 15 years of experience in the fields of finance and international investment and over 8 years in the real estate sector. He is currently the Vice Chairman of both Waha Capital PJSC and Senaat. He is also a board member in Abu Dhabi Ports Company (ADPC) and Abu Dhabi Airports Company (ADAC).

H.E. Al Khoori holds a degree in Finance from Linfield College in McMinnville, Oregon, USA, and is a certified Chartered Financial Analyst (CFA) and a member of AIMR.



Salem Rashid Al Noaimi Chief Executive Officer & Managing Director

Salem Rashid Al Noaimi is Waha Capital's Chief Executive Officer and Managing Director.

Mr. Al Noaimi has led Waha Capital since 2009, overseeing the company's strategic transformation into a leading investment company, managing proprietary and third-party assets. Previously, he served as the Deputy CEO of Waha Capital, and CEO of Waha Leasing.

Earlier in his career, Mr. Al Noaimi held various positions at Dubai Islamic Bank, the UAE Central Bank, the Abu Dhabi Fund for Development, and Kraft Foods. He serves on the board of a number of companies, including New York-listed AerCap Holdings, Abu Dhabi Ship Building, Dunia Finance and Anglo Arabian Healthcare.

Mr. Al Noaimi is a UAE national and holds a degree in Finance and International Business from Northeastern University in Boston, USA.



Overview

Ahmed Bin Khalifa Al Dhaheri Director

Mr. Al Dhaheri is Chairman of Ali & Sons Holding LLC, Foodco Holding PJSC, and HQ Creative Live Communication Co LLC. He also serves on the boards of Syriatel, Al Wathba National Insurance Co PJSC and Abu Dhabi Aviation.

Mr. Al Dhaheri is a Certified Public Accountant and holds a bachelor degree in Accounting from Seattle Pacific University, Seattle, Washington, USA.



Carlos Obeid Director

Mr. Obeid is the Group Chief Financial Officer of Mubadala Development Company. He is also Chairman of Mubadala GE Capital and Mubadala Infrastructure Partners Ltd (MIPL). He currently serves on the boards of several companies, including Mubadala Petroleum LLC, Abu Dhabi Future Energy (Masdar), Cleveland Clinic Abu Dhabi (CCAD), and GLOBALFOUNDRIES Inc.

Mr. Obeid holds a Bachelor of Science in Electrical Engineering from American University of Beirut, Lebanon and a Master's in Business Administration from INSEAD in Fontainebleau, France.



Fahad Saeed Al Raqbani Director

His Excellency Mr. Al Raqbani is the Director General of Abu Dhabi Council for Economic Development. He previously held senior roles at Mubadala Development Company and UAE Offsets Group. In addition to Waha Capital, he serves on several boards including Senaat, Emirates Steel Company, Tabreed, Duke University and Future Centre for Special Needs.

H.E. Al Raqbani holds a degree in International Economics from the American University of Paris and a Master's degree in Finance and Risk Management from Lille Graduate School of Management.



Board of Directors

Mansour Mohamed Al Mulla Director

Mr. Al Mulla serves as the Head of Finance – Energy at Mubadala Development Company, in which he overlooks all financial matters relating to the Energy platform's portfolio assets, comprising mainly oil and gas and renewable assets.

In addition to Waha Capital, he serves on the boards of Aldar Properties PJSC and Anglo Arabian Healthcare. Mr. Al Mulla has 15 years of work experience.

Mr. Al Mulla holds a Bachelor of Science in Business Administration from Portland State University, Portland, Oregon, USA.

Overview Executive Management

# Executive Management

Front Row (Sitting – left to right)

- 1. Michael Raynes Chief Operating Officer
- 2. Salem Rashid Al Noaimi Chief Executive Officer & Managing Director
- 3. Sana Khater Chief Financial Officer

Back Row (Standing – left to right)

- 1. Chakib Aabouche Head of Risk Management
- 2. Fady Sleiman
  Head of Information Technology
- 3. Fahad Al Qassim
  Managing Director, Head of Principal Investments
- 4. Hani Ramadan Managing Director, Head of Private Equity
- 5. Abdellah Sbai Managing Director, Head of Capital Markets
- 6. Hazem Saeed Al Nowais Chief Operating Officer, Waha Land
- 7. Ergham Albachir Head of Human Resources & Administration
- 8. Safwan Said General Counsel & Company Secretary



Waha Capital's Senior Management Team

is comprised of talented professionals with significant regional and international experience.

Executive Management

# Executive Management



Salem Rashid Al Noaimi Chief Executive Officer & Managing Director

Salem Rashid Al Noaimi is Waha Capital's Chief Executive Officer and Managing Director.

Mr. Al Noaimi has led Waha Capital since 2009, overseeing the company's strategic transformation into a leading investment company, managing proprietary and third-party assets. Previously, he served as the Deputy CEO of Waha Capital, and CEO of Waha Leasing.

Earlier in his career, Mr. Al Noaimi held various positions at Dubai Islamic Bank, the UAE Central Bank, the Abu Dhabi Fund for Development, and Kraft Foods. He serves on the board of a number of companies, including New York-listed AerCap Holdings, Abu Dhabi Ship Building, Dunia Finance, and Anglo Arabian Healthcare.

Mr. Al Noaimi is a UAE national and holds a degree in Finance and International Business from Northeastern University in Boston, USA.



Michael Raynes Chief Operating Officer

Mr. Raynes holds a dual role at Waha Capital, serving as both the company's Chief Operating Officer as well as CEO of Waha Capital's financial services. As a key member of the company's Management and Investment Committees, Mr. Raynes plays a leading role in all aspects of Waha Capital's strategic and operational development.

Prior to joining Waha Capital, Mr. Raynes was Global Head of Aerospace, Defense and Trade Finance at Barclays Capital in London. He was also a member of the European Investment Banking Senior Managing Directors' Committee. During his time at Barclays Capital, Mr. Raynes led the execution of several billion dollars worth of structured finance transactions, which included a number of benchmark high value asset backed financing mandates.



Sana Khater Chief Financial Officer

Overview

Ms. Khater is Waha Capital's CFO, responsible for the overall strategic and financial oversight of the company's financial activities, including business planning, financing and treasury operations. She has over 27 years of experience in the banking and financial services industries. This includes 15 years with leading financial institutions across the Gulf region, as well as 12 years of international experience with prominent organisations in North America.

Prior to joining Waha Capital, Sana was CFO and a Director of North Africa Holding, a Kuwait-based investment holding company focused on Private Equity. Previously she was CFO of NBK Capital, the investment banking subsidiary of the National Bank of Kuwait (NBK) and CFO and Acting Co-Head of Asset Management in the Investment Banking, Private Equity and Treasury Group. In Canada, Sana has worked for financial services organisations namely TrizecHahhn Office Properties Ltd. and Manac Prentice-Hall.

Ms. Khater is a Certified Public Accountant from USA, Certified Management Accountant and Chartered Professional Accountant from McGill University in Montreal. She also holds a Bachelor's degree in Mathematics and an MBA from the American University of Beirut.

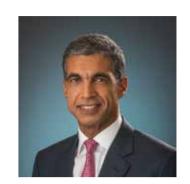
Ms. Khater has been featured in Forbes Middle East's Most Powerful Arab Women in 2014 and 2015, and in 2016 she was featured in Amwal's 50 Most Powerful GCC Women listing.



Hazem Saeed Al Nowais Chief Operating Officer, Waha Land

Mr. Al Nowais is COO of Waha Land, the real estate arm of Waha Capital, managing its industrial development, ALMARKAZ. With 12 years of experience in construction, design management and real estate development, Mr. Al Nowais has held senior positions with organisations including Aldar Properties, the Abu Dhabi Public Works Department and the Abu Dhabi Marine Operating Company.

Mr. Al Nowais holds a Bachelor's and a Master's degree in Architecture from the Savannah College of Art and Design in Savannah, Georgia, USA. He received the Sheikh Rashid Award for Academic Excellence in 1997, and is a member of the Tau Sigma Delta National Honor Society in Architecture and Applied Arts (USA).



Abdellah Sbai Managing Director, Head of Capital Markets

Mr. Sbai leads the Capital Markets team. He is responsible for origination, structuring, and execution of capital market financing solutions as well as managing the company's fixed income investments. Mr. Sbai has over 20 years of experience. Before joining Waha Capital, he was Global Head of the Barclays Capital Aerospace group and Head of Aviation Finance for the company in London, where he advised clients on debt and derivative solutions. Previously, he held a number of senior positions at Airbus in France, including Commercial Head for the MENA region.

Mr. Sbai has a degree in engineering and a PhD in Aerodynamics from the Ecole Nationale Supérieure de l'Aéronautique et de l'Espace. He also holds a Master's degree in Mathematics from Lille University in France.



Hani Ramadan Managing Director, Head of Private Equity

Mr. Ramadan heads Waha Capital's Private Equity team, and has overall responsibility for its investment strategy, capital raising and sourcing transactions.

With over 20 years of experience in private equity and investment banking, he held the position of Executive Director at Morgan Stanley covering sovereign wealth funds and private equity firms in the Middle East. Previously he spent seven years with Swiss investment bank UBS, firstly in New York covering industrial and transportation companies, and then in London and Dubai where he was responsible for MENA region coverage.

Mr. Ramadan began his career with Abdul Latif Jameel Group in Saudi Arabia where he was part of the consulting and operational enhancement team.

Mr. Ramadan has a Bachelor's degree in Business Administration from the American University of Beirut and a Master's degree in Business Administration from the Stern School at New York University. He is also a CFA charter holder.



Fahad Al Qassim Managing Director, Head of Principal Investments

Mr. Al Qassim heads Waha Capital's Principal Investments team, managing strategic proprietary investments, such as AerCap, Dunia Finance and Waha Land. He sits on the board of a number of companies, including Bahrain's Addax Bank, Al Bashayer Investment Banking, First Education Holding; in addition to serving as the company's representative on Dunia Finance's board.

Prior to joining Waha Capital in 2009, Mr. Al Qassim held various positions at the Executive Council in the Government of Dubai, Dubai Islamic Bank, and Dubai Aluminum Company.

Mr. Al Qassim is a UAE national and holds a BSc. (Hons) in Applied Computing from Leeds Metropolitan University, Leeds, UK and a Master of Business Administration (MBA) specialising in Finance & Investments from Monash University, Melbourne, Australia.



Chakib Aabouche Head of Risk Management

Mr. Aabouche heads the Risk Management function at Waha Capital, covering the company's capital markets and principal investments activities.

Previously, he was a Director in the Risk Solutions Group covering the Middle-East and North Africa at Barclays Capital in Dubai.

Prior to that, Mr. Aabouche served as Director in Citigroup's corporate and investment bank in Bahrain, heading the Treasury Sales and Derivatives Marketing team for the MENA region (excluding UAE). Earlier with Citigroup, he was Head of Sales and Trading in Morocco.

Mr. Aabouche holds an MBA in Finance and an MSc in Financial Engineering from Laval and the University of Montreal, Canada. He is a CFA Charterholder.



Safwan Said General Counsel & Company Secretary

Overview

Mr. Said leads the Waha Capital legal team, and is responsible for the company's legal affairs, corporate governance, and company secretarial and compliance functions. He is also a member of the company's Investment Committee. Prior to joining Waha Capital in 2010, Mr. Said practised law for over 10 years at top-tier international law firms in Dubai and Melbourne, where he led a wide variety of international corporate transactions.

Mr. Said is qualified as a barrister and solicitor in Australia, and holds a Bachelor of Laws (with Honours) and a Bachelor of Arts from the University of Melbourne, Australia. He is a member of the Law Institute of Victoria, Australia and the International Bar Association.



Fady Sleiman Head of Information Technology

Mr. Sleiman is responsible for information technology at Waha Capital and spearheads the company's operational transformation programme. He has over 15 years of experience in the finance, oil and gas, healthcare and aviation sectors in Europe, Asia, the Middle East and North America. Prior to joining Waha Capital, Mr. Sleiman was Chief Information Officer for the Middle East, Africa and Turkey at GE, having started his career with the company's Information Technology Leadership Programme.

Mr. Sleiman has a BSC Honours in computer science with business information systems from Nottingham Trent University.



Ergham Albachir Head of Human Resources & Administration

Ms. Al Bachir heads the human resource and administration functions at Waha Capital, focusing on talent mapping, performance management, learning and development, and Emiratisation. She has over 14 years of experience in the private and the public sector, and has held a number of positions leading strategic human resources teams and developing national talent programmes.

Before joining Waha Capital, Ms. Al Bachir was Director of Corporate Affairs at Istithmar World, an investment company part of Dubai World. Prior to Istithmar, she served as Advisor and Head of the Technical Support Unit at UAE National Human Resources Development Authority.

Ms. Al Bachir holds an MBA from the University of Liverpool, UK.

# Financial statements for the year ended 31 December 2015

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# Independent Auditor's Report

### The Shareholders Al Waha Capital PJSC Abu Dhabi United Arab Emirates

## Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Al Waha Capital PJSC (the "Company") and its subsidiaries (together referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2015 and the consolidated statement of profit or loss, consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and its preparation in compliance with the applicable provisions of the UAE Federal Law No. (2) of 2015 and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinio

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2015, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

## Report on other legal and regulatory requirements

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- i) we have obtained all the information we considered necessary for the purposes of our audit:
- ii) the consolidated financial statements have been prepared and comply, in all material respects, with the applicable provisions of the UAE Federal Law No.
   (2) of 2015;
- iii) the Group has maintained proper books of account;
- iv) the financial information included in the report of the Chairman is consistent with the books of account of the Group;
- v) note 12 to the consolidated financial statements the Group discloses purchased or invested in shares during the financial year ended 31 December 2015;
- vi) note 23 to the consolidated financial statements discloses material related party transactions and balances, the terms under which they were conducted and principles of managing conflict of interests:

- vii) based on the information that has been made available to us nothing has come to our attention which causes us to believe that the Group has contravened during the financial year ended 31 December 2015 any of the applicable provisions of the UAE Federal Law No. (2) of 2015 or in respect of the company, its Articles of Association which would materially affect its activities or its financial position as at 31 December 2015; and
- viii) note 21 to the consolidated financial statements discloses the social contributions made during the financial year ended 31 December 2015.

Deloitte & Touche (M.E.) Georges F. Najem



Registration No. 809 Abu Dhabi 25 February 2016

# Consolidated statement of financial position

For the year ended 31 December

	Note	2015 AED '000	2014 AED '000
Assets			
Furniture and equipment		40,012	13,635
Investment property	7	696,010	692,007
Goodwill and intangible assets	8	174,296	77,337
Investments in finance leases	9	17,774	23,600
Loan investments	10	232,963	244,221
Investments in equity-accounted associates and joint ventures	11	4,714,977	4,118,227
Financial investments	12	2,220,908	1,906,460
Inventories		8,661	6,232
Trade and other receivables	13	348,677	249,330
Cash and cash equivalents	14	1,151,658	2,460,411
Total assets		9,605,936	9,791,460
Equity & Liabilities			
Equity			
Share capital	15	1,944,515	1,944,515
Treasury shares	15	(233,168)	(49,087)
Retained earnings		1,713,958	1,756,106
Reserves		445,289	728,822
Equity attributable to the owners of the Company		3,870,594	4,380,356
Non-controlling interests	5.2	56,720	28,112
Total equity		3,927,314	4,408,468
Liabilities			
Borrowings	16	5,322,255	5,063,599
Trade and other liabilities	17	356,367	319,393
Total liabilities		5,678,622	5,382,992
Total equity and liabilities		9,605,936	9,791,460

These consolidated financial statements were authorised for issue by the Board of Directors on 25 February 2016 and signed on their behalf by:

John P

CEO & Managing Director

#### Chief Financial Officer

# The notes numbered 1 to 27 are an integral part of these consolidated financial statements. The independent auditor's report on the consolidated financial statements is set out on pages 54 and 55.

# Consolidated statement of profit or loss

For the year ended 31 December

	Note	2015 AED '000	2014 AED '000
Continuing operations			
Revenue from sale of goods and services	18	277,285	144,479
Cost of sale of goods and services	18	(87,077)	(42,144)
Gross profit		190,208	102,335
Income from equity-accounted associates and joint ventures, net	11	610,316	527,047
Gain on disposal of equity-accounted associates and joint ventures	11	-	1,398,638
Income from financial investments	19	202,407	237,308
Other income / (expense), net	20	6,318	(136,920)
General and administrative expenses	21	(357,923)	(280,968)
Finance cost, net	22	(73,157)	(114,964)
Profit for the year		578,169	1,732,476
Profit / (loss) attributable to			
Owners of the Company		587,841	1,732,671
Non-controlling interest		(9,672)	(195)
Profit for the year		578,169	1,732,476
Basic and diluted earnings per share from continuing operations attributable to the owners of the Company during the year (AED)	15	0.312	0.891

The independent auditor's report on the consolidated financial statements is set out on pages 54 and 55.

Financial Statements

# Consolidated statement of profit or loss and other comprehensive income

For the year ended 31 December

	2015 AED '000	2014 AED '000
Profit for the year	578,169	1,732,476
Other comprehensive income / (loss)		
Items that may be reclassified subsequently to profit or loss:		
Share of effective portion of changes in fair value of cash flow hedges (note 26a)	(354,258)	403,573
Share of change in other reserves of equity-accounted associates and joint ventures	861	5,873
Items that will not be reclassified subsequently to profit or loss:		
Net change in fair value of financial assets at fair value through other comprehensive income	11,080	(2,115)
Total comprehensive income for the year	235,852	2,139,807
Total comprehensive income / (loss) attributable to:		
Owners of the Company	245,524	2,140,002
Non-controlling interests	(9,672)	(195)
Total comprehensive income for the year	235,852	2,139,807

# Consolidated statement of changes in equity

For the year ended 31 December

	Share capital AED '000	Treasury shares AED '000	Retained earnings AED '000	Statutory F reserve AED '000	Revaluation reserve AED '000	Hedge reserve AED '000	Other reserves AED '000	Reserves AED '000	Equity attributable to owners AED '000	Non controlling interest AED '000	Total equity AED '000
At 1 January 2014 (reported)	1,897,088	-	484,927	157,129	(3,169)	(3,828)	(5,736)	144,396	2,526,411	19,890	2,546,301
Assets held for sale (restated)	-	-	(51,089)	-	-	3,828	-	3,828	(47,261)	-	(47,261)
At 1 January 2014 (restated)	1,897,088	-	433,838	157,129	(3,169)	-	(5,736)	148,224	2,479,150	19,890	2,499,040
Profit for the year	-	-	1,732,671	-	-	-	-	-	1,732,671	(195)	1,732,476
Other comprehensive income	-	-	-	-	(2,115)	403,573	5,873	407,331	407,331	-	407,331
Total comprehensive income	-	-	1,732,671	-	(2,115)	403,573	5,873	407,331	2,140,002	(195)	2,139,807
Transactions with the owner	s of the Co	ompany									
Cash dividend (note 15)	-	-	(189,709)	-	-	-	-	-	(189,709)	-	(189,709)
Bonus shares issued (note 15)	47,427	-	(47,427)	-	-	-	-	-	-	-	-
Shares bought back (note 15)	-	(49,087)	-	-	-	-	-	-	(49,087)	-	(49,087)
Transfer to statutory reserve	-	-	(173,267)	173,267	-	-	-	173,267	-	-	_
Movements in non-controlling										8,417	8,417
interest due to acquisitions	_	_	_	_	_	_	-	_		0,417	0,417
At 31 December 2014	1,944,515	(49,087)	1,756,106	330,396	(5,284)	403,573	137	728,822	4,380,356	28,112	4,408,468
Profit for the year	-	-	587,841	-	-	-	-	-	587,841	(9,672)	578,169
Other comprehensive loss	-	-	-	-	11,080	(354,258)	861	(342,317)	(342,317)	-	(342,317)
Total comprehensive income	-	-	587,841	-	11,080	(354,258)	861	(342,317)	245,524	(9,672)	235,852
Transactions with the owner	s of the Co	ompany									
Cash dividend (note 15)	-	-	(568,136)	-	-	-	-	-	(568,136)	-	(568,136)
Shares bought back (note 15)	-	(184,081)	-	-	-	-	-	-	(184,081)	-	(184,081)
Transfer to statutory reserve	-	-	(58,784)	58,784	-	-	-	58,784	-	-	_
Movement in non-controlling interest due to acquisitions	-	-	(3,069)	-	-	-	-	-	(3,069)	51,412	48,343
Movement in non-controlling interest due to disposals	-	-	-	-	-	-	-	-	-	(13,132)	(13,132)
At 31 December 2015	1,944,515	(233,168)	1,713,958	389,180	5,796	49,315	998	445,289	3,870,594	56,720	3,927,314

Financial Statements Consolidated statement of cash flows

# Consolidated statement of cash flows

For the year ended 31 December

	2015 AED '000	2014 AED '000
Cash flows from operating activities		
Profit for the year	578,169	1,732,476
Adjustments for		
Depreciation	8,792	6,397
Finance cost	84,757	117,975
Gain on valuation of financial assets at fair value through profit or loss	(97,152)	(14,164)
Interest on bank deposits	(11,600)	(3,011)
Income from equity-accounted associates and joint ventures, net	(610,316)	(527,047)
Gain on disposal of equity-accounted associates and joint ventures	-	(1,398,638)
Gain on disposal of subsidiaries	(4,291)	-
Interest income from loan investments	(10,795)	(10,478)
Interest income from investments in finance leases	(1,931)	(2,441)
Decrease in fair value of investment property	781	126,083
Distribution from equity-accounted associates and joint ventures	32,407	6,119
Amortisation of intangible assets	10,986	2,245
Provision for slow moving and obsolete inventories	(95)	5,724
Provision for doubtful debts	11,258	26,366
Changes in working capital		
Change in inventories	(2,113)	(1,678)
Change in trade and other receivables	(97,018)	(3,170)
Change in trade and other liabilities	24,633	7,947
Net cash (used in) / from operating activities	(83,528)	70,705
Cash flows from investing activities		
Acquisition of subsidiaries (net of cash)	(69,689)	(21,663)
Acquisition of an equity-accounted associate	(17,980)	(279,732)
Purchase of intangibles	(33,388)	(390)
Purchase of investments at fair value through profit or loss, net	(564,200)	(457,231)
Purchase of investments at amortised cost	-	(27,086)
Purchase of derivatives designated and effective as hedging instruments carried at fair value	-	(224,803)
Payments made for development of investment property	(4,784)	(8,599)

	2015 AED '000	2014 AED '000
Durch and the second and a second		
Purchase of furniture and equipment	(27,167)	(6,291)
Proceeds from disposal of subsidiaries	23,124	8,417
Proceeds from disposal of equity – accounted associates and joint ventures	-	754,808
Capital repayment from financial assets at FVTOCI	1,187	_
Proceeds from loan investments	-	25,238
Proceeds from finance leases	7,757	7,756
Interest received	13,334	17,929
Net cash used in investing activities	(671,806)	(211,647)
Cash flows from financing activities		
Finance cost paid on borrowings	(30,225)	(230,573)
Loans repaid	(342,290)	(3,525,882)
Loans obtained	558,014	6,325,321
Shares bought back	(184,081)	(49,087)
Dividends paid	(568,136)	(189,709)
Payments made by non-controlling interest holders	13,299	-
Net cash (used in) / from financing activities	(553,419)	2,330,070
Net (decrease) / increase in cash and cash equivalents	(1,308,753)	2,189,128
Cash and cash equivalents at 1 January	2,460,411	271,283
Cash and cash equivalents at 31 December	1,151,658	2,460,411

# Notes to the consolidated financial statements

#### 1 Legal status and principal activities

Al Waha Capital P.J.S.C. (the "Company") is a public joint stock company with limited liability, formed in the Emirate of Abu Dhabi, United Arab Emirates, by Emiri Decree No. 10 dated 20 May 1997 and incorporated on 12 July 1997.

These consolidated financial statements comprise the results and financial position of the Company and its subsidiaries (collectively referred to as the "Group") and the Group's interest in associates and jointly controlled entities ("equity accounted associates and joint ventures").

The Group invests in a wide range of sectors, including aviation leasing, financial services, capital markets, maritime, industrial real estate, infrastructure, healthcare and oil and gas.

The UAE Federal Law No. 2 of 2015 ("Companies Law") has come into force on 1 July 2015. The company has twelve months from the effective date of the Companies Law to comply with its provisions ("the transitional provisions") and the company has availed of these transitional provisions.

#### 2 Basis of preparation

#### (a) Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).

#### (b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for investment property and certain financial instruments that are measured at fair value at the end of each reporting period, as explained in the accounting policies below.

Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2, leasing transactions that are within the scope of IAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 or value in use in IAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservableinputs for the asset or liability.

#### (c) Functional currency and presentation currency

The functional currency of the Company is the US Dollar ("USD"). The individual financial statements of each Group company are presented in the currency of the primary economic environment in which it operates (its functional currency). For the purpose of these consolidated financial statements, the results and financial position of the Group are presented in United Arab Emirates Dirhams ("AED"), which is the Group's presentation currency. All financial information presented in AED has been rounded to the nearest thousand, unless otherwise stated.

#### (d) New and revised IFRS

- (i) New and revised IFRSs adopted with no material effect on the consolidated financial statements:
  - In the current year, the Group has applied a number of amendments to IFRSs issued by the International Accounting Standards Board (IASB) that are mandatorily effective for an accounting period that begins on or after 1 January 2015, as follows:
- Annual improvements 2010-2012 covering amendments to IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38
- Annual improvements 2011-2013 covering amendments to IFRS 1, IFRS 3, IFRS 13 and IAS 40
- Amendment to IAS 19 Employee Benefits relating to defined benefit plans and employee contributions.

The application of these revised and new IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

Financial Statements Notes to the consolidated financial statements

# Notes to the consolidated financial statements (continued)

#### 2 Basis of preparation (continued)

#### (d) New and revised IFRS (continued)

(ii) New and revised IFRSs in issue but not yet effective and not early adopted

The Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

New and revised IFRSs	Effective for annual periods beginning on or after
IFRS 9 Financial Instruments (revisions in 2014) *	1 January 2018
IFRS 15 Revenue from Contracts with Customers	1 January 2017
IFRS 16 Leases	1 January 2019
Amendment to IFRS 11 Joint Arrangements relating to accounting for acquisitions of interests in joint operations	1 January 2016
Amendments to IAS 16 <i>Property, Plant and Equipment</i> and IAS 38 <i>Intangible Assets</i> relating to clarification of acceptable methods of depreciation and amortisation	1 January 2016
Amendments to IAS 16 Property, Plant and Equipment and IAS 41 Agriculture relating to Agriculture: Bearer Plants	1 January 2016
Amendments to IAS 27 Separate Financial Statements relating to equity method in separate financial statements	1 January 2016
Amendments to IAS 28 <i>Investments in Associates and Joint Ventures</i> and IFRS 10 <i>Consolidated Financial Statements</i> relating to sale or contribution of assets between an investor and its Associate or Joint Venture	1 January 2016
Amendments to IFRS 10, IFRS 12 and IAS 28 clarifying certain aspects of applying the consolidation exception for investment entities.	1 January 2016
Amendments to IAS 1 to address perceived impediments to preparers exercising their judgment in presenting their financial reports.	1 January 2016
Annual improvements 2012-2014 covering amendments to IFRS 5, IFRS 7, IAS 19 and IAS 34.	1 January 2016

<sup>\*</sup> In the prior year, the Group early adopted IFRS 9 Financial Instruments (2013) and the related consequential amendments (IFRS 7 and IAS 39) in advance of its effective date. The Group has chosen 1 July 2014 as its date of initial application (i.e. the date on which the Group has assessed its existing financial assets and financial liabilities).

Management anticipates that the adoption of these IFRSs in future periods will have no material impact on the consolidated financial statements of the Group in the period of initial application, with the exception of IFRS 9 (2014 version) and IFRS 15 which management is currently in the process of assessing the impact on the adoption of these Standards.

#### 3 Significant accounting policies

#### (a) Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities (including structured entities) controlled by the Company and its subsidiaries.

#### (i) Subsidiaries

Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Control is achieved when the Company:

- has power over the investee;
- is exposed, or has rights, to variable returns from its involvment with the investee; and
- has the ability to use its power to affect its returns.

The Company reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Company gains control until the date when the Company ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Company and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

When the Company has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Company considers all relevant facts and circumstances in assessing whether or not the Company's voting rights in an investee are sufficient to give it power, including:

- the size of the Company's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Company, other vote holders or other parties;
- rights arising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Company has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interest and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, a gain or loss is recognised in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and the liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs).

# Notes to the consolidated financial statements (continued)

#### 3 Significant accounting policies (continued)

#### (a) Basis of consolidation (continued)

#### (i) Subsidiaries (continued)

The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39, when applicable, the cost on initial recognition of an investments in an associate or a joint venture.

#### (ii) Business combinations

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Non-controlling interests that are present ownership interests and entitle their holders to a proportionate share of the entity's net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests' proportionate share of the recognised amounts

of the acquiree's identifiable net assets. The choice of measurement basis is made on a transaction-by-transaction basis. Other types of non-controlling interests are measured at fair value or, when applicable, on the basis specified in another IFRS.

When the consideration transferred by the Group in a business combination includes assets or liabilities resulting from a contingent consideration arrangement, the contingent consideration is measured at its acquisition-date fair value and included as part of the consideration transferred in a business combination.

The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IAS 39, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognised in profit or loss.

## (iii) Investments in equity accounted associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of associates or joint ventures are incorporated in these consolidated financial statements using the equity method of accounting, except when the investment, or a portion thereof, is classified as

held for sale, in which case it is accounted for in accordance with IFRS 5. Under the equity method, an investment in an associate or a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. When the Group's share of losses of an associate or a joint venture exceeds the Group's interest in that associate or joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

An investment in an associate or a joint venture is accounted for using the equity method from the date on which the investee becomes an associate or a joint venture. On acquisition of the investment in an associate or a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of IAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate or a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 Impairment of Assets as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount, Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of the equity method from the date when the investment ceases to be an associate or a joint venture, or when the investment is classified as held for sale. When the Group retains an interest in the former associate or joint venture and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with IAS 39. The difference between the carrying amount of the associate or joint venture at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate or joint venture is included in the determination of the gain or loss on disposal of the associate or joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate or joint venture would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

The Group continues to use the equity method when an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.

When the Group reduces its ownership interest in an associate or a joint venture but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

# Notes to the consolidated financial statements (continued)

#### 3 Significant accounting policies (continued)

#### (a) Basis of consolidation (continued)

## (iii) Investments in equity accounted associates and joint ventures (continued)

When a group entity transacts with an associate or a joint venture of the Group, profits and losses resulting from the transactions with the associate or joint venture are recognised in the Group's consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

#### (b) Non-current assets held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the asset (or disposal group) is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such asset (or disposal group) and its sale is highly probable. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Group is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the Group will retain a non-controlling interest in its former subsidiary after the sale.

When the Group is committed to a sale plan involving disposal of an investment, or a portion of an investment, in an associate or joint venture, the investment or the portion of the investment that will be disposed of is classified as held for sale when the criteria described above are met, and the Group discontinues the use of the equity method in relation to the portion that is classified a held for sale. Any retained portion of an investment in an associate or a joint venture that has not been classified as held for sale continues to be accounted for using the equity method. The Group discontinues the use of the equity method at the time of disposal when the disposal results in the Group losing significant influence over the associate or joint venture.

After the disposal takes place, the Group accounts for any retained interest in the associate or joint venture in accordance with IFRS 9 unless the retained interest continues to be an associate or a joint venture, in which case the Group uses the equity method (see the accounting policy regarding investments in associates or joint ventures above).

When an investment in an associate or a joint venture previously classified as held for sale no longer meets the criteria to be so classified, it shall be accounted for using the equity method retrospectively as from the date of its classification as held for sale

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell.

#### (c) Furniture and equipment

Furniture and equipment are stated at historical cost less accumulated depreciation and any accumulated impairment loss. The cost of furniture and equipment is the purchase cost plus any directly attributable cost of acquisition.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged to the statement of profit or loss during the financial period in which they are incurred.

Depreciation is calculated using the straight line method to allocate the assets' cost to their residual value over their estimated useful life, on the following basis:

Description	Estimated useful life		
Leasehold improvements	3 to 5 years		
IT equipment, furniture and fittings	3 to 5 years		
Other equipment	5 to 7 years		
Motor vehicles	3 years		

The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the consolidated statement of profit or loss.

#### (d) Investment property

Investment properties are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes). Investment properties are measured initially at cost, including transaction costs. Cost includes all direct costs attributable to bringing the assets to the location and condition necessary for the asset to operate in the manner intended, including related staff costs, design, and for qualifying assets, borrowing costs capitalised in accordance with the Group's accounting policy. When the assets are ready for intended use, they are transferred from work-in-progress to completed properties. Subsequent to initial recognition, investment properties are measured at fair value. Gains and losses arising from changes in the fair value of investment properties are included in profit or loss in the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

#### (e) Goodwill and intangible assets

#### (i) Goodwill

Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

For the purposes of impairment testing, goodwill is allocated to each of the Group's cash-generating units (or groups of cash-generating units) that is expected to benefit from the synergies of the combination.

A cash-generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit. Any impairment loss for goodwill is recognised directly in profit or loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

On disposal of the relevant cash-generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

The Group's policy for goodwill arising on the acquisition of an equity accounted investee is described at note 3 (a) (iii) above.

#### (ii) Other intangible assets acquired in a business combination

Other intangible assets acquired in a business combination and recognised separately from goodwill are initially recognised at their fair value at the acquisition date (which is regarded as their cost), and include trademarks, licenses contracts and software.

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately. Amortisation is recognised on a straight-line basis over their estimated useful lives as disclosed in note 8. The estimated useful life and amortisation method are reviewed at the end of each reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

#### 3 Significant accounting policies (continued)

#### (e) Goodwill and intangible assets (continued)

#### (iii) De-recognition of intangible assets

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

### (f) Impairment of tangible and intangible assets other than goodwill

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). When it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. When a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

When an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the

increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

#### (g) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### (h) Inventories

Inventories are measured at the lower of cost and net realisable value. Cost is determined using the weighted average method and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. Net realisable value represents the estimated selling price in the ordinary course of business, less selling expenses. Allowance for obsolete and slow moving inventory is made to reduce the carrying amount of inventories to their net realisable value.

#### (i) Financial Instruments

#### Initial Recognition

Financial assets and financial liabilities are recognised when a group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

#### Financial Asset

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

#### **Debt Instruments**

Debt instruments are classified and subsequently measured at either amortised cost or fair value on the basis of the entity's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets.

Debt instruments are measured at amortised cost, net of any write down for impairment, only if (i) the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows and (ii) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Interest calculated using the effective interest method is recognised in profit or loss and is included in Finance cost. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

The Group may choose at initial recognition to designate a debt instrument that otherwise qualifies to be measured at amortised cost or as at fair value through profit or loss (FVTPL) if doing so eliminates or significantly reduces an accounting mismatch.

All other debt instruments must be measured as at FVTPL.

Debt instruments are reclassified from amortised cost to FVTPL when the business model is changed such that the amortised cost criteria are no longer met. Reclassification of debt instruments that are designated as at FVTPL on initial recognition is not allowed.

#### Other Financial Assets measured at amortised cost

Trade and other receivables and cash and cash equivalents are measured at amortised cost less any impairment. Interest income is recognised on an effective interest basis, except for short term receivables when the recognition of interest would be immaterial.

Cash and cash equivalents include cash on hand and deposits held with banks for working capital purposes (excluding deposits held under lien).

#### **Equity Instruments**

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument or a financial guarantee.

#### 3 Significant accounting policies (continued)

#### (i) Financial Instruments (continued)

Investments in equity instruments designated at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the investment revaluation reserve. The cumulative gain or loss will not be reclassified to profit or loss on disposal of the investments.

Dividends on these investments in equity instruments are recognised in profit or loss when the Group's right to receive the dividends is established in accordance with IAS 18 Revenue. unless the dividends clearly represent a recovery of part of the cost of the investment. Dividends earned are recognised in profit or loss and are included in other (expense) / income (note 20).

#### Financial Liabilities and Equity Instruments Classification as debt or equity

Debt and equity instruments issued by the Group are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### **Equity Instruments**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised as the proceeds received, net of direct issue costs.

Repurchase of the Group's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in profit or loss on the purchase, sale, issue or cancellation of the Group's own equity instruments.

#### Financial Liabilities

All financial liabilities are subsequently measured at amortised cost using the effective interest method or at FVTPL.

However, financial liabilities that arise when a transfer of a financial asset does not qualify for derecognition or when the continuing involvement approach applies are measured in accordance with the specific accounting policies set out below.

#### Financial Liabilities at FVTPL

Financial liabilities are classified as at FVTPL when the financial liability is either held for trading or it is designated as at FVTPL.

A financial liability is classified as held for trading if:

- it has been acquired principally for the purpose of repurchasing it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has a recent actual pattern of short-term profit-taking; or
- it is a derivative, except for a derivative that is a financial guarantee contract or a designated and effective hedging instrument.

A financial liability other than a financial liability held for trading may be designated as at FVTPL upon initial recognition if:

- such designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise; or
- the financial liability forms part of a group of financial assets or financial liabilities or both, which is managed and its performance is evaluated on a fair value basis, in accordance with the Group's documented risk management or investment strategy, and information about the grouping is provided internally on that basis; or
- it forms part of a contract containing one or more embedded derivatives, and the entire combined contract is designated as at FVTPL in accordance with IFRS 9.

Financial liabilities designated at FVTPL are stated at fair value. Any gains or losses arising on remeasurement of held for trading financial liabilities are recognised in profit or loss. Such gains or losses that are recognised in profit or loss incorporate any interest paid on the financial liabilities and are included in the 'Income from financial investments' line item in the consolidated statement of profit or loss.

However, for non-held for trading financial liabilities that are designated as at FVTPL, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is recognised in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. The remaining amount of change in the fair value of liability is recognised in profit or loss. Changes in fair value attributable to a financial liability's credit risk that are recognised in other comprehensive income are not subsequently reclassified to profit or loss.

Gains or losses on financial guarantee contracts and loan commitments issued by the Group that are designated by the Group as at fair value through profit or loss are recognised in profit or loss.

Financial liabilities subsequently measured at amortised cost

Financial liabilities that are not held for trading and are not designated as at FVTPL are measured at amortised cost at the end of subsequent accounting periods. The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective interest method. Interest expense that is not capitalised as part of costs of an asset is included in the 'Finance cost, net' line item in the consolidated statement of profit or loss.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the net carrying amount on initial recognition.

#### Reclassification

For financial assets, reclassification is required between FVTPL, FVTOCI and amortised cost; if and only if the Group's business model objective for its financial assets changes so its previous model assessment would no longer apply.

If reclassification is appropriate, it must be done prospectively from the reclassification date which is defined as the first day of the first reporting period following the change in business model. The Group does not restate any previously recognised gains, losses, or interest.

Reclassification is not allowed for:

- equity investments measured at FVTOCI, or
- where the fair value option has been exercised in any circumstance for a financial asset or financial liability.

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all the risks and rewards of ownership and it does not retain control of the financial asset. On derecognition of a financial asset, the difference between the carrying amount of the asset and the consideration received is recognised in:

- Profit or loss, for securities measured at amortised cost or FVTPL, or
- Other comprehensive income, for investments at FVTOCI. At the time of derecognition of FVTOCI investment any revaluation reserve is transferred to retained earnings.

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable, including any non-cash assets transferred or liabilities assumed, is recognised in profit or loss.

#### 3 Significant accounting policies (continued)

#### (i) Financial Instruments (continued)

#### Foreign Exchange Gains and Losses

The fair value of financial assets and liabilities denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period. The foreign exchange component forms part of its fair value gain or loss. Therefore,

- for financial assets and liabilities that are classified as at FVTPL, the foreign exchange component is recognised in profit or loss; and
- for financial assets that are equity instruments and designated as at FVTOCI, any foreign exchange component is recognised in other comprehensive income.

For foreign currency denominated financial assets and liabilities measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the financial assets and are recognised in the 'Income from financial investments' line item in the consolidated statement of profit or loss.

#### **Derivative Financial Instruments**

The Group enters into a variety of derivative financial instruments, including equity price collars, foreign exchange forward contracts and interest rate swaps to manage its exposure to equity price, interest rate and foreign exchange rate risks. Further details of derivative financial instruments are disclosed in note 12.

Derivatives are initially recognised at fair value on the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognised in profit or loss immediately unless the derivative is designated and effective as a hedging instrument, in which event the timing of the recognition in profit or loss depends on the nature of the hedge relationship.

#### Embedded derivatives

Derivatives embedded in non-derivative host contracts that are not financial assets within the scope of IFRS 9 (e.g. financial liabilities) are treated as separate derivatives when their risks and characteristics are not closely related to those of the host contracts and the host contracts are not measured at FVTPL.

#### Hedge Accounting

The Group has designated its equity price collars in respect of its equity price risk, as cash flow hedges.

At the inception of the hedge relationship, the Group documents the relationship between the hedging instrument and the hedged item, along with its risk management objectives and its strategy for undertaking various hedge transactions. Furthermore, at the inception of the hedge and on an ongoing basis, the Group documents whether the hedging instrument is highly effective in offsetting changes in fair values or cash flows of the hedged item attributable to the hedged risk.

Note 12 sets out details of the fair values of the derivative instruments used for hedging purposes.

#### Cash flow hedges

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in other comprehensive income and accumulated under the heading of revaluation reserve. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss, and is included in other income / (expense).

Amounts previously recognised in other comprehensive income and accumulated in equity are reclassified to profit or loss in the periods when the hedged item is recognised in profit or loss, in the same line of the consolidated statement of profit or loss as the recognised hedged item. If a hedged forecast transaction subsequently results in the recognition of a non-financial item or becomes a firm commitment for which fair value hedge accounting is applied, the amount that has been accumulated in the revaluation reserve is removed and included directly in the initial cost or other carrying amount of the asset or the liability.

When the Group discontinues hedge accounting for a cash flow hedge, if the hedged future cash flows are still expected to occur, the amount that has been accumulated in the cash flow hedge reserve remains there until the future cash flows occur; if the hedged future cash flows are no longer expected to occur, that amount is immediately reclassified to profit or loss.

When the Group separates the intrinsic value and time value of an option contract and designates as the hedging instrument only the change in intrinsic value of the option, it recognises some or all of the change in the time value in other comprehensive income which is later removed or reclassified from equity as a single amount or on an amortised basis (depending on the nature of the hedged item) and ultimately recognised in profit or loss.

If a hedging relationship ceases to meet the hedge effectiveness requirement relating to the hedge ratio but the risk management objective for that designated hedging relationship remains the same, the Group will adjust the hedge ratio of the hedging relationship (i.e. rebalances the hedge) so that it meets the qualifying criteria again.

#### Impairment

Financial assets that are measured at amortised cost are assessed for impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the asset have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period of 60 days, as well as observable changes in national or local economic conditions that correlate with default on receivables.

The amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows reflecting the amount of collateral and guarantee, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### 3 Significant accounting policies (continued)

#### (j) Foreign currencies

In preparing the financial statements of each individual group entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences on monetary items are recognised in profit or loss in the period in which they arise.

#### (k) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Revenue is reduced for estimated customer returns, rebates and other similar allowances.

#### (i) Sale of goods and services

Revenue from the sale of goods is recognised when the goods are delivered and titles have passed, at which time all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue from services primarily represents the aggregate invoiced amount for medical services provided to patients (insured and non-insured) during the year and is stated net of any discounts allowed. Revenue is recognised in the accounting period in which services are provided.

#### (ii) Dividend and interest income

Dividend income from investments is recognised when the shareholder's right to receive payment has been established (provided that it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably).

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Group and the amount of income can be measured reliably. Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### (iii) Rental income

The Group's policy for recognition of revenue from operating leases is described in note (I) below.

#### (iv) Capital markets transactions

The Group has arranged debt capital financing on behalf of its clients for the acquisition of high value items, such as vessels and aircraft. The Group earns income from arranging, advising on and administering such transactions. Given the nature of the services, which are predominately event-driven, the fees do not accrue on a time-proportionate basis but are recognised entirely as and when they become due to the Group once the likelihood of occurrence of trigger events has been ascertained.

#### (l) Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### (i) The Group as lessor

Amounts due from lessees under finance leases are recognised as receivables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

#### (ii) The Group as lessee

Assets held under finance leases are initially recognised as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the consolidated statement of financial position as a finance lease obligation.

Lease payments are apportioned between finance costs and reduction of the lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability. Finance costs are recognised immediately in profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Group's general policy on borrowing costs (see note 3 (n) below). Contingent rentals are recognised as expenses in the periods in which they are incurred.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

#### (m) Employee benefits

The provision for employee terminal benefits, included in trade and other liabilities, is calculated in accordance with the UAE Federal Labour Law and are recognised as an expense in the consolidated statement of profit and loss on an accrual basis.

Pension contribution for GCC nationals are recognised as an expense in the consolidated statement of profit and loss on an accrual basis.

Liabilities recognised in respect of other long-term employee benefit are measured at the present value of the estimated future cash outflows expected to be made by the Group in respect of services provided by employees up to the reporting date.

#### 3 Significant accounting policies (continued)

#### (n) Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

#### (o) Government grants

The Group believes that, in most cases, when land is initially received through government grants, the probability that future economic benefits will flow to the Group is uncertain, since, until the Group has established plans to utilise the land, it is possible that such land may revert back to the government. In addition, in the absence of identified use of the land, the amount of future economic benefits cannot be determined with reasonable certainty. Accordingly, land so received is not initially recognised in the consolidated financial statements until certain events occur, which enable management to conclude that it becomes probable that future economic benefits will flow to the Group from its ownership of such land.

Land received as government grants that do not meet the criteria that future economic benefits will flow to the Group, are not recognised, but their existence is disclosed in the consolidated financial statements.

The determination of whether future economic benefits will flow to the Group is made by management using guidelines approved by the Board of Directors; each such determination is also approved by the Board of Directors. Once the determination is made, land is recognised in the financial statements at nominal value.

At the point of such initial recognition, and subsequently, at each reporting date, an assessment is made by the Group as to the ultimate use of the land, and based on such assessment, the land is transferred to the relevant asset category (such as investment property, property, plant and equipment or inventory) depending on its intended use, and is thereafter accounted for using the accounting policy in place for that relevant asset category.

#### (p) Statutory reserve

In accordance with the UAE Federal Law No. 8 of 1984 (as amended) and the Company's Articles of Association, 10% of the profit after tax is transferred at the end of each financial year to a non-distributable statutory reserve. Such transfers are required to be made until the balance of the statutory reserve equals one half of the Company's paid up share capital.

### 4 Critical accounting judgements and key sources of estimation uncertainty

The preparation of the consolidated financial statements in conformity with IFRS requires management to make judgements, estimates or assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revision to accounting estimates are recognised in the period in which the estimates are revised and in any future period affected.

#### (a) Key sources of estimation uncertainty

#### (i) Investment property valuation

The key estimates used in the fair valuation of the Group's investment properties are disclosed in note 7.

### (ii) Impairment of equity-accounted associates and joint ventures

The investment in Abraaj Aqua SPV limited was tested for potential impairment by comparing its carrying amount and recoverable amount. The recoverable amount was determined using level 3 valuation techniques, including the forward industry standard multiples applied to the investees' EBITDA and Enterprise Value. Based on estimates of recoverable amount developed in accordance with these assumptions, an impairment of AED 22,029 thousand was recognised (2014: nil) (note 11).

#### (iii) Impairment of goodwill

Goodwill arising from the acquisition of Anglo Arabian Healthcare group was tested for impairment during the year. The recoverable amount was determined based on fair value calculation which uses cash flow projections based on a business plan covering a 5 year period, and a discount rate between 13.5-16.0% per annum (2014: 12.5-15.0% per annum).

The carrying amount of the Group's interest in Anglo Arabian Healthcare group is AED 184,072 thousand (including goodwill) compared to a recoverable amount of AED 286,330 thousand. The senior management believe that any reasonably possible change in the key assumptions on which the recoverable amount was based would not cause the aggregate carrying amount to exceed the aggregate recoverable amount of the cash-generating unit.

#### (iv) Allowance for doubtful receivables

The Group has estimated the recoverability of trade and other receivable, and loan investments and has considered the allowance required for doubtful receivables. The Group has provided for the allowance for doubtful receivables on the basis of prior experience and the current economic environment.

#### (v) Fair value of financial instruments

The Group has financial assets and liabilities that are measured at fair value for financial reporting purposes. In estimating the fair value of an asset or a liability, the Group uses market-observable data to the extent it is available. Information about the valuation techniques and inputs used in determining the fair value of various financial assets and liabilities are disclosed in note 26(a).

#### (b) Critical accounting judgements

### (i) Possibility of future economic benefits from land received as government grant

Refer to note 3(o) for a description of judgements used to ascertain the possibility of future economic benefits from land received as government grant.

#### (ii) Significant influence over Aercap Holdings NV

The Group holds two seats on AerCap's Board of Directors, as well as representation on the various Board sub-committees on which it currently serves in addition to its 13.5% equity ownership. Accordingly, the Group's investment in Aercap is classified as an equity-accounted associate.

#### (iii) Classification of financial investments

As described in Note 3 (i), investments are classified as either financial investments at fair value through profit or loss or fair value through other comprehensive income. In judging whether investments are either financial investments at fair value through profit or loss or fair value through other comprehensive income, the Group has considered the detailed criteria for determination of such classification as set out in IFRS 9 Financial Instruments.

#### 5 Composition of the Group

#### 5.1 Subsidiaries

Details of the Group's material subsidiaries at the end of the reporting period are as follows.

	Country of incorporation Principal activity		Group's sh	nareholding
			2015	2014
Subsidiary				
Principal Investments				
Tamarind Lease Limited	Cayman Islands	Finance leasing	100%	100%
Waha AC Cooperatief U.A. <sup>1</sup>	Netherlands	Investment in AerCap NV	100%	100%
Al Waha Maritime LLC <sup>2</sup>	UAE	Maritime leasing	100%	100%
Siraj Finance PrJSC	UAE	Finance	-	83.3%
Investment Management				
Anglo Arabian Healthcare Investments LLC	UAE	Healthcare	90.1%	90.1%
Waha Capital Investments LLC	UAE	Financial investments	100%	100%
Waha Investment Management Company SPC <sup>3</sup>	Cayman Islands	Financial investments	99.3%	100%
Oasis Investment No 1 Limited	Cayman Islands	Private financial transactions	100%	100%
Oasis Investment No 2 Limited	Cayman Islands	Private financial transactions	100%	100%
Industrial Real Estate				
Al Waha Land LLC	UAE	Industrial Real Estate	100%	100%

<sup>&</sup>lt;sup>1</sup> Holding Company carrying an investment in AerCap.

#### 5.2 Details of subsidiaries with material non-controlling interests

Anglo Arabian Healthcare Investments LLC is a holding company for the Group's 93% ownership interest in Proficiency Central Laboratories LLC (2014: 70%), 70% in Sharjah Corniche Hospital LLC and Health Bay Polyclinic (2014: 70%), 60% in Ibn Sina Medical Centre LLC and Oras Medical Center LLC (2014: 60%), and 100% in AAH Services FZ LLC (2014: 100%).

Summarised financial information in respect of the Group's subsidiary that has material non-controlling interests is set out below. The summarised financial information below represents amounts before intragroup eliminations.

	2015 AED '000	2014 AED '000
Balance sheet		
Non-current assets	205,693	86,830
Current assets	147,154	56,857
Current liabilities	(87,930)	(51,524)
Non-controlling interests	(53,616)	(14,772)
Equity attributable to owners of the Company	211,301	77,391

Profit or loss  Revenue 247,974  Expenses (277,543)  Profit / (loss) for the year (29,569)  Profit / (loss) attributable to owners of the Company (39,032)  Profit / (loss) attributable to the non-controlling interests 9,463	Year ended 31 December 2014
Expenses (277,543)  Profit / (loss) for the year (29,569)  Profit / (loss) attributable to owners of the Company (39,032)	
Profit / (loss) for the year (29,569) Profit / (loss) attributable to owners of the Company (39,032)	128,601
Profit / (loss) attributable to owners of the Company (39,032)	(139,675)
	(11,074)
Profit / (loss) attributable to the non-controlling interests 9,463	(11,264)
	190
Profit / (loss) for the year (29,569)	(11,074)
Cash flows	
Net cash outflow from operating activities (52,343)	(32,357)
Net cash outflow from investing activities (118,863)	(20,130)
Net cash inflow from financing activities 180,085	54,153
Net cash inflow 15,699	6,821

The Group carries options to buy out the equity ownership of certain non-controlling interest holders, for a fixed predetermined valuation multiple. The value of these options at 31 December 2015 is insignificant.

<sup>&</sup>lt;sup>2</sup> Ultimate holding Company carrying an investment in Stanford Marine Group Inc. (SMG), through intermediate holding entities OL SPV Limited, Abraaj Aqua SPV Limited and Aqua Consortium Limited respectively (note 11).

<sup>&</sup>lt;sup>3</sup> During the year the investments and related account balances of Middle East Securities Limited were transferred to Waha Investment Management Company SPC.

#### 5 Composition of the Group (continued)

#### 5.3 Acquisition during the year

On 12 February 2015, the Group acquired, through Anglo Arabian Healthcare Investments LLC, a 70% stake in the share capital of Health Bay Polyclinic ("Health Bay") and on 12 August 2015 a 100% stake in the share capital of Orchid Reproductive & Andrology Services FZ LLC ("ORAS"), both healthcare entities in the UAE.

Post acquisition, the Group carried out a Purchase Price Allocation exercise to determine the fair value of net assets acquired, including the identification and recognition of intangible assets, as follows:

	Health Bay AED '000	ORAS AED '000	Total AED '000
Cash and cash equivalents	1,993	4	1,997
Trade and other receivables	14,917	259	15,176
Inventory	211	10	221
Fixed assets	6,670	1,395	8,065
Trade and other payables	(11,435)	(40)	(11,475)
Gratuity	(788)	(77)	(865)
Intangible asset	24,888	2,699	27,587
Fair value of identifiable net assets	36,456	4,250	40,706
Less: non-controlling interest	(10,937)	-	(10,937)
Group's share of identifiable net assets	25,519	4,250	29,769
Consideration	61,218	4,250	65,468
Goodwill	35,699	-	35,699
	Health Bay AED '000	ORAS AED '000	Total AED '000
Consideration transferred	61,218	4,250	65,468
Less: Cash acquired with net assets	(1,993)	(4)	(1,997)
Net consideration transferred	59,225	4,246	63,471

The revenue included in the consolidated statement of profit or loss since acquisition of Health Bay to 31 December 2015 was AED 56,366 thousand. Health Bay Polyclinic contributed net profit of AED 502 thousand.

The revenue included in the consolidated statement of profit or loss since acquisition of ORAS to 31 December 2015 was nil. ORAS contributed a loss of AED 4,294 thousand.

Had Health Bay and ORAS been consolidated from 1 January 2015, the revenue of the Group from continuing operations would have been AED 285,311 thousand, and the Group's profit for the year from continuing operations would have been AED 577,534 thousand.

#### 5.4 Disposal during the year

During the year, Siraj Finance PrJSC was sold to a third party for cash consideration of AED 68,576 thousand resulting in a net cash inflow of AED 23,124 thousand and a gain on disposal of AED 4.291 thousand.

#### 6 Operating segments

During the year, the Group launched an investment management business to offer third-party investors access to opportunities in listed equities, credit and private equity. This resulted in a reorganisation of its primary activities into four major segments and an adjustment to the Group structure accordingly. Reflecting this development, the management of the Group revised their key responsibilities as well as the internal reporting.

Based on the information reported to the Group's Board of Directors for the allocation of resources, marketing strategies, management reporting lines and measurement of performance of business, the reportable segments under IFRS 8 were identified according to the structure of investment activities and services to customer groups.

#### **Principal Investments**

The Principal Investments segment holds all of the Group's proprietary investments in diversified industries including aviation, maritime, financial and infrastructure.

#### **Investment Management**

#### Private Equity

The Private Equity segment represents a platform to provide investors access to attractive growth opportunities in the MENA region and currently holds Anglo-Arabian Healthcare, a UAE healthcare provider and National Petroleum Services, an oil and gas services company.

#### **Investment Management**

#### Capital Markets

The Capital Markets segment represents a platform to provide investors access to opportunities in equities and credit, and other investment management services.

#### **Industrial Real Estate**

The Industrial Real Estate segment represents the Group's interest in light industrial real estate.

#### 6 Operating segments (continued)

Information related to the operating segments is mentioned below as at and for the year ended 31 December:

		Investment A	Management			
AED '000	Principal Investments	Private Equity	Capital Markets	Industrial Real Estate	Corporate	Consolidated
2015						
Revenue from sale of goods and services	95	247,974	-	29,216	-	277,285
Income from investment in equity-accounted investees, net	610,060	256	-	-	-	610,316
Gain on disposal of equity-accounted associates and joint ventures	-	-	-	-	-	-
Income from financial investments	11,579	-	190,828	-	-	202,407
Other income / (expense)	(7,748)	3,341	5,139	5,804	(218)	6,318
General and administrative expenses – parent	(17,078)	-	(18,608)	-	(113,733)	(149,419)
General and administrative expenses – subsidiaries	(1,726)	(196,063)	-	(10,715)	-	(208,504)
Finance cost, net	(1,162)	(218)	(23,217)	-	(48,560)	(73,157)
Profit for the year	593,926	(29,313)	154,142	21,925	(162,511)	578,169
Other comprehensive income	(343,693)	1,376	-	-	-	(342,317)
2014 (restated)						
Revenue from sale of goods and services	652	128,600	-	15,227	-	144,479
Income from investment in equity-accounted investees, net	522,691	4,356	-	-	-	527,047
Gain on disposal of equity-accounted associates and joint ventures	1,398,638	-	-	-	-	1,398,638
Income from financial investments	13,191	-	224,117	-	-	237,308
Other income / (expense)	(25,161)	2,081	10,300	(125,622)	1,482	(136,920)
General and administrative expenses – parent	(19,828)	-	(21,179)	-	(128,382)	(169,389)
General and administrative expenses – subsidiaries	(1,835)	(100,940)	-	(8,804)	-	(111,579)
Finance cost, net	(1,467)	(303)	(14,629)	-	(98,565)	(114,964)
Profit for the year	1,886,327	(6,818)	198,610	(120,178)	(225,465)	1,732,476
Other comprehensive income	407,331	-	-	-	-	407,331

Segment income reported above represents income generated from external customers. There was no inter-segment income during the year (2014: nil). All revenues are generated from sales of goods and services within the UAE. Included in revenue from sales of goods and services are revenues of approximately AED 64,859 (2014: AED 36,101) which arose from sales to the Group's largest customer. No other single customers contributed 10% or more to the Group's revenue for both 2015 and 2014.

During the year, the Group recognised an impairment loss of AED 22,029 thousand (2014: AED 31,803 thousand) in equity accounted investees in the Principal Investments segment and a loss in fair value of AED 781 thousand (2014: AED 126,083 thousand) in the Industrial Real Estate segment.

		Investment	Management			
AED '000	Principal Investments	Private Equity	Capital Markets	Industrial Real Estate	Corporate	Consolidated
2015						
Investment in equity-accounted associates and joint ventures	4,434,812	280,165	-	-	-	4,714,977
Other assets	456,034	352,847	2,452,318	736,651	893,109	4,890,959
Segment assets	4,890,846	633,012	2,452,318	736,651	893,109	9,605,936
Segment liabilities	25,755	98,928	1,542,513	17,756	3,993,670	5,678,622
Capital expenditures	555	23,585	3,803	3,858	6,216	38,017
Depreciation and amortisation	48	15,948	210	142	3,430	19,778
2014 (restated)						
Investment in equity-accounted associates and joint ventures	3,839,694	278,533	-	-	-	4,118,227
Other assets	903,379	143,687	1,718,878	708,061	2,199,228	5,673,233
Segment assets	4,743,073	422,220	1,718,878	708,061	2,199,228	9,791,460
Segment liabilities	31,374	52,364	1,008,665	18,596	4,271,993	5,382,992
Capital expenditures	16	2,658	43	6,454	1,278	10,449
Depreciation and amortisation	13	5,558	34	21	3,016	8,642

For the purpose of monitoring segment performance and allocating resources between segments:

- All assets are allocated to operating segments other than corporate assets of AED 893,109 thousand (2014: AED 2,199,228 thousand)
- All liabilities are allocated to operating segments other than corporate liabilities of AED 3,993,670 thousand (2014: 4,271,993 thousand)

The accounting policies of the operating segments are the same as the Group's accounting policies described in note 3. Segment profit represents the profit before tax earned by each segment without allocation of central administration cost amounting to AED 162,511 thousand (2014: AED 225,465 thousand). This is the measure reported to the chief operating decision maker for the purposes of resource allocation and assessment of segment performance.

The comparative amounts of 31 December 2014 have been restated to correspond to the restructured segments. Accordingly, amounts reported under the previous "Principal Investments" segment has been allocated between the newly restructured segments; "Principal Investments" and "Investment Management - Private Equity".

#### 7 Investment property

	2015 AED '000	2014 AED '000
At 1 January	692,007	809,491
Additions	4,784	8,599
Fair value loss	(781)	(126,083)
At 31 December	696,010	692,007

The Group has recognised a portion of the land granted in the consolidated financial statements by applying the accounting policy with respect to government grants (refer to note 3(o)) and investment properties (refer to note 3(d)). At 31 December 2015, the fair value of the unrecognised portion of the land granted is estimated at AED 261,143 thousand (2014: AED 277,253 thousand).

No borrowing costs were capitalised during the current and prior year as substantially all the activities necessary to prepare the investment property for its intended use are complete.

Investment property is pledged as security against the Group's borrowings (note 16).

The fair value has been determined based on level 3 valuation methodologies accepted by the Royal Institute of Chartered Surveyors. The valuation, as of 31 December 2015, was performed by accredited independent appraisers having an appropriate recognised professional qualification and recent experience in the location and category of the property being valued. In estimating the fair value, the current use of the property was deemed to be its highest and best use. Valuation methodologies considered by the independent appraisers include:

- The Income Capitalisation Approach, used for existing small industrial units, where income receivable under comparable leases, exising lease agreements and projected future rental streams are capitalised at appropriate rates to reflect the investment market conditions at the valuation date.
- The Residual Value Method, used for planned small industrial units, which requires the use of estimates such as leasing rates, construction costs, professional fees, financing cost and targeted internal rate of return. These estimates are based on local market conditions existing at the end of the reporting period.
- The Residual Value Method, used for serviced land, which requires the use of estimates such as sale price, construction costs, professional fees, financing cost and targeted internal rate of return. These estimates are based on local market conditions existing at the end of the reporting period.

Based on the revaluation, a fair value decrease of AED 781 thousand was recognised in the current year (2014: AED 126,083 thousand). The fair value loss is presented within "other income / (expense), net" line on the consolidated statement of profit or loss.

For existing small industrial units, an increase/decrease of 10% in rental income would have increased/decreased the valuation by AED 17,973 thousand. Further a capitalisation rate of 10% was assumed, an increase/decrease of 1% of which would have (decreased)/increased the valuation by AED (24.614) thousand / AED 29,964 thousand respectively.

For planned small industrial units, an increase/decrease of AED 10 per square metre in annual lease rates would have increased/decreased the valuation by AED 5,918 thousand. An increase/decrease of AED 10 per square metre in construction costs would have increased/decreased the valuation by AED 887 thousand. Further a discount rate of 20% was assumed, an increase/decrease of 10% of which would have (decreased)/increased the valuation by AED 22,918 thousand respectively.

For serviced land, an increase/decrease of AED 10 per square metre in sale price would have increased/decreased the valuation by AED 2,408 thousand. Further an internal rate of return of 20% was assumed, an increase/decrease of 2% of which would have increased/decreased the valuation by AED (21,937) thousand / AED (23,808) thousand respectively.

#### 8 Goodwill and intangible assets

	Goodwill <sup>1</sup> AED '000	Trademarks AED '000	Licences AED '000	Contract AED '000	Exclusive rights <sup>2</sup> AED '000	Software AED '000	Total AED '000
Useful economic life (years)		5 - 10	5	5	25	3 - 5	
Cost							
Balance at 1 January 2014	48,391	3,456	5,723	-	-	5,030	62,600
Additions	-	-	-	-	-	390	390
Acquisitions through business combinations	6,195	-	-	15,371	-	-	21,566
Balance at 31 December 2014	54,586	3,456	5,723	15,371	-	5,420	84,556
Adjustment	643	-	2,453	10,218	-	-	13,314
Additions	-	-	-	-	28,433	4,955	33,388
Acquisitions through business combinations (note 5)	35,699	24,888	2,699	-	-	-	63,286
Balance at 31 December 2015	90,928	28,344	10,875	25,589	28,433	10,375	194,544
Accumulated amortisation and impairment							
Balance at 1 January 2014	-	-	-	-	-	4,973	4,973
Amortisation expense	-	742	1,145	359	-	-	2,246
Balance at 31 December 2014	-	742	1,145	359	-	4,973	7,219
Adjustment	-	396	1,580	67	-	-	2,106
Amortisation expense	-	2,874	1,845	5,118	857	292	10,986
Balance at 31 December 2015	-	4,012	4,570	5,544	857	5,265	20,248
Net Carrying Amount							
As at 31 December 2015	90,928	24,332	6,305	20,045	27,576	5,110	174,296
As at 31 December 2014	54,586	2,714	4,578	15,012	-	447	77,337

Goodwill is allocated to distinct cash generating units within the healthcare businesses, namely Proficiency Healthcare Diagnostics Laboratories LLC, Sharjah Corniche Hospital LLC, Ibn Sina Medical Centre LLC, Health Bay Polyclinic and Oras Medical Center LLC.

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<sup>&</sup>lt;sup>2</sup> On 24 March 2015, the Group acquired exclusive rights from Oasis Hospital, Al Ain, to manage and operate its Oasis Laboratory for a period of 25 years for a total consideration of AED 28,433 thousand. The laboratory is engaged in providing point of care testing and laboratory service.

#### 9 Investments in finance leases

The Group has placed assets on finance leases for periods up to 3 years (2014: 4 years), with effective interest rate of 9.21% (2014: 9.21%). This rate is assessed on the risk associated with the asset and the credit rating of the customer.

The payment profile of the finance leases is as follows:

	Minimum	Minimum lease payment		nt value of lease payments
	2015 AED '000	2014 AED '000	2015 AED '000	2014 AED '000
Within one year	7,757	7,757	6,385	5,826
Between one year and five years	12,283	20,039	11,389	17,774
	20,040	27,796	17,774	23,600
Less: unearned finance income	(2,266)	(4,196)	-	
Present value of minimum lease payment receivable	17,774	23,600	17,774	23,600

The finance leases at the end of the reporting period are neither past due nor impaired.

#### 10 Loan investments

	2015 AED '000	2014 AED '000
Loan to an equity accounted investee <sup>1</sup>	12,283	23,541
Loan portfolio <sup>2</sup>	220,680	220,680
	232,963	244,221

<sup>&</sup>lt;sup>1</sup> The equity accounted investee is based in the Middle East region. The loan is secured by the investees' investments and properties (note 23).

#### 11 Investments in equity-accounted associates and joint ventures

	AED '000	AED '000
Carrying amount		
Associates	4,496,306	3,928,288
Joint Ventures	218,671	189,939
Total	4,714,977	4,118,227

#### 11.1 Details of material associates

Details of each of the Group's material associates at the end of the reporting period are as follows:

	Principal activity	Country of incorporation	Beneficial shareholding		
			2015	2014	
Associate					
AerCap Holdings NV ("Aercap")	Aircraft leasing	Netherlands	13.5%	12.6%	
National Petroleum Services ("NPS") <sup>1</sup>	Oil and gas services	Bahrain	20.2%	20.2%	
Abraaj Aqua SPV limited <sup>2</sup>	Maritime leasing	Cayman Islands	45.0%	45.0%	

<sup>&</sup>lt;sup>1</sup> Held indirectly through NPS Holdings limited, a DIFC registered entity.

Summarised financial information in respect of each of the Group's material associates is set out below. The summarised financial information below represents amounts shown in the associate's financial statements prepared in accordance with IFRS (adjusted by the Group for equity accounting purposes).

	AerCap		NPS		Abraaj Aqua SPV	
	2015 AED '000	2014 AED '000	2015 AED '000	2014 AED '000	2015 AED '000	2014 AED '000
Statement of financial position						
Current assets	31,468,747	29,338,251	573,341	508,921	362,263	404,231
Non-current assets	130,048,706	132,005,973	1,589,080	1,586,527	1,414,999	1,480,026
Current liabilities	20,897,760	20,311,534	201,109	153,659	551,728	627,090
Non-current liabilities	109,629,569	111,819,998	591,750	588,796	1,010,406	1,039,660
Statement of profit or loss						
Revenue	19,447,627	13,388,979	749,264	401,667	821,465	979,506
Profit (loss) for the year	4,335,369	2,980,824	14,572	(3,204)	(2,049)	(21,674)
Other comprehensive income for the year	2,163	11,016	(1,593)	6,830	-	_
Total comprehensive income for the year	4,337,532	2,991,840	12,980	3,626	(2,049)	(21,674)
Group's share of contingencies	-	2,648	53,914	25,977	88,190	148,057
Group's share of commitments	10,476,836	11,593,856	35,512	7,619	-	_

<sup>&</sup>lt;sup>2</sup> Loan portfolio is based outside UAE, carries an interest of 3.93% per annum and matures after one year.

<sup>&</sup>lt;sup>2</sup> The Group's legal ownership in Abraaj Aqua SPV limited is 49%.

Dunia Financo

# Notes to the consolidated financial statements (continued)

#### 11 Investments in equity-accounted associates and joint ventures (continued)

#### 11.1 Details of material associates (continued)

Reconciliation of the above summarised financial information to the carrying amount of the interest in the Group's material associates recognised in the consolidated financial statements:

	A	erCap	1	IPS	Abraaj A	Aqua SPV
	2015 AED '000	2014 AED '000	2015 AED '000	2014 AED '000	2015 AED '000	2014 AED '000
Net assets of the associate	30,707,486	28,922,972	1,381,332	1,370,419	215,127	217,507
Proportion of the Group's ownership interest	13.5%	12.6%	20.2%	20.2%	45%	45%
Group's share of net assets of the associate	4,134,055	3,644,294	278,338	276,139	96,807	97,878
Goodwill	-	-	-	-	45,725	67,754
Other adjustments	(60,375)	(158,544)	1,827	2,394	(7)	(1,627)
Carrying amount of associate	4,073,680	3,485,750	280,165	278,533	142,526	164,005

In May 2014, the Group's investment in Aercap was diluted from 26.2% to 14.1% following Aercap's acquisition of 100% common stock of International Lease Finance Corporation (ILFC) from American International Group, Inc (AIG) for a combined consideration of AED 11,034,000 thousand (US\$ 3 billion) in cash and 97.6 million new shares in Aercap. The dilution of the Group's stake was accounted for as a deemed disposal resulting in the recognition of a gain on disposal of AED 1,306,629 thousand. Further, in 2014, the Group disposed 1.4% of its stake, followed by increases of 1.0% and 0.1% in 2015 due to Aercap's share buyback program and the Group's acquisition respectively.

#### 11.2 Details of material joint ventures

Details of each of the Group's material joint ventures at the end of the reporting period are as follows:

Joint venture	Principal activity	Country of incorporation	Group's sl	nareholding
			2015	2014
Dunia Finance <sup>1</sup>	Banking	UAE	25.0%	25.0%

<sup>1</sup> Dunia Finance includes Dunia Finance LLC and Dunia Services FZ-LLC

Summarised financial information in respect of each of Dunia Finance is set out below. The summarised financial information below represents amounts shown in the joint venture's financial statements prepared in accordance with IFRS (adjusted by the Group for equity accounting purposes).

	Dullia	rinance
	2015 AED '000	2014 AED '000
Statement of financial position		
Current assets	152,394	93,906
Non-current assets	2,035,806	1,517,308
Current liabilities	156,958	118,294
Non-current liabilities	1,247,576	842,340
Statement of profit or loss		
Revenue	726,549	387,813
Profit for the year	250,886	200,628
Statement of cash flows		
Dividends received during the year	29,450	5,500
Group's share of contingencies	474,579	317,209
Group's share of commitments	2,307	3,964

#### 11 Investments in equity-accounted associates and joint ventures (continued)

Reconciliation of the above summarised financial information to the carrying amount of the interest in the Group's material joint ventures recognised in the consolidated financial statements:

	<b>Dunia Finance</b>	
	2015 AED '000	2014 AED '000
Net assets of the joint venture	783,666	650,580
Proportion of the Group's ownership interest	25%	25%
Group's share of net assets of the joint venture	195,917	162,645
Goodwill	6,405	6,405
Other adjustments	(1,260)	150
Carrying amount of joint venture	201,062	169,200

#### 11.3 Movement of investment in equity-accounted associates and joint ventures

The movement of investment in equity-accounted associates and joint ventures is presented below:

	2015 AED '000	2014 AED '000
As at 1 January	4,118,227	2,667,864
Acquisitions	17,980	279,732
Disposals	-	(662,799)
Share of income, net	610,316	527,047
Deemed disposal gain on Aercap Holdings N.V.	-	1,306,629
Share of equity reserves	861	5,873
Distributions received	(32,407)	(6,119)
At 31 December	4,714,977	4,118,227

The Group's investments with a carrying amount of AED 4,353,779 thousand (2014: AED 3,764,284 thousand) are collateralised against the Group's borrowings (note 16).

The Group recognised an impairment loss of AED 22,029 thousand (2014: AED 15,974 thousand) in equity-accounted associates and joint ventures during the year (note 4(a)).

Investment in equity-accounted associates and joint ventures domiciled outside UAE amount to AED 4,353,779 thousand (31 December 2014: AED 3,770,105 thousand).

The fair value of publicly listed equity-accounted associates and joint ventures based on quoted market price is AED 4,282,508 thousand (2014: AED 3,833,158 thousand), carried at AED 4,073,613 thousand (2014: AED 3,485,750 thousand).

#### 12 Financial investments

	2015 AED '000	2014 AED '000
Financial assets at FVTOCI		
Unquoted fund <sup>1</sup>	142,280	132,387
Derivatives designated and effective as hedging instruments carried at fair value		
Equity price collar <sup>2</sup>	275,255	629,513
Financial assets at amortised cost		
Listed fixed income securities <sup>3</sup>	-	163,791
Financial assets at fair value through profit or loss		
Derivative assets <sup>5</sup>	106,493	93,229
Listed fixed income securities <sup>3</sup>	1,487,341	652,930
Listed equity securities <sup>4</sup>	204,163	228,575
Other investments	5,376	6,035
	2,220,908	1,906,460

Notes to the consolidated financial statements

Financial investments held outside the UAE amount to AED 1,853,511 thousand (31 December 2014: AED 1,534,794 thousand).

- <sup>1</sup> The unquoted fund is a private equity fund that invests in infrastructure development projects across MENA. Within the infrastructure segment, the fund's mandate is to invest in areas such as energy, transport, environmental services and social infrastructure. It is registered in the UAE and managed by the Group. During the year, the Group recognised a fair value gain of AED 11,080 thousand (31 December 2014: loss of AED 2,115 thousand). As at 31 December 2015, the Group has a further investment commitment of AED 32,167 thousand (2014: AED 32,167 thousand) with respect to this fund.
- <sup>2</sup> The Group carries equity price collars on approximately 12.6% stake in AerCap, representing an investment of AED 225,940 thousand, at floor and cap prices in the range of US\$ 37.11 42.39 and US\$ 51.54 61.23 per share respectively. The equity price collars have been designated as cash flow hedging instruments, hedging the cash proceeds on a highly probable future sale of the shares, and accounted for as at fair value through OCI (Note 16). During the year the Group recognised a loss of AED 354,258 thousand (2014: gain of AED 403,573 thousand) on cash flow hedges through other comprehensive income.
- <sup>3</sup> The Group holds a portfolio of listed fixed income securities that carry variable interest rates. The fixed income securities have an average yield to maturity of 5.20% (2014: 10.43%). As at 31 December 2015, the securities have maturity dates ranging between 1 month and 34 years. During the year, the Group reclassified listed fixed income securities from financial assets at amortised cost to fair value through profit or loss following a change in business model.

Listed fixed income securities totalling AED 1,474,730 thousand (31 December 2014: AED 816,721 thousand) are pledged as security against the Group's borrowings under repurchase agreements (note 16). The repurchase agreements are subject to a master netting agreement.

- <sup>4</sup> The Group's portfolio of listed equity securities includes UAE equities amounting to AED 101,620 thousand and other GCC equities amounting to AED 85,251 thousand. During the year, the Group purchased listed equity shares for AED 2,047,122 thousand.
- <sup>5</sup> Derivative assets held by the Group, have a notional value of AED 1,296,863 thousand (31 December 2014: AED 1,422,650 thousand).

#### 13 Trade and other receivables

	2015 AED '000	2014 AED '000
Trade receivables	175,292	77,613
Allowance for doubtful debts	(21,544)	(22,192)
Prepayments and advances	24,759	13,394
Accrued interest	62,673	56,482
Amounts set aside for prior year dividends	39,420	23,762
Deposits under lien	35,000	70,000
Other receivables	33,077	30,271
	348,677	249,330

The maximum exposure to credit risk for trade receivables as at 31 December by geographic region is:

	2015 AED '000	2014 AED '000
Middle East and Asia Pacific	58,271	55,421
Other regions	95,477	-
	153,748	55,421

The ageing of trade receivables as at 31 December is:

	2015 AED '000	2014 AED '000
Not past due	84,515	8,069
Within 90 days	32,349	18,799
91 days – 180 days	39,792	12,682
181 days – 365 days	7,842	10,185
> 365 days	10,794	27,878
	175,292	77,613

Movement in allowance for doubtful debts:

	2015 AED '000	2014 AED '000
Balance at the beginning of the year	22,192	4,107
Recognised through business combinations	2,421	_
Impairment losses recognised during the year	2,711	18,085
Reversal of allowance	(5,780)	_
Balance at the end of the year	21,544	22,192

In determining the recoverability of a trade receivable, the Group considers any change in the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period.

Deposits under lien represent cash collateral for letters of guarantee issued by commercial banks in favour of the Central Bank of the UAE on behalf of the Group. The interest rate on deposits under lien is 0.50% (2014: 0.50% and 0.68%) per annum. All deposits under lien are placed with UAE banks.

#### 14 Cash and cash equivalents

	2015 AED '000	2014 AED '000
Short term deposits held with banks	713,526	2,031,271
Cash at bank	438,094	428,977
Cash in hand	38	163
	1,151,658	2,460,411

The interest rate on short term deposits ranges between 1.75% and 2.10% (2014: 0.70% and 1.15% per annum). All short term deposits are placed with UAE banks.

#### 15 Share capital and dividend

	2015	2014
	AED '000	AED '000
Authorised and fully paid up capital		
1,944,514,687 shares (2014: 1,944,514,687 shares) of AED 1 each	1,944,515	1,944,515

On 24 March 2015, the Company held its Annual General Meeting which, among other things, approved a 30% cash dividend amounting to AED 568,136 thousand representing AED 0.30 per share (20 March 2014: cash dividend of AED 189,709 thousand representing AED 0.10 per share).

A cash dividend of AED 0.20 per share for 2015 is proposed by the Board of Directors of the Company subject to the approval of the shareholders in the forthcoming Annual General Meeting.

On 17 September 2014, the Company's Board of Directors approved the implementation of a share buy-back programme for up to 10% of the outstanding shares of the Company. The Securities & Commodities Authority (SCA) approved the programme on 20 October 2014, which subsequently ended on 18 October 2015. As of 31 December 2015, the Company had bought 89,008,340 shares at AED 233,168 thousand (31 December 2014: 18,075,075 shares at AED 49,087 thousand) and carried the same as treasury shares.

The basic and diluted earnings per share for the year ended 31 December 2015 has been calculated using the weighted average number of shares outstanding during the year after considering the effect of treasury shares.

	2015 AED '000	2014 AED '000
Profit for the year attributable to owners of the Company	587,841	1,732,671
Weighted average number of ordinary shares for the purposes of basic and diluted earnings per share	1,884,261	1,943,902

#### 16 Borrowings

	31 December 2015 AED '000						ecember 2014 AED '000			
	Effective Interest Rate	< 1 year	1 – 3 years	3 years	Total	Effective Interest Rate	< 1 year	1 – 3 years	3 years	Total
Funding against collared assets <sup>1</sup>	0.6% to 1.2%	525,815	3,350,655	-	3,876,470	0.6% to 1.2%	-	3,326,731	525,571	3,852,302
Secured term loans <sup>2</sup>	LIBOR+3%	5,191	9,508	-	14,699	LIBOR+3%	306,979	10,496	4,226	321,701
Repurchase liabilities <sup>3</sup>	1m LIBOR	1,200,944	-	-	1,200,944	1m LIBOR	663,566	-	-	663,566
Unsecured loans <sup>4</sup>	EIBOR - 3.93%	9,462	-	220,680	230,142	3.93%	5,350	-	220,680	226,030
		1,741,412	3,360,163	220,680	5,322,255		975,895	3,337,227	750,477	5,063,599

On 2 September 2014 and 1 December 2014, the Group completed hedging and funding transactions for approximately 12.6% stake in AerCap, whereby an amount of AED 3,843,025 thousand was raised (net of AED 110,961 thousand prepaid interest cost) as interest bearing financing (note 12).

The investments and assets pledged to lenders as security are the Group's interests in equity accounted investees (refer to note 11), investment property (refer to note 7), listed equity securities (refer to note 12) and listed fixed income securities (refer to note 12).

<sup>&</sup>lt;sup>2</sup> On 27 March 2014, the Group completed the refinancing of its secured corporate term and revolving loan facility replacing it with a 5 year secured borrowing totalling to AED 2,758,500 thousand, comprising a term loan of AED 1,379,250 thousand and a revolving loan of the same amount. As at 31 December 2015, the Group had AED 1,379,250 thousand (2014: AED 1,379,250 thousand) of un-drawn banking facilities in the form of a revolving loan.

<sup>&</sup>lt;sup>3</sup> Repurchase liabilities represent the Group's effective borrowings against its investment in listed fixed income securities under a repurchase contract.

<sup>&</sup>lt;sup>4</sup> These represent commercial loans and other banking facilities obtained by the Group, denominated in US Dollars.

#### 16 Borrowings (continued)

The movement of borrowings is presented below:

	2015 AED '000	2014 AED '000
At 1 January	5,063,599	2,379,768
Loans drawn-down	558,014	2,371,335
Loan arrangement and prepaid interest costs, net of amortisations	42,931	(115,609)
Loans repaid	(342,289)	(3,525,881)
Funding against collared assets	-	3,953,986
	5,322,255	5,063,599

#### 17 Trade and other liabilities

	2015 AED '000	2014 AED '000
Trade payables	54,437	24,512
Interest accrued on borrowings	47,380	41,163
Derivative liabilities <sup>1</sup>	50,542	69,860
End of service benefit provision	21,715	18,236
Dividends payable	42,133	26,671
Long term employee incentive (note 25)	4,939	_
Other payables and accruals	135,221	138,951
	356,367	319,393

Trade and other liabilities are stated at amortised cost except for derivative liabilities which are stated at fair value through profit or loss. The average credit period for the trade payables is 60 days. The Group has financial risk management policies in place to ensure that all the payables are paid within the agreed credit period. The contractual maturities for trade payables are within one year.

<sup>1</sup> The derivative liabilities held by the Group have a notional value of AED 1,171,560 thousand (2014: AED 1,386,573 thousand).

The derivative liabilities mainly represent interest rate swaps with the following maturity profiles:

	2015 AED '000	2014 AED '000
Due within 1 year	25,469	34,232
Due between 1 to 3 years	20,367	31,131
More than 3 years	4,706	4,497
	50,542	69,860

#### 18 Revenue from sale of goods and services

		2015 AED '000		201 AED '(		0
	Revenue	Cost of Sale	Gross Profit	Revenue	Cost of Sale	Gross Profit
Sales of services	247,974	(84,603)	163,371	128,601	(40,514)	88,087
Rental income	29,216	(2,379)	26,837	15,227	(979)	14,248
Sale of inventory	95	(95)	-	651	(651)	_
	277,285	(87,077)	190,208	144,479	(42,144)	102,335

Revenue and cost of sales of services are mainly attributable to the healthcare operations. Rental income and direct cost of sales relate to the Group's investment property (note 7).

#### 19 Income from financial investments

	2015 AED '000	2014 AED '000 Restated*
Financial assets at FVTOCI		
Unquoted fund – dividend income	10,764	12,168
Financial assets at amortised cost		
Listed fixed income securities – interest income	2,539	7,451
Financial assets at fair value through profit or loss		
Derivative assets	1,022	1,286
Listed fixed income securities	48,700	4,759
Listed equity securities	48,904	10,241
Others <sup>1</sup>	90,478	201,403
	202,407	237,308

<sup>1</sup> Others include income from arranging, advising and administering capital financing on behalf of Waha Capital clients.

<sup>\*</sup> Income from financial investments line item aligns the profit or loss derived from the Group's financial investments. It includes amounts previously presented under the "Income from capital markets" line item, as well as "Dividend income from investments at FVTOCI" and "Fair value gain on derivatives designated at FVTPL" previously presented under the "other income/(expense)" line item.

#### 20 Other income / (expense), net

	2015 AED '000	2014 AED '000 Restated*
Interest income from loan investments at amortised cost	10,795	10,706
Interest income from finance leases	1,931	2,441
Fair value loss on investment property	(781)	(126,083)
Provision for slow moving and obsolete inventories	95	(5,437)
Provision for doubtful debts	(11,258)	(26,366)
Other	5,536	7,819
	6,318	(136,920)

#### 21 General and administrative expenses

2015 AED '000			2014 AED '000		
Company	Subsidiaries	Total	Company	Subsidiaries	Total
106,073	87,159	193,232	123,747	64,412	188,159
14,179	5,193	19,372	20,354	5,419	25,773
3,687	5,105	8,792	3,063	3,333	6,396
-	10,986	10,986	-	2,246	2,246
25,479	100,062	125,541	22,225	36,169	58,394
149,418	208,505	357,923	169,389	111,579	280,968
	106,073 14,179 3,687 - 25,479	AED '000  Company Subsidiaries  106,073 87,159  14,179 5,193  3,687 5,105  - 10,986  25,479 100,062	AED '000           Company         Subsidiaries         Total           106,073         87,159         193,232           14,179         5,193         19,372           3,687         5,105         8,792           -         10,986         10,986           25,479         100,062         125,541	AED '000           Company         Subsidiaries         Total         Company           106,073         87,159         193,232         123,747           14,179         5,193         19,372         20,354           3,687         5,105         8,792         3,063           -         10,986         10,986         -           25,479         100,062         125,541         22,225	AED '000         AED '000           Company         Subsidiaries         Total         Company         Subsidiaries           106,073         87,159         193,232         123,747         64,412           14,179         5,193         19,372         20,354         5,419           3,687         5,105         8,792         3,063         3,333           -         10,986         10,986         -         2,246           25,479         100,062         125,541         22,225         36,169

During the year, the Group contributed AED 2,112 thousand (2014: AED 409 thousand) towards various social causes and initiatives.

#### 22 Finance cost, net

	2015 AED '000	2014 AED '000
Interest on borrowings	41,580	78,887
Amortisation of loan arrangement costs	43,177	39,088
Interest earned on time deposits	(11,600)	(3,011)
	73,157	114,964

#### 23 Related parties

Related parties may include major shareholders of the Group, directors or officers of the Group, enterprises that are in a position to exercise significant influence over the Group or those enterprises over which the Group can exercise significant influence or has joint control.

The Group conducts its transactions with related parties on arm's length terms, with any exceptions to be specifically approved by the Board. In all cases, transactions with related parties are required to be conducted in compliance with all relevant laws and regulations. Where a Board member has an actual or perceived conflict of interest over an issue to be considered by the Board, the interested member may not vote on any relevant resolutions, and can also be asked by the Chairman not to participate in the relevant Board discussions. The Company has a conflict of interest policy for Board members and, for senior management, a code of conduct. The Company takes reasonable steps to maintain an awareness of the other relevant commitments of its Directors and senior management, and thus is able to monitor compliance with this policy and code.

#### Significant transactions with related parties

Loan investments provided to an associate amounted to AED 12,283 thousand as at 31 December 2015 (31 December 2014: AED 23,541 thousand). Management carried out a reassessment of the recoverable value of its loan investment in the associate and consequently an amount of AED 11,258 thousand was recognised as impairment of the loan investment (2014: 22,788 thousand).

In the prior year, an amount of AED 15,175 thousand was recognised as impairment on the equity accounted investment in the associate. The major driver of the impairments was management's expectation of the delayed exit horizon for certain collateralised assets carried by the associate, which are expected to generate cash flows to be collected by the Group in recovery of its investment. The loan does not bear any interest.

During the year, the Group disposed of 0.7% out of its 100% investment holding in Waha Investment Management Company SPC to its key management personnel under a co-investment plan. In the prior year, the Group disposed of 9.9% out of its 100% investment holding in Anglo Arabian Healthcare Investments LLC, and 0.41% out of its 20.6% investment holding in NPS to its key management personnel under a co-investment plan.

Key management personnel compensation	2015 AED '000	2014 AED '000
Short term benefits	25,361	22,689
End of service benefits	682	629
	26,043	23,318

Key management personnel were provided co-investment opportunities by the Group (note 25).

Financial Statements Notes to the consolidated financial statements

# Notes to the consolidated financial statements (continued)

#### 24 Commitments

#### **Capital Commitments**

As at 31 December 2015, the Group has capital commitments of AED nil (2014: AED 13,570 thousand) with respect to the development of Phase 1 of Al Markaz project and AED 16,387 thousand (2014: nil) with respect to its healthcare subsidiary AAH.

#### Operating lease arrangements

#### The Group as lessee

The Group has entered into operating lease arrangements for office space. Annual lease payments are paid in advance. Following is the future lease payment schedule:

	AED '000	AED '000
Due within 1 year	3,139	3,139
Due between 2 to 5 years	2,354	5,494
	5,494	8,633

Payments recognised as an expense:

	2015 AED '000	2014 AED '000
Minimum lease payments	3,875	3,790
	3,875	3,790

#### The Group as lessor

Operating leases relate to the investment property owned by the Group with lease payments between 1 to 15 years (2014: 3 to 10 years). Rental income earned by the Group on its investment property is set out in note 18.

The non-cancellable operating lease receivables are set out below:

	2015 AED '000	2014 AED '000
Within one year	35,675	25,967
Between 2 and 5 years	91,456	81,869
More than 5 years	48,231	30,961
	175,362	138,797

#### 25 Employee compensation

In designing its employee compensation plans, the Group's primary objective is to provide employees with a robust compensation platform upon which they are encouraged to pursue outstanding returns and to reward them based on their results in line with the interests of the Group. This is achieved through a combination of cash salaries, variable bonuses dependent upon Group and individual's performance, and participation in various long term employee incentive and co-investment programs described below.

#### Investment profit participation plans

During the current year, the Group's Board of Directors has approved the following cash settled long term incentive plan for certain employees linked to investment profit participation:

- A short term trading plan, whereby the employees are granted points linked to the trading fund's performance which vest progressively over three years from the effective grant date, subject to continued employment. A cash amount representing the value of vested points derived from the fund's net asset value is paid after completing the service condition.
- A long term carried interest plan, whereby the employees are granted points linked to the realized Internal Rate of Return set for the specifically identified investments, which vest progressively, subject to continued employment and the investment exit. A cash amount representing the value of vested points is paid upon completion of the service condition and exit of the underlying investments, provided certain minimum pre-established return hurdles are satisfied.

In addition, Anglo Arabian Healthcare group ("AAH") has approved a separate long term incentive plan for its management team. Under this plan, the employees shall receive a cash amount based on the exit value of AAH, subject to the Group achieving certain financial targets, and the employees meeting the relevant service conditions.

#### Share linked plan

During the current year, the Group's Board of Directors has approved a cash settled share linked incentive plan for the management team, under which certain employees receive restricted stock units of Waha Capital PJSC, which vest progressively, over three years from the effective grant date, subject to continued employment. A cash amount representing the value of the vested shares, based on the latest share price, is paid upon the employee successfully completing the three year service condition.

#### Programs for co-investment

Investment professionals also participate in a co-investment program pursuant to which they acquire an interest in the Group's investments which they manage, at the Group's proportionate investment carrying value, thereby resulting in no gain or loss to the Group. The Group has provided co-investment opportunities for 0.7% of Waha Investment Management Company SPC to its employees under co-investment programs. In 2014 co-investment opportunities were provided for 9.9% of Anglo Arabian Healthcare Investments LLC and 0.4% of NPS (note 23).

For the current year, an amount of AED 35,000 thousand was recognised as employee costs on account of variable performance based pay outs, which includes an amount of AED 4,939 thousand accrued on account of vested long term incentive pay outs under different plans (note 17). The accrual was made using appropriate valuation techniques, considering the probability of relevant variable factors as outlined above and time value of money.

#### 26 Financial Instruments

#### Overview

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk
- operational risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these consolidated financial statements.

#### Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. Management has established a committee comprising of senior management, which is responsible for developing and monitoring the Group's risk management policies. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Group Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Group Audit Committee is assisted in its oversight role by an internal audit team. The Internal audit team undertakes regular reviews of risk management controls and procedures, the results of which are reported to the Audit Committee.

#### **Credit risk**

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customer, derivative assets, cash and cash equivalents, loan investments and finance leases.

#### (i) Trade and other receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The characteristics of the Group's customer base including default risk of the industry and country in which the Group's customers operate are some of the factors which influence credit risk.

The Group has established various policies and procedures to manage credit exposure, including initial financial assessment and appraisal, collateral and guarantee requirements and continual credit monitoring. The Group establishes an allowance for impairment on a case by case basis that represents its estimate of incurred losses in respect of trade and other receivables. There is no collateral held by the Group against trade receivables.

#### (ii) Cash and cash equivalents

Cash is placed with commercial banks and financial institutions that have a credit rating acceptable to the Group.

#### (iii) Loan investments

The Group limits its exposure to credit risk by investing in counterparties whose credit ratings are within the limits prescribed by the Group's financial risk management guidelines.

#### (iv) Derivative asset

The Group limits its exposure to credit risk on derivative assets by dealing with financial institutions and commercial banks that have credit rating acceptable to the Group.

#### (v) Finance leases

The Group mitigates any credit risk associated with finance lease receivables as they are secured over the leased equipment.

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting its obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. Ultimate responsibility for liquidity risk management rests with the Board of Directors, which provides appropriate liquidity risk management guidance to the management for the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, banking and borrowing facilities, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of financial assets and liabilities. Note 16 sets out details of additional undrawn facilities that the Group has at its disposal to further reduce liquidity risk.

Notes to the consolidated financial statements

The maturity profile of the assets and liabilities as at 31 December 2015 was as follows:

AED '000	31 December 2015 31 December 2014						2014			
	Current		Non-	current		Current		Non-	current	
	< 1 year	1-3 years	> 3 years	Unspecified	Total	< 1 year	1 - 3 years	> 3 years	Unspecified	Total
Assets										
Furniture and equipment	-	-	-	40,012	40,012	-	-	-	13,635	13,635
Investment property	-	-	-	696,010	696,010	-	-	-	692,007	692,007
Goodwill and Intangible assets	-	-	-	174,296	174,296	-	-	-	77,337	77,337
Investments in finance leases	6,385	11,389	-	-	17,774	5,826	13,385	4,389	-	23,600
Loan investments	12,283	-	220,680	-	232,963	23,541	-	220,680	-	244,221
Investments in equity- accounted associates and joint ventures	-	-	-	4,714,977	4,714,977	-	-	-	4,118,227	4,118,227
Financial investments	1,768,089	297,058	155,761	-	2,220,908	961,161	741,400	203,899	-	1,906,460
Inventories	8,661	-	-	-	8,661	6,232	-	-	-	6,232
Trade and other receivables	290,825	-	57,852	-	348,677	183,004	-	66,326	-	249,330
Cash and cash equivalents	1,151,658	-	-	-	1,151,658	2,460,411	-	-	-	2,460,411
Total assets	3,237,901	308,447	434,293	5,625,295	9,605,936	3,640,175	754,785	495,294	4,901,206	9,791,460
Liabilities & Equity										
Borrowings	1,741,412	3,360,163	220,680	-	5,322,255	975,895	3,337,227	750,477	-	5,063,599
Trade and other liabilities – other	305,825	-	-	-	305,825	249,533	-	-	-	249,533
Trade and other liabilities – derivative liabilities	25,469	20,367	4,706	-	50,542	34,232	31,131	4,497	-	69,860
Equity	-	-	-	3,927,314	3,927,314	-	-	-	4,408,468	4,408,468
Total equity and liabilities	2,072,706	3,380,530	225,386	3,927,314	9,605,936	1,259,660	3,368,358	754,974	4,408,468	9,791,460

#### 26 Financial Instruments (continued)

#### Market risks

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the returns.

#### (i) Currency risk

The Group may be exposed to currency risk on financial investments that are denominated in a currency other than the respective functional currencies of Group entities. In respect of the Group's transactions denominated in US Dollars, the Group is not exposed to the currency risk as the UAE Dirham (AED) is currently pegged to the US Dollar. The Group's exposure to currencies other than AED or US Dollars is summarised in the table below:

Financial assets at fair value through profit or loss	2015 AED '000	2014 AED '000
Listed fixed income securities		
Great British Pound	105,631	55,280
Euro	71,054	21,378
Listed equity securities		
Saudi Arabian Riyal	12,388	66,686
Kuwaiti Dinar	28,758	20,609
Great British Pound	4,738	12,155
Others	44,104	15,144
	266,673	191,252

Had the respective exchange rates in foreign currency of the assets listed above been 2% higher or lower as at 31 December 2015, the fair value on the profit or loss, as well as the respective investment carrying amounts would have been higher or lower by AED 5,333 thousand.

#### (ii) Interest rate risk

In the normal course of business, the Group has entered into fixed interest rate swaps, where appropriate, to hedge against the variable interest rate exposure of their borrowings except where matching lease rentals also vary in line with the changes in interest rates, thereby creating a natural hedge or where the risk of the interest rate exposure is deemed to be immaterial or acceptable in relation to the cost of entering into a hedge. The Group had a net floating rate liability position of AED 1,210,406 thousand (2014: AED 985,267 thousand). Had the relevant interest rates been higher/lower by 100 basis points, the profit for the year would have been lower/higher by AED 117,750 thousand (2014: AED 21,478 thousand).

#### (iii) Equity and fixed income price risk

Equity and fixed income price risk arises from investments in equity and fixed income securities. Management of the Group monitors the mix of securities in its investment portfolio based on market indices to reduce the exposure on account of share prices (refer to note 26 (a) for sensitivity analysis).

#### **Operational risks**

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Group's involvement with financial instruments, including processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour.

The Group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the Group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each business unit. This responsibility is supported by the development of overall Group standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions;
- requirements for the reconciliation and monitoring of transactions;
- compliance with regulatory and other legal requirements;
- documentation of controls and procedures;

- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified;
- requirements for the reporting of operational losses and proposed remedial action;
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance where this is effective.

Compliance with Group standards is supported by a programme of periodic reviews undertaken by internal audit. The results of internal audit reviews are discussed with the management of the business unit to which they relate, with summaries submitted to the Audit Committee and senior management of the Group.

**Financial Statements** Notes to the consolidated financial statements

### Notes to the consolidated financial statements (continued)

#### 26 Financial Instruments (continued)

#### Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Capital consists of share capital and retained earnings. The Board of Directors monitors the return on capital as well as the level of dividends to ordinary shareholders.

The Board seeks to maintain a balance between the higher returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position.

The Group's leverage ratio as at 31 December is as follows:

201 AED '00	
Borrowings 5,322,25	5,063,599
Less: Cash and cash equivalents (1,151,658	(2,460,411)
Less: Non-recourse debt (1,421,624	(884,246)
Net debt 2,748,97	<b>3</b> 1,718,942
Total equity attributable to owners of the Company 3,870,59	4,380,356
Net debt and equity 6,619,56	<b>7</b> 6,099,298
Leverage ratio as at 31 December 41.53%	<b>6</b> 28.20%

#### Fair Values

The Group uses the following hierarchy for determining and disclosing the fair value of financial assets and liabilities by valuation technique:

Level 1: inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the

Level 2: inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and Level 3: inputs are unobservable for the asset or liability.

(a) Sor the

		2015 AED '000	2014 AED '000	Fair value hierarchy	Fair value hierarchy Valuation technique	Sensitivity Analysis
证	Financial assets at fair value through profit	ough profit	t or loss			
Ø	Listed equity securities	204,163	228,575 Level 1	Level 1	Quoted bid prices in an active market.	+/-5% change in quoted bid prices, impacts fair value by AED 10,208 thousand.
٩	Other investment in equity securities	5,376	6,035	Level 2	Discounted cash flow of the underlying investments.	
	Listed fixed income securities 1,487,341	1,487,341	652,930	Level 1	Quoted bid prices in an active market.	+/- 5% change in quoted bid prices, impacts fair value by AED 74,367 thousand respectively.
P	Derivative assets	106,493	93,229	93,229 Level 2	The valuation is based on broker quotes which are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.	+/- 5% change in quoted bid prices, impacts fair value by AED 5,325 thousand respectively.
证	Financial assets at fair value through other	ough other		comprehensive income	ome	
ro ro	Unquoted fund	142,280	132,387 Level 3	Level 3	Valuation is based on Net Asset Values (NAV) of the fund calculated by the fund manager.	+/- 5% change in NAV, impacts fair value by AED 7,114 thousand.
Δ	Derivatives designated and effective as hed	ctive as he		ruments o	ging instruments carried at fair value	
Ø	Equity price collar	275,255	629,513 Level 2	Level 2	Black-Scholes model with market observable inputs, mainly share price and market volatilities of the underlying shares.	+/-10% change in share price would result in AED (274,170) / 270,007 thousand change in fair value respectively.
证	Financial liabilities at fair value through profit or loss	through pr	ofit or los	S		
п	Derivative liabilities	(50,542)	(69,860) Level 2	Level 2	The valuation is based on broker quotes which are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract and using market interest rates for a similar instrument at the measurement date.	+/- 5% change broker quotes, impacts fair value AED 2,527 thousand.

#### 26 Financial Instruments (continued)

#### (a) Fair value hierarchy (continued)

		2015 AED '0				2014 AED '0		
	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
Financial assets								
Financial assets at FVTPL								
Investment in equity securities	204,163	204,163	-	-	228,575	228,575	-	-
Other investment in equity securities	5,376	-	5,376	-	6,035	-	6,035	-
Investment in fixed income securities	1,487,341	1,487,341	-	-	652,930	652,930	-	-
Derivative assets	106,493	-	106,493	-	93,229	-	93,229	-
Financial assets at FVTOCI								
Unquoted fund	142,280	-	-	142,280	132,387	-	-	132,387
Derivatives designated and effective	as hedging in	struments c	arried at fai	r value				
Equity price collar	275,255	-	275,255	-	629,513	-	629,513	-
Total	2,220,908	1,691,504	387,124	142,280	1,742,669	881,505	728,777	132,387
Financial liabilities	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
Financial liabilities at FVTPL								
Derivative liabilities	(50,542)	-	(50,542)	-	(69,860)	-	(69,860)	-
Total	(50,542)	-	(50,542)	-	(69,860)	-	(69,860)	-

There have been no transfers between levels 1 and 2 during the year.

Reconciliation of Level 3 fair value movements:

	2015 AED '000	2014 AED '000
At 1 January	132,387	135,639
Capital reduction	(1,187)	(1,137)
Total gains / (losses) in other comprehensive income	11,080	(2,115)
	142,280	132,387

### (b) Fair values of financial assets and liabilities

The fair values of financial assets and liabilities, together with their carrying amount, are as follows:

		2015 AED '000		2014 AED '000		
	Carrying Amount	Fair Value	Carrying Amount	Fair Value		
Financial assets						
Financial assets at FVTOCI						
Unquoted fund	142,280	142,280	132,387	132,387		
Derivatives designated and effective as hedging instrument	nts carried at fair value					
Equity price collar	275,255	275,255	629,513	629,513		
Financial assets at FVTPL						
Derivative assets	106,493	106,493	93,229	93,229		
Listed fixed income securities	1,487,341	1,487,341	652,930	652,930		
Listed equity securities	204,163	204,163	228,575	228,575		
Other investments	5,376	5,376	6,035	6,035		
Financial assets at amortised cost						
Listed fixed income securities	-	-	163,791	164,953		
Investments in finance leases	17,774	17,774	23,600	23,600		
Loan investments	232,963	232,963	244,221	244,221		
Trade and other receivables	348,677	348,677	249,330	249,330		
Cash and cash equivalents	1,151,658	1,151,658	2,460,411	2,460,411		
Financial liabilities						
Financial liabilities at amortised cost						
Borrowings	5,322,255	5,322,255	5,063,599	5,063,599		
Trade and other liabilities – others	305,825	305,825	249,533	249,533		
Financial liabilities at FVTPL						
Trade and other liabilities – derivative liabilities	50,542	50,542	69,860	69,860		

#### 27 Subsequent events

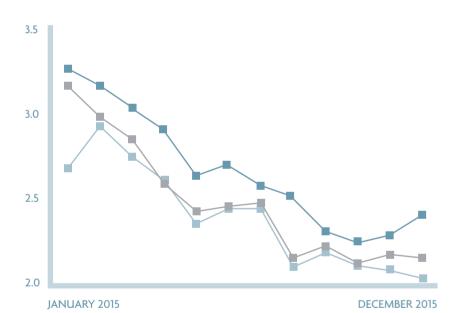
Subsequent to the year end, the Group concluded its open market program by acquiring an additional stake in AerCap for an amount of AED 519,137 thousand. This increased the Group's ownership from 13.5% to 15.4%.

### Company information

### Share information

Waha Capital

AD Financial Service Index



### Shareholders enquiries

All enquiries concerning shareholdings including notification of change of address, loss of a share certificate or dividend payments should be made to the Company's registrar.

### **Investor Relations enquiries**

All investor relation enquiries can be directed to the Company's investor relations contact, Hussain Korji, at the Company's Head Office.

### **Auditor**

Deloitte & Touche (M.E.) P.O. Box 990 Al Sila Tower Abu Dhabi Global Market Square Abu Dhabi UAE

### **Board of Directors**

#### Chairman

H.E. Hussain Al Nowais

#### Vice Chairman

Mr. Abubaker Seddig Al Khoori

#### Directors

Mr. Ahmed Bin Ali Al Dhaheri Mr. Carlos Obeid Mr. Fahad Saeed Al Ragbani Mr. Mansour Mohamed Al Mulla Mr. Salem Rashid Al Noaimi

#### **CEO & Managing Director**

Mr. Salem Rashid Al Noaimi

### **Head Office**

P.O. Box 28922 **Etihad Towers** 42nd floor, Tower 3 Abu Dhabi UAE

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Financial results, events and corporate reports are all stored in the investor relations section of our website: www.wahacapital.ae/investor-relations

Market disclosures can also be found on the ADX website: www.adx.ae

2015 Annual Report and Accounts:

# Contact

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